Fiscal Year 2023/2024 Budget









2023



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City of Florence Public Documents: Links to Documents and News

Annual Comprehensive Financial Report https://florence-ky.gov/forms-and-documents

Annual Budget Document https://florence-ky.gov/forms-and-documents

City of Florence Updates https://florence-ky.gov/news/



June 30, 2023

Honorable Mayor and City Council:

Executive Summary - Fiscal 2024

Operating Budget

The information in this document is to present the fiscal year 2024 operating budget for the City of Florence. The Department Heads and staff have worked very diligently to formulate a comprehensive budget for the operations of the City for the upcoming fiscal year.

Our budgeting process ensures rigorous management of expenses and revenues in departmental operating budgets. As always, we continue to closely review all of the city's expenditures and business practices to make certain that we are operating as efficiently as possible. The resulting budget follows our conservative budgetary principles, remains fiscally sound, and allows service delivery to occur in the manner our residents and businesses deserve and have come to expect.

The budget for fiscal year 2024 begins on July 1, 2023 and represents a comprehensive spending plan for all city funds. The budget reflects all known and estimated increases in costs as well as the estimated projections for the various sources of revenues. Our occupational license fees, insurance premium tax, payroll tax receipts, and real estate tax revenues are all dependent on economic conditions and as such these numbers will be subject to continued analysis and review.

The projected revenues for all funds totals \$61,599,500 and the projected for expenditures for all funds totals \$63,637,539. The projected revenues for FY 2024 represent a 7.08% decrease under the amended revenues from the FY 2023 budget. Increases have been made in property tax revenue. payroll taxes, insurance premiums, occupational license, contractual services and interest income revenue in the general fund. However, the removal of the American Rescue Plan Act and the telecommunications fiber grant funds in the amount of \$7.9 million has produced the decrease in budgeted revenues. The golf course is in the process of completing some major renovations with the project anticipated to be complete June 30,2023. The renovations include a new outdoor driving range with Toptracer technology, a new outside patio area with a restaurant and a new indoor range with golf simulators and a meeting room. Because of the remodel, revenue projections are expected to increase for fiscal year 2024. Road travel, which was impacted by the pandemic, appears to be back to normal and pushing gasoline tax revenue in the state back to normal levels including the City's apportionment. As a result, Municipal Road Aid Revenue in that fund has been projected to remain steady. Revenues for water and sewer services have been increased due to an April 1, 2024 rate increase of 2% and 3% for the water and sewer line items, respectively. The projected expenditures for FY 2024 represents a 36.16% decrease under the amended expenditures for the FY 2023 budget. The overall decrease is a result of the reduction of capital outlay expenditures in the General Fund outpacing the increase in personnel expenditures with the hiring of six additional, an increase in the health and dental costs and a 6.0% Cost of Living Allowance (COLA). The planned expenditures in the FY 2021 budget that were carried over to the FY 2023 budget were for stadium improvements, US 42 fencing, KY 18 overpass fencing, the purchase of the Main Street strip center and the Council Chamber refresh. The new clubhouse for the baseball team and the addition of the fourth fire station will be carried over to the FY 2024 budget through an amendment for the unfinished portion at June 30, 2023. There are a few new projects in the FY 2024 budget, which are primarily Main Street related, the development of the Mall Road Connector to Cayton Drive, and new sidewalks added to New Buffington Road. There will

eventually be some budgeted projects in the FY 2023 that will be carried over as well in addition to the clubhouse and fire station. Those amounts will not be determined until after the close of the FY 2023 financials. Any such carryovers will be addressed in the first budget amendment for FY 2024. Departmental capital requests have remained consistent with prior years and the five-year plan except for the traffic signal project.

At the end of the previous fiscal year, the City's government funds reported combined ending fund balances of \$116,280,634, an increase of \$5,692,948 in comparison with the prior year. Approximately 64.76 percent of this total amount constitutes unassigned fund balance, which is available for spending at the government's discretion. The remainder of the fund balance is classified as nonspendable, committed to or assigned to indicate that it is not available for new spending because of constraints that have been placed on the use of these resources for specific purposes either internally or externally.

Short-Term Factors:

There are a few pressing issues that were taken into consideration when preparing the fiscal year 2024 budget:

- Inflationary concerns continue to top the list of issues facing the City in preparation of the budget for a second year in a row.
- Staffing issues, as far as attraction and retention, continues to be an issue. The restructuring of the City's pay plan last fiscal year has aided this process. But this process will require annual analysis.
- Hazardous pension costs have decreased 11.9% for fiscal year 2024. Rates have traditionally increase 12% the last four out of five fiscal years. In addition, non-hazardous rates for fiscal year 2024 rates have decreased 12.9% as well. This will significantly benefit all personnel costs including police and fire.
- Health costs will have slight increases but will attempt to be minimized by plan changes.
 Prescription costs continue to be a major concern. There was a plan change to try to remove
 specialty drugs costs from the plan. That change seems to have provided some relief but not to
 the extent expected.
- Capital needs in the form of vehicles continues to be an issue. The City will continue the course
 of action taken in preparing the fiscal year 2023 budget which will result in ordering police
 cruisers, fire apparatus and public service heavy equipment a year in advance of the actual need
 based on updated lead times if necessary.

Priorities for fiscal year 2024:

- Finalize the plans for the fourth Fire Station.
- Complete the stadium clubhouse by March 2024 before the baseball season commences.
- Analyze the supply chain demand issues for vehicles and heavy equipment to determine if advance purchases can be scaled back to an updated vehicle replacement plan.
- Complete all capital rollover projects in fiscal year 2024 to determine the actual fund balance reserves. Continual amendments to account for rising costs on most capital projects allows the reserves to be a moving target.

Priorities from fiscal year 2023:

- The fourth Fire Station conceptual project was provided an original budget of \$7.5 million that was amended to \$11.0 million in December of 2022. Project is active despite rising costs.
- The new clubhouse for the stadium was provide an original budget of \$6.5 million that was amended to \$9.5 million in December of 2022. Project is active despite rising costs.
- Vehicles for the police, fire and public services budget were doubled up and ordered a year in advance in the fiscal year 2023 budget due to supply chain issues. That has been scaled back.

 Personnel costs were increased due to a newly revised pay plan for the City. That plan will remain intact and move forward into fiscal year 2024 with a 6.0% COLA applied.

For fiscal year 2024, a COLA coupled with anticipated step increases and a decrease in the State of Kentucky County Employees Retirement System(CERS) employer contribution percentage will have an effect on the numbers. The cost of the COLA (6.0%) and step increases will cost the City and estimated \$1,332,281 in additional salaries. In order to keep the pay plan competitive with local agencies, Council has enacted a minimum 2.0% COLA each July 1st starting July 1, 2018. The additional costs of benefits related to the salary increase is estimated to be and an additional \$688,878. Three full-time administrative personnel and three police officers have been added for fiscal year 2024. The was a slight decrease in the non-hazardous pension rate taking it from 26.79% to 23.34%(12.9% decrease) which will result in basically the same applicable pension cost once the COLA has been applied to the salaries for fiscal year 2024. On the other hand, the decrease in the hazardous pension rate went from 49.59% to 43.69%(11.9% increase) and will cost the City an estimated \$55,000. House Bill 362 passed during the 2018 legislative session caps state pension employer contribution rate increases up to 12% per year over the fiscal year period of July 1, 2018 to June 30, 2028. Minimal increases for benefit costs will include workers compensation, life insurance and short and long-term disability.

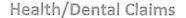
| C.O.L.A. In | creases |
|-------------|---------|
| FY 2024 | 6.0% |
| FY 2023 | 7.9% |
| FY 2022 | 2.0% |
| FY 2021 | 2.3% |
| FY 2020 | 2.0% |

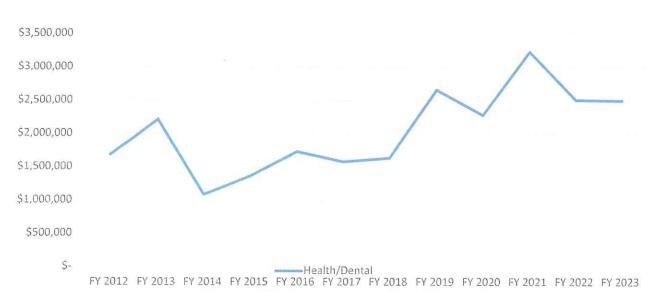
10 Year CERS Pension Rate History



The City is self-insured for health and dental insurance purposes. At the beginning of fiscal year 2018 the City switched its' employees to a reference based pricing plan. The full effect of that plan to reduce health insurance costs has not been realized since inception. The health insurance costs projected for fiscal year 2023 are estimated to be at \$2,500,000 for the fourth full year on the plan. This is consistent with the results from the prior fiscal year. Plan changes were anticipated to be made for fiscal year 2022 but due to the pandemic the City pushed those back one year to 2023. A few plan changes have been made for fiscal year 2024 to try to control the rising costs of prescriptions and adjustments made to the maximum-out-of-pocket amounts. The City is anticipating a year with consistent claims again due to a

few of the past high claimants coming off the plan. A projected slight increase in health care costs will be offset with a decrease in rates for stop loss insurance due to lower claims the past two years. This will leave projected expenses at the same level as the fiscal year 2023 budget for fiscal year 2024. The dental insurance costs will remain stable for fiscal year 2024. The dental insurance claims do not vary a whole lot from year to year due to the maximum annual capped payments per individual. The City offers a PPO plan with an annual payout of \$1,500 per individual.



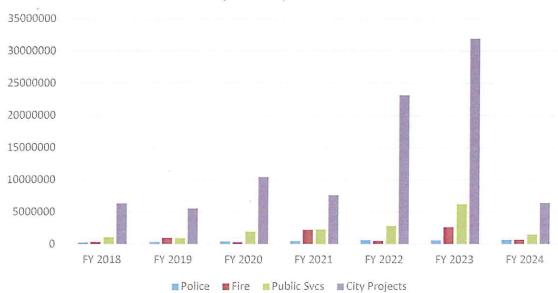


Capital improvements:

For fiscal year 2023, the City had a significant increase in capital improvement projects mainly due to the preparation of replacing the baseball stadium clubhouse due to the deteriorating condition of the current one and the addition of a new firehouse to improve response time on the east side of the City. Both of these one-time projects had a combined budget of \$20.0 million. In addition, there were multiple one-time projects in the fiscal year 2023 budget in the amount of \$8.22 million that included Main Street improvements, property purchases, golf course renovation, US 42 fencing, KY 18 overpass and the final phase of the Kentaboo street and sidewalk project. The bulk of those projects had significant carryover amounts for the first budget amendment for the FY 2023 budget. For fiscal year 2024, there is a decrease of \$6,752,527 million or 65.39% in departmental capital requests. Most department requests have returned to an expected level for 2024. The traffic signal update grant project in the public services department was an exception in the prior year as well as pumper and fire truck in the fire department. As a result of the year long lead time to get vehicles, a firetruck and pumper were put in the budget early in anticipation that they will be delivered when the new fire substation has been constructed and completed in late 2024. Most departmental requests in the fiscal year 2023 budget will be completed by June 30, 2023.

The City projects has had a decrease of \$25.5 million. The expectation is to try to finish capital projects that have been rolled from year-to-year and understand where the reserves will end up. Construction overages the last two years have plagued the City.





General Fund:

The General Fund revenue budget totals \$45,431,000 in fiscal year 2024. This compares to \$48,839,000 in revenue for the fiscal year 2023 budget amendment. That is a decrease of \$3.4 million or 6.97%. There are slight increases in property taxes, insurance premiums, payroll taxes, occupational license, contractual services and interest income. These were all revenue categories that were conservatively projected going into fiscal year 2023 due to the uncertainty in dealing with the pandemic and knowing if it was over. Those reductions never did materialize. The grant revenue account has been decreased by \$7.5 million due to the reduction of the traffic signal grant project funded by the state and ARPA funds. There are not any notable decreases in revenue projections going into 2024. The table below demonstrates the amounts collected below for those main sources of General Fund revenues listed above and the recovery of taxes since the economic recession.

| | Actual | Actual | Actual | Actual | Actual | Actual |
|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | <u>2017</u> | <u>2018</u> | <u>2019</u> | 2020 | 2021 | 2022 |
| Property Taxes | \$ 7,422,593 | \$ 7,820,248 | \$ 7,732,182 | \$ 8,328,611 | \$ 8,650,941 | \$ 9,232,640 |
| | | | | | | |
| Payroll Taxes | \$17,952,093 | \$18,730,631 | \$19,728,618 | \$19,674,388 | \$21,000,471 | \$21,948,045 |
| | | | | | | |
| Insurance Taxes | \$ 4.582.660 | \$ 4.615.303 | \$ 3.184.526 | \$ 2,897,739 | \$ 3,377,358 | \$ 3,637,375 |
| | ., | ., | + -1.3 (1000 | -1-211100 | + -1 | |
| Occupational | \$ 2,387,296 | \$ 2,554,307 | \$ 2,765,864 | \$ 2,589,960 | \$ 2,573,592 | \$ 2,896,896 |
| Occupational | \$ 2,307,290 | \$ 2,554,507 | Φ 2,705,004 | \$ 2,509,900 | \$ 2,373,392 | \$ 2,090,090 |

The Property Tax rate has remained the same since 2008. Thus, the continuing increases in revenue since 2017 are related to additional development, both residential and commercial, in the City as well as the increasing values due to the reappraisal of the properties.

The Payroll Tax increases since 2017 are mainly due to additional business development and a couple of annexations of businesses in unincorporated Boone County into the City. Business incentives were used for the annexations. In addition, an overall increase in worker wages in the area have also contributed to this increase. The slight decrease in fiscal year 2020 was pandemic related.

The Insurance Tax had experienced steady increases during fiscal years 2017 thru 2018. In March of 2018, the City lowered the insurance premium tax rate from 8% to 5% for fiscal year 2019. That lowering of the rate produced the decrease in revenues of \$1.4 million for fiscal year 2019. The collected revenue was higher than anticipated based on the insurance companies not making the rate decrease on a timely basis. However, in fiscal year 2020, the revenue decreased another \$300,000 due to the insurance companies charging the 5% rate for the whole year and the pandemic was in process. The revenue source has rebounded. Increases in the revenue for fiscal year 2021 are the direct result of additional insurance policies and rising premium costs for which the tax is based. Recovery from the pandemic contributed as well. The budgeted revenue was increased to \$3.65 million for 2024 based on projected year-end revenue for fiscal year 2023.

Occupational license fees have been fairly steady over the last five years. With the extension of the Federal income tax filing due date from April 15, 2021 until May 15, 2021, occupational license due dates were pushed back as well. Occupational license revenue experienced a slight reduction in fiscal year 2021 due to the changing of the due date and uncertainty in the business environment with COVID cases continuing. An increased budgeted amount of \$2.75 was set for fiscal year 2024 based on projected year-end revenue for fiscal year 2023.

General Fund expenditures in the proposed budget total \$48,509,339 which represents a decrease of \$33.4 million from the \$81,986,772 that was approved in the amended fiscal 2023 budget. This budget figure includes operating and capital expenditures. The operating expenditures are \$36.2 million, a 5.23% increase over those budgeted for fiscal year 2023. Salary and related benefits cost are contributing to the increase. The city also has planned expenditures for capital items in the amount of \$10.5 million. The majority of these costs are reoccurring equipment and vehicle replacement, multiple street projects, and debt service for previous capital expenditures for all City departments. The City annually budgets major expenditures for the buildings. This year's planned expenditures are for lighting upgrades to LED, carpet and ceiling tile, replacement of exterior windows, painting, upgrade of the drive units for the air handlers and mini split replacement for a total of \$200,000. The City also plans annual expenditures for the stadium. This year's planned expenditures include facility assessment safety repairs, parking lot light pole painting, spot painting and sidewalk replacement for a total of \$200,000. The City added a one-time project in the amount of \$1,750,000 for the Mall Road connector to Cayton Road. Another one-time project was added for sidewalks on new Buffington Road in the amount of \$1,250,000. In addition, funds were added to start Phase II of the Main Street Streetscape project that will go from Turfway to Dortha in the amount of \$1.0 million. There is a possible purchase of a parcel of property in the amount of \$675,000, a renovation of the Tanner facility structure in the amount of \$250,000 and city enhancements for banners, Christmas decorations, signage and traffic signals in the amount of \$200,000.

The City has a healthy balance of reserves. Those reserves are planned to be used again for this fiscal year to offset the rising costs of operations and planned capital expenditures.

The table below reflects historical data for General Fund expenditures for the last six years:

| Carried Section 1 | | Tax 2.00 (19) | |
|-------------------|-------|---------------|-----|
| CEN | JERAI | | NID |
| | | | |

| OPERATING EXPENSES: | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Administration | \$2,093,274 | \$2,233,441 | \$2,472,018 | \$2,660,430 | \$2,938,440 | \$2,663,451 | \$2,792,966 |
| Increase(Decrease) | | \$140,167 | \$238,577 | \$188,412 | \$278,010 | -\$274,989 | \$129,515 |
| %age increase(decrease |) | 6.70% | 10.68% | 7.62% | 10.45% | -9.36% | 4.86% |
| | | | | | | | |
| Public Services | \$4,222,681 | \$4,380,091 | \$5,243,937 | \$5,089,726 | \$4,781,703 | \$5,201,542 | \$5,813,652 |
| Increase(Decrease) | | \$157,410 | \$863,846 | -\$154,211 | -\$308,023 | \$419,839 | \$612,110 |
| %age increase(decrease |) | 3.73% | 19.72% | -2.94% | -6.05% | 8.78% | 11.77% |
| | | | | | | | |
| Police | \$6,973,423 | \$7,304,822 | \$8,122,940 | \$8,233,198 | \$8,412,136 | \$8,764,785 | \$9,973,167 |
| Increase(Decrease) | | \$331,399 | \$818,118 | \$110,258 | \$178,938 | \$352,649 | \$1,208,382 |
| %age increase(decrease) | | 4.75% | 11.20% | 1.36% | 2.17% | 4.19% | 13.79% |
| | | | | | | | |
| Fire | \$6,805,499 | \$7,041,104 | \$7,779,757 | \$8,299,298 | \$8,449,842 | \$8,719,153 | \$9,633,131 |
| Increase(Decrease) | | \$235,605 | \$738,653 | \$519,541 | \$150,544 | \$269,311 | \$913,978 |
| %age increase(decrease) | | 3.46% | 10.49% | 6.68% | 1.81% | 3.19% | 10.48% |

The general fund is the chief operating fund of the City. At the end of the previous fiscal year, unassigned fund balance of the general fund was \$75,298,195 while total fund balance was \$85,412,106. As a measure of the general fund's liquidity, it may be useful to compare unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represented 177.52 percent of total general fund expenditures and transfers for that year, while total fund balance represents 201.36 percent of that same amount. The City also maintains a rainy day fund in the amount of \$7.2 million as a part of that fund balance.

Municipal Personnel:

A 6.0% cost of living adjustment (COLA) salary increase is budgeted for each employee of the City. As a result, all salary increases, upon approval, will take effect July 1, 2023. Employees will be considered for a step increase in accordance with the pay plan. Step increases would be effective January 1, 2024 if approved.

The County Employees Retirement System (CERS) approved rates for fiscal year 2024 with the nonhazardous rate decreasing to 23.34% of covered payroll for the second year in a row. The hazardous duty rate has decreased to 43.69% of covered payroll for the first time since fiscal year 2017. Prior legislation passed by the 2018 Kentucky General Assembly in House Bill 362 (Pension Reform) was expected to stabilize CERS rates moving forward. Based on the actual 2023 rates, the increase for fiscal 2024 was expected to be 12.00% for each, respectively. There will be a cap of a maximum 12% annual increase moving forward until June 30, 2028 after this upcoming year.

The City introduced and rolled out a new value based pricing health insurance plan for fiscal year 2018 for the employees. The value based plan eliminates the PPO (Preferred Provider Organization) network and the plan design is all copays. The claims for fiscal year 2019 with the new plan option have not remained consistent with the claim amounts from fiscal year 2018. This was not the anticipated result however, there were run out claims from the traditional plan in effect for fiscal year 2018. In addition there were several high claimants in that fiscal year so the City was hopeful that the amount of claims for fiscal year 2020 would have a reduction with the phase out of the traditional plan and finalization of high claimant claims. The claims ended the year \$377,000 less than 2019. The claims for fiscal year

2021 were \$950,339 more than 2020 with a repeat of high claimants and costs that were higher than 2021 which was still higher than originally budgeted. In fiscal year 2022 claims finally decreased and resulted in a decrease of \$724,000 of claims processed. With the reduction of high claimants, the reference based pricing plan finally started to yield the results that were anticipated.

Slight plan design changes were made for fiscal year 2024. Costs for the current fiscal year are trending to be consistent with the prior year.

The City has a medical clinic on the campus of the Government Center as a way of cutting and controlling medical care costs of its employees.

| Pe | rsonne | I Costs |
|----|--------|---------|
| re | rsonne | I Costs |

| | Actual | | | | Budgeted | | | |
|-------------------|--------|-----------------|-----|-----------|----------|------------|---------|------------|
| Departments | 32-0 | FY 2021 FY 2022 | | FY 2022 | FY 2023 | | FY 2024 | |
| General Fund: | | | 18: | | | | | |
| Administration | \$ | 1,289,430 | \$ | 1,345,161 | \$ | 2,070,850 | \$ | 2,354,100 |
| Public Services | \$ | 3,889,819 | \$ | 4,315,540 | \$ | 4,998,500 | \$ | 5,198,100 |
| Police | \$ | 8,382,711 | \$ | 9,486,194 | \$ | 11,161,356 | \$ | 11,730,500 |
| Fire | \$ | 8,101,342 | \$ | 9,017,309 | \$ | 11,202,500 | \$ | 11,737,500 |
| Water/Sewer Fund: | | | | | | | | |
| Administration | \$ | 452,726 | \$ | 4,488,665 | \$ | 495,900 | \$ | 512,400 |
| Sewer | \$ | 1,064,914 | \$ | 905,317 | \$ | 1,113,000 | \$ | 1,127,000 |
| Water | \$ | 1,047,372 | \$ | 1,000,202 | \$ | 1,266,200 | \$ | 1,246,000 |

Capital Expenditures and Major Initiatives:

There will be an overall reduction as a result of decreases in city projects that have reduced requests for capital items for the General Fund. Departmental budget amounts have remained consistent with years prior to the last fiscal year that contained a telecommunications project and the lead-time for fire vehicles to arrive resulted in ordering vehicles sooner than planned. The City projects have an overall decrease in budgeted funds but has three major initiatives. The first initiative is funding for the mall Road connector to Cayton Road. The second project will be the construction of sidewalks for New Buffington Road. The third initiative is Phase II of the Main Street streetscape project from Turfway Road to Dortha Avenue.

A number of other capital items and initiatives are also included in this year's General Fund budget which will serve to enhance the City's ability to operate effectively as well as serve the citizens responsibly.

Some highlights of these initiatives follow:

Technology Initiatives:

Annual computer replacement
Web site development
Annual environmental
Upgrade Citrix servers
Security system upgrade
Wireless upgrade
Refresh of Council Chamber equipment
Network switches

Public Safety initiatives:

Purchase of eleven SUV's
Cruiser equipment
Body camera project
Tasers
Replacement of firearms
Office furniture replacement
Staff vehicles
Bunker gear
Personal protective gear
Cardiac monitor
Ambulance
Miscellaneous fire equipment

Public Services Initiatives:

Annual street and sidewalk replacement
Annual street striping maintenance
Mowers
Major equipment
Four ton asphalt hot box
F350 utility truck
F450 utility truck
F450 dump truck with snow equipment
Park projects including Phase I of the master plan
Technology and software for infrastructure program
Staff car
Municipal building alterations

Recreational Initiatives:

Replacement of playground equipment
Park projects including Phase I of the master plan
Kentaboo and Lincoln Woods parking lot striping
World of Golf parking Lot mill and overlay
Southfork playground resurfacing
Urban Forest annual tree initiative

Facility Initiatives:

Stadium annual maintenance
Building/equipment maintenance
Main Street firehouse
City signage
City enhancements
Council Chamber renovation

Outside Agencies:

The City Council has awarded the following amounts to outside agencies for the 2024 fiscal year.

Planning Commission – The budget request of \$385,000 represents a 4.05% increase over the approved 2023 expenditure of \$370,000 with most of the increase attributed to costs of personnel services.

Florence Community Chorus – The budget request of \$5,000 is the same amount of the budget request that was approved in the 2023 budget. Funds will be used for the compensation for the music, uniforms, the pianist and Director.

Florence Community Band – The budget request of \$6,000 and is the same amount for the budget request that was approved in the 2023 budget. Funds will be used for music sheets, Director's fees, insurance and other various operating expenses.

OTHER FUNDS

Municipal Aid/LGEA Fund:

The Municipal Aid expenditures for street materials and street resurfacing projects are proposed at \$275,000. This is a decrease of \$952,000 from the amount requested in amended budget for fiscal year 2023. The expenditures in the prior year were the result of built up reserves in the MARF fund over the past several years. The City was trying to reduce those reserve funds by adding an additional resurfacing project for fiscal year 2023 in the Kentaboo area. With reserves being reduced, expenditures has been lowered to normal levels.

Infrastructure Fund:

The Infrastructure Fund is the fund used by the City to carry out major street, sidewalk, and right-of-way maintenance and construction activities. The proposed revenues for fiscal year 2024 are \$3,690,000 which includes 15% of the estimated annual payroll tax collections along with storm water receipts. The proposed expenditures include the annual street, sidewalk, and storm sewer maintenance projects for the fiscal year according the five year plan in the amount of \$2,315,000.

The proposed revenues are a slight decrease from fiscal year 2023 as a result of two sidewalk grant projects that were awarded in the prior year. Both grant projects will most likely carryover into 2024. The expenditures are a decrease from the fiscal year 2023 due to the completion of the Houston Road sewer extension. The two grants projects were the restructuring of the Weaver Road sidewalk project. The related grant portion of the project is \$740,000 with the projected expenditure to be \$1,100,000 to be split 50/50 between the City and the County. The other grant project was for the Center Street sidewalk addition. As stated about the revenues and expenditures for these projects will most likely be carried over into fiscal year 2024 during the first budget amendment.

Asset Forfeiture Fund:

The Asset Forfeiture Fund accounts for all funds received from seized assets and purchases made with those funds. The budgeted revenues have been increased slightly to \$127,500 over the amount that was budgeted in fiscal year 2023. Receipt approval at the Federal level for the release of funds has literally been non-existent for an unexplained reason but the City's drug task force unit continues to have seizures at the local level that have been providing funding the last three fiscal years.. With the uncertainty as to the reason and not knowing when the approval process will begin again, a conservative approach was taken for the upcoming year again. The budgeted expenditures total \$200,000 which will be used for miscellaneous equipment and the Narcotics units overtime, buy money and the evidence bay remodel. This compares to the same \$200,000 budgeted in fiscal year 2023 which had several planned equipment expenditures. Reserves will be used to fund the expenditures.

Aquatic Center Fund:

The Aquatic Center Fund is used to account for the operations of the City's pool facility. Revenues are always weather sensitive but usually remain somewhat consistent from year to year. The aquatic center was not open for the 2020 and 2021 pool seasons due to the pandemic. The aquatic center did re-open for the 2022 pool season on May 28, 2022. The pool season for the 2023 season will run from May 27 - August 13, 2023 and will include weekends thru Labor Day this pool season. The season will split fiscal years 2023 and 2024. The projected revenue increase is \$6,000 mainly due to a rate increase since sales tax now has to be paid on admissions. The budgeted operating expenditures total \$670,000 compared to \$653,000 for the amended fiscal year 2023 budget. This is a decrease of \$17,000 or 2.60%. The reason for the increase is the extension of the pool season on weekends thru Labor Day. The pool season typically has ended in the middle of August when the kids go back to school.

Golf Course Fund:

The World of Golf Fund is responsible for the operations of the golf course facility. Just like the Aquatic Center, the revenues are weather sensitive as well. Due to the longer golfing season though, revenues will tend to fluctuate. The golf course has been affected by the COVID-19 pandemic in a good way. Because of the resurgence of golf and golf entertainment activities, the City is updating the facility with a cost of \$4.0 million. A new outdoor range with Toptracer technology has been added with an expanded patio and a new restaurant. Total estimated revenues of \$1,591,000 are a slight decrease from the prior year due to the renovations. The revenues projected are a conservative estimate waiting to see how well the new renovations are received. The revenues coupled with a transfer in of \$100,000 are projected to cover the estimated operating costs of the facility and are estimated to produce a basically breakeven situation. Total projected expenses including depreciation will total \$2,105,200.

Water and Sewer Fund:

The Water and Sewer Fund accounts for the activities of the government's water and sewer sales and services to residential and commercial users. The projected revenues of \$9,638,200 for fiscal year 2024 is an increase of \$111,150 compared to the projected revenues of \$9,527,050 for fiscal year 2023. The increase in water and sewer services can be attributed to the rate increase that went into effect on April 1, 2023 and the fact that a good portion of residents are spending more time at home due to the working remotely from home due to the previous pandemic years. In addition, there is an offsetting decrease in capital contribution due to a utility assistance grant that was received in fiscal year 2023 due to the pandemic.

Total projected expenses of \$10,526,958 are a slight decrease over the fiscal year 2023 expenses of \$10,625,899. The result of this decrease is due to water purchases and utilities having a decreased budget under the 2023 amendment.

| WATER/SEWER FUND | | | | | | | |
|--------------------|-------------|-------------|-------------|--------------|--------------|--------------|-------------|
| REVENUES | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
| Watersales | \$5,824,078 | \$5,907,922 | \$5,783,482 | \$5,646,538 | \$5,840,974 | \$5,962,771 | \$6,344,189 |
| Sewerreceipts | 2,260,943 | 2,277,021 | 2,285,304 | 2,363,449 | 2,531,458 | 2,584,737 | 2,652,064 |
| Tap fees | 107,370 | 194,814 | 77,538 | 88,064 | 175,200 | 152,500 | 101,779 |
| Penalties | 100,923 | 99,314 | 102,195 | 137,925 | 72,265 | 49,641 | 99,944 |
| Meterinstallations | 70,798 | 76,443 | 42,263 | 48,411 | 53,393 | 38,407 | 36,960 |
| Other | 91,493 | 110,658 | 93,431 | 105,560 | 92,986 | 74,800 | 90,568 |
| Interest | 32,275 | 63,181 | 101,747 | 138,472 | 111,100 | 22,649 | 475 |
| TOTAL | 8,487,880 | 8,729,353 | 8,485,960 | 8,528,419 | 8,877,376 | 8,885,505 | 9,325,979 |
| Taran was a | | 15-0 | | | | | |
| Net Income(loss) | \$ 722,713 | \$ 628,106 | \$ 2,913 | \$ (339,526) | \$ (503,525) | \$ (503,525) | \$ 254,995 |

| WATER/SEWER FUND OPERATING EXPENSES: | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Administration | \$688,977 | \$654,819 | \$755,237 | \$722,231 | \$699,235 | \$700,105 | \$812,918 |
| Increase(Decrease) | | -\$34,158 | \$100,418 | -\$33,006 | -\$22,996 | \$870 | \$112,813 |
| %age increase(decrease) | | -4.96% | 15.34% | -4.37% | -3.18% | 0.12% | 16.11% |
| Sewer | \$1,224,759 | \$1,202,105 | \$1,323,918 | \$1,286,801 | \$1,223,512 | \$1,293,224 | \$1,304,354 |
| Increase(Decrease) | | -\$22,654 | \$121,813 | -\$37,117 | -\$63,289 | \$69,712 | \$11,130 |
| %age increase(decrease) | | -1.85% | 10.13% | -2.80% | -4.92% | 5.70% | 0.86% |
| Water | \$4,465,927 | \$4,614,417 | \$5,167,337 | \$5,060,150 | \$5,142,786 | \$5,128,312 | \$5,367,888 |
| Increase(Decrease) | | \$148,490 | \$552,920 | -\$107,187 | \$82,636 | -\$14,474 | \$239,576 |
| %age increase(decrease) | | 3.32% | 11.98% | -2.07% | 1.63% | -0.28% | 4.67% |

Summary of Department/Fund Relationships

| | Funds | | | | | | | | | | |
|------------------------|---------|----------------|-----------------|------------|---------|--------|--------|--|--|--|--|
| | Ma | jor Funds | Non-Major Funds | | | | | | | | |
| | | | Municipal/ | Asset | | Golf | Water/ | | | | |
| Departments | General | Infrastrucrure | LGEA | Forfeiture | Aquatic | Course | Sewer | | | | |
| Administration | X | | | | Х | Х | | | | | |
| Public Services | X | X | X | | | | Х | | | | |
| Police | X | | | X | | | | | | | |
| Fire | X | | | | | | | | | | |
| Aquatic | | | | | X | | | | | | |
| Golf | | | | | | X | | | | | |
| Water/Sewer | | | | | | | X | | | | |

Fund Balance/Retained Earnings:

The following tables show the changes between the proposed and adopted fund balance and retained earnings changes for the fiscal year 2024 budget:

| Pro | posed | FY | 2024 |
|-----|-------|----|------|
| | | | |

| ÿ. | General Fund | Municipal Aid Road Fund | Infrastructure Fund | Asset Forfeiture Fund | Aquatic Center Fund | Water and Sewer Fund | World of Golf Fund |
|--|-------------------------------------|--|-----------------------------------|---|---------------------------|---|--|
| Est. Revenues/Transfers \$ | 43,431,000 \$ | 765,000 \$ | 5,190,000 \$ | 127,500 | 483,000 \$ | | 1,691,000 |
| Est. Expenditures/Transfers | 48,509,339 | 685,000 | 2,315,000 | 200,000 | 670,700 | 10,526,958 | 2,105,200 |
| Reserves Utilized | (5,078,339) | 80,000 | 2,875,000 | (72,500) | (187,700) | (888,758) | (414,200) |
| Beg. Fund Balance | 52,424,334 | 1,433,398 | 25,112,579 | 322,961 | 2,484,290 | 26,527,084 | 7,607,017 |
| Percentage Change \$ | -9.69% \$ | 5.58% \$ | 11.45% \$ | -22.45% \$ | -7.56% \$ | -3.35% \$ | -5.44% |
| Adopted FY 2024 | | Municipal | | Asset | Aquatic | Water and | World of |
| | General Fund | Aid Road Fund | Infrastructure Fund | | Center Fund | Sewer Fund | Golf Fund |
| Est. Revenues/Transfers \$ | | Aid Road | Fund | Forfeiture Fund | Center | Sewer | Golf |
| Est. Revenues/Transfers \$ Est. Expenditures/Transfers | Fund | Aid Road Fund | Fund | Forfeiture Fund | Center Fund | Sewer Fund | Golf Fund |
| THE STATE OF THE S | Fund 45,431,000 \$ | Aid Road Fund 765,000 | Fund \$ 5,190,000 | Forfeiture Fund \$ 127,500 | Center Fund - | Sewer Fund 9,638,200 \$ | Golf Fund 1,691,000 |
| Est. Expenditures/Transfers | Fund 45,431,000 \$ 48,509,339 | Aid Road Fund 765,000 685,000 | Fund \$ 5,190,000 2,315,000 | Forfeiture Fund \$ 127,500 200,000 | Center Fund 483,000 \$ | Sewer Fund 9,638,200 \$ 10,526,958 | Golf Fund 1,691,000 2,105,200 |

DISCLOSURE: The proposed fiscal year 2024 summary budget presented above is for comparative analysis only to show how the budget process was originally started. However, the budget numbers presented throughout this document for fiscal year 2024 are the adopted budget numbers as of July 1, 2023. They do not include any amendments. The fiscal year 2024 numbers may change after this document is presented if any budget amendments are approved by Council.

Differences between the proposed and adopted are as follows:

General fund revenue were increased by \$2.0 million for payroll taxes.

Aquatic center expenditures were increased for last minute capital outlay adjustments.

The General Fund decrease in reserves is due to the increases in personnel costs including annual increases in health and dental coupled with additional personnel added. In addition, increases in motor fuel, supplies and utilities costs is also affecting the budget. Those increases combined with planned capital expenditures for all departments and city projects are resulting in a projected decrease of \$3.07 million.

The increase in reserves for the Municipal Aid Fund of \$80,000 was due to removing the additional street resurfacing project that was included in the prior fiscal year.

The Infrastructure Fund increase is the result of a level funding of annual expenditures being less than the anticipated revenue stream. There is the intent in the infrastructure Fund to build up reserves to provide a basis to insure the availability of funds for street, sidewalk and storm sewer replacements as the City ages.

The Asset Forfeiture Fund decrease in reserves is a reduction to the fund based on a conservative approach to budgeting revenues since Federal release of funds have been non-existent in the last two fiscal years and the amount of one-time capital items under the strict guidelines for allowable expenditures of seized funds.

The Aquatic Center Fund has a decrease in fund balance due to the upkeep of the pool and the amount of capital out that is involved for that purpose. The City does recognize that most recreational venues for parks and recreation are provided for the enhancement of the community.

The City's Water and Sewer Fund is an enterprise fund and is expect to at least break even or make a profit for future operations and infrastructure needs. The decrease in reserves of \$888,758 is due to an increase in personnel costs, motor fuels, utilities, supplies and water purchase costs. The annual debt service payments are approximately \$245,000 and will end on July 1, 2023. The City has passed various new rate increases that will go into effect on April 1, 2019 or April 1, 2020 for the next five years.

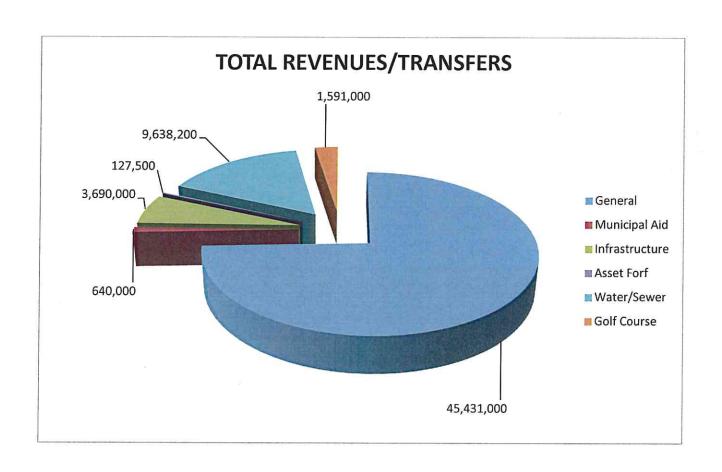
The World of Golf Fund is the City's second enterprise fund. There is an anticipated decrease in reserves in the amount of \$414,200 after transfers. This is due to annual depreciation expense of \$245,000 and a conservative approach to revenue estimates during the remodeling of the facility currently in effect. The golf course is currently debt free.

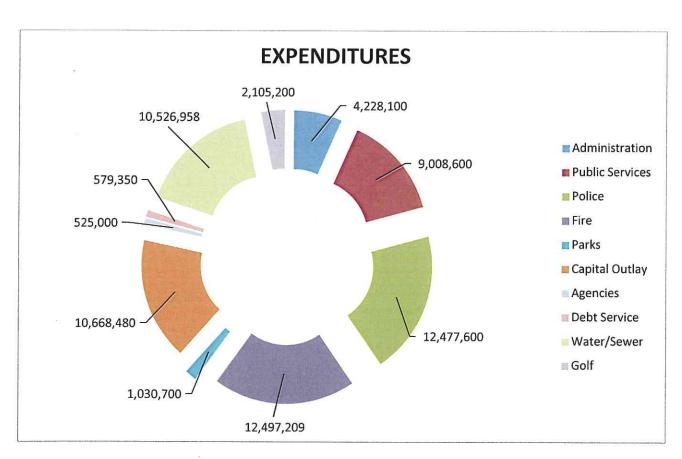
BUDGET SUMMARY

| FY 2023 | General | M unicipal | Infrastructure | Asset | A quatic Center | Water and Sewer | World of Golf | GRAND |
|------------------------|--------------|------------|----------------|------------------------|--------------------|--------------------|--------------------|-------------|
| | Fund | Fund | Fund | Fund | Fund | Fund | Fund | TOTALS |
| ā | , und | | | | | | - unu | TOTALS |
| Beg. Fund Balance | 85,412,106 | 2,295,398 | 25,269,479 | 422,811 | 2,880,840 | 24,625,931 | 8,218,706 | 149,125,271 |
| | | | | | | | | |
| Taxes | 9,645,000 | - | * | | - | = | | 9,645,000 |
| Licenses and Permits | 24,335,000 | / <u>-</u> | 2,500,000 | 3.0 | æ | = | | 26,835,000 |
| Intergovernmental | 8,300,000 | 640,000 | 1799,000 | (50) | | 50,000 | 11=5 | 10,789,000 |
| Fines and Forfeitures | 225,000 | ğ | | • | | - | 1=1 | 225,000 |
| Charges for Services | 6,084,000 | 5 | 485,000 | - | 477,150 | 9,477,000 | 1,976,000 | 18,499,150 |
| Other Services | , E | = | | - | | | | |
| Uses of Property | ā | - | | 100,000 | - | - | (-) | 100,000 |
| Interest | 150,000 | - | 100 | 150 | - | 50 | ** | 150,300 |
| Miscellaneous | 100,000 | 1:= | i.e. | | *: | - | ¥1 | 100,000 |
| TOTAL REVENUES | 48,839,000 | 640,000 | 4,784,100 | 100,150 | 477,150 | 9,527,050 | 1,976,000 | 66,343,450 |
| Transfers | | 125,000 | 1,500,000 | | - | 3,000,000 | 100,000 | 4,725,000 |
| | | | | | | - | | |
| FOR APPROPRIATIONS | 134,251,106 | 3,060,398 | 31,553,579 | 522,961 | 3,357,990 | 37,152,981 | 10,294,706 | 220,193,721 |
| | | 10 | | | | | | |
| Administrative | 3,805,450 | · | =: | ψ. | | N= | 28 | 3,805,450 |
| Public Services | 6,390,000 | - | 6,441000 | - | 20 | | 12/1 | 12,831,000 |
| Police Services | 11,713,456 | = | : = S | 200,000 | 2 1 | XeX | 3 0 | 11,913,456 |
| Fire / E.M.S. Services | 12,024,209 | - | := 0 | - | 2 | 1 <u>2</u> 1 | <u> </u> | 12,024,209 |
| Parks / Recreation | = | 920 | - | · 2 | 873,700 | - | 9 <u>2</u> 95 | 873,700 |
| Capital Outlay | 42,254,007 | 1,627,000 | - | 1/2 | <u> </u> | - | 8 | 43,881,007 |
| Other Agencies | 500,000 | 120 | - | 8 <u>2</u> | <u> </u> | = | = | 500,000 |
| Debt Service | 574,650 | · | ¥ | | Ē | (-) | - | 574,650 |
| Water and Sewer | 3.⊒8 | - | - | | ĕ | 10,625,899 | | 10,625,899 |
| Golf Course | 8 <u>4</u> 8 | 2 0 | = | • | T ¥ | 170) | 2,687,690 | 2,687,690 |
| TOTAL EXPENDITURES | 77,261,772 | 1,627,000 | 6,441,000 | 200,000 | 873,700 | 10,625,899 | 2,687,690 | 99,717,061 |
| Transfers | 4,725,000 | 8 | ¥ | 59 5 4 0 | | e o | | 4,725,000 |
| TOTAL | 81,986,772 | 1627,000 | 6,441000 | 200,000 | 873,700 | 10,625,899 | 2,687,690 | 104,442,061 |
| End. Fund Balance | 52,264,334 | 1,433,398 | 25,112,579 | 322,961 | 2,484,290 | 26,527,082 | 7,607,016 | 115,751,660 |
| - | | | | | | | 1 102 1-2, 782 102 | |

BUDGET SUMMARY

| FY 2024 | General Fund | Municipal Aid Road Fund | Infrastructure Fund | Asset Forfeiture Fund | A quatic Center Fund | Water and Sewer Fund | World of Golf Fund | GRAND TOTALS |
|------------------------|-----------------|-------------------------------|------------------------|-----------------------------|----------------------------|----------------------------|---------------------------------------|-----------------|
| Beg. Fund Balance | 52,264,334 | 1,433,398 | 25,112,579 | 322,961 | 2,484,290 | 26,527,082 | 7,607,016 | 115,751,660 |
| Taxes | 10,025,000 | - | p e | 777 | - | - | - | 10,025,000 |
| Licenses and Permits | 27,025,000 | | 3,200,000 | 27.0 | | · - | = | 30,225,000 |
| Intergovernmental | 828,000 | 640,000 | 2 .4 2 | | | . | - | 1,468,000 |
| Fines and Forfeitures | 285,000 | ,(() | | 8. | - | . 2 | | 285,000 |
| Charges for Services | 6,138,000 | | 490,000 | - | 483,000 | 9,637,000 | 1591000 | 18,339,000 |
| Other Services | = | i= | | - | | - | | ©#: |
| Uses of Property | = | i = : | | 125,000 | :e= | - | | 125,000 |
| Interest | 1,000,000 | | | 2,500 | | 1,200 | | 1003,700 |
| Miscellaneous | 130,000 | : - : | | _ | 7= | | | 130,000 |
| TOTAL REVENUES | 45,431,000 | 640,000 | 3,690,000 | 127,500 | 483,000 | 9,638,200 | 1,591,000 | 61600,700 |
| Transfers | 365 | 125,000 | 1,500,000 | - | - | - | 100,000 | 1,725,000 |
| FOR APPROPRIATIONS | 97,695,334 | 2,198,398 | 30,302,579 | 450,461 | 2,967,290 | 36,165,282 | 9,298,016 | 179,077,360 |
| Administrative | 4,228,100 | : - ; | -0 | - | - | u | - | 4,228,100 |
| Public Services | 6,693,600 | * | 2,315,000 | - | 3 ± 0 | = | - | 9,008,600 |
| Police Services | 12,277,600 | (4) | - | 200,000 | (E) | 2 | | 12,477,600 |
| Fire / E.M.S. Services | 12,497,209 | | - | = | · | | 2 | 12,497,209 |
| Parks / Recreation | * | * | = | | 1,030,700 | 프 | ž. | 1030,700 |
| Capital Outlay | 9,983,480 | 685,000 | ₩ | 196 | 325 | E . | 2 | 10,668,480 |
| Other Agencies | 525,000 | =: | - | 84 | - | 2 | + | 525,000 |
| Debt Service | 579,350 | ≌: | = | 2 <u>4</u> | * | <u>다</u> | # | 579,350 |
| Water and Sewer | 4 | - | <u> </u> | 7 <u>4</u> 2 | = | 10,526,958 | (%) | 10,526,958 |
| Golf Course | | = | 2 | - | | 76 | 2,105,200 | 2,105,200 |
| TOTAL EXPENDITURES | 46,784,339 | 685,000 | 2,315,000 | 200,000 | 1,030,700 | 10,526,958 | 2,105,200 | 63,647,197 |
| Transfers | 1,725,000 | <u>.</u> | - | • | <u>.</u> | - 15 - | · · · · · · · · · · · · · · · · · · · | 1725,000 |
| TOTAL | 48,509,339 | 685,000 | 2,315,000 | 200,000 | 1,030,700 | 10,526,958 | 2,105,200 | 65,372,197 |
| End. Fund Balance | 49,185,995 | 1,513,398 | 27,987,579 | 250,461 | 1,936,590 | 25,638,324 | 7,192,816 | 113,705,163 |





Concluding Comments:

The preparation of the budget and the approval by the City Council is one of the most important functions that occurs at the end of every fiscal year. The budget is the initial structure of guiding the City starting the upcoming year by laying out anticipated operating and planned capital expenditures. The preparation process starts at the department level and proceeds through the review, final preparation and submission process to the Mayor and Council.

The budget brings with it a continuing conservative approach for the revenue amounts. The City of Florence has experienced some economic growth during the last two years and seems to have had a decent recovery in the areas of payroll tax and insurance premium taxes and occupational license fees during the current and past fiscal year. The City has been successful in dealing with budget realities in a positive manner to remain financially sound. The budget for the 2024 fiscal year calls for slight increases in core revenues in comparison to budgeted and projected results for fiscal year 2023. This is wholly due to coming out of the effects of the pandemic and waiting for all businesses to get back to normal operations. It is anticipated that property tax revenue will increase with minimal delinquencies and that Council will not adopt a property tax increase for the fifteenth year in a row. The City has taken an extremely conservative approach to our expenditures to be able to continually provide the highest level of service for the residents. The City will once again reinforce the philosophy about only purchasing that which is deemed to be a necessity in order to provide services at the lowest possible cost. The anticipated continued growth in the community is projected to be steady. The rising cost of all types of insurance, including liability, worker's compensation, and health and dental continues to be an annual struggle. In addition, health care reform costs, state mandated retirement contributions and rising motor fuel, supplies and utility costs are continuing to increase the annual growth of the City's expenditures. The City continually evaluates the personnel costs and adjusts benefits offered to try to maintain a balance between a competitive pay package and the associated costs.

The City is constantly looking for ways to operate the departments more efficiently and effectively. There is a constant emphasis on managing current year expenditures while still trying to add to the reserves at the same time. However, the City's budgets for the fiscal years 2023 and 2024 both utilize reserves to balance the budget mainly due to capital projects. As stated before, the City has a healthy balance of reserves but continual usage of those reserves to balance the budget will only last so long. With 83% of the General fund budget consisting of personnel costs, any additional hires will have a cumulative effect on the budget moving forward.

The Council does continue to follow a rolling three-year strategic plan and monitor the economic conditions to maintain a conservative approach to the City's finances. Those plans include projecting out the salaries and benefit costs which make up 83% of the general fund operating expenditures at an 8% annual increase. Due to the pension crisis in the State of Kentucky, pension rates have increased 12% for fiscal years 2022 and 2023 However, as previous stated, the rates for fiscal year 2024 have decreased on both the non-hazardous side and hazardous side. The health and dental costs did decrease in fiscal year 2022 after three years of high claimants. The projected costs for fiscal year 2023 are \$2,750,000 .Fiscal year 2024 has been budgeted at slightly higher amounts than the 2023 projected costs. Since the City is self-insured, we have implemented a new plan design every three years. After the implementation of the second year of the three-year plan, the City monitors the effects of the changes as well as the annual changes occurring in the market place to have an idea of where the plan changes need to be made for the next three-year plan. The City also opened its own health care clinic in December of 2013 to contain third party costs. We continue to monitor how to keep the clinic operating efficiently and in unification with our insurance plan to achieve the highest return on that investment. All additional contractual and operating and maintenance expenditures are projected out using an annual 4% increase. The basis of the three year projections is to monitor the fund balance position as the City continues to move forward into the future.

Long-range Financial Plan

The City needs to make sure that it has the resources to provide the services expected by the residents and to maintain the infrastructure and all of the City amenities that have been constructed over the previous years. Without a plan in place to continually forecast revenues and expenditures, the City will not remain viable in the long-term and when the next economic downturn occurs. The City plans to fund capital items/projects with current year revenues and a portion of reserves to not issue any more debt. With the City in the middle of the largest retail hub in Northern Kentucky, we need to be able to maintain and provide services that we currently have to continually attract and retain the businesses. Without those businesses and the resulting property and payroll tax base from them, the City will struggle to be able to provide the core services at the current levels with the annual increases of personnel costs. When personnel costs are practically eighty three percent of the general fund budget, it becomes a fine line of attracting and maintaining quality employees with annual COLA increases coupled with rising health care cost and required pension plan costs passed on to the City from the Kentucky Retirement Board. The City has passed a Resolution to provide the employees with a COLA increase in the amount of the February CPI index percentage or two percent, whichever is greater in order to provide for competitive compensation rates in a tight labor market.

The State of Kentucky was expecting robust growth in domestic product, hourly earnings and average weekly earnings suggesting a strengthening labor market until COVID-19 turned the economy upside down. Very quickly, Kentucky set a record for the number of unemployment claims with more than 591,000 claims filed in the first six weeks, small business were closing and the workforce participation rate plummeted. Many aspects of the economy have improved substantially. Consumer demand is strong. Businesses have expanded payrolls and ramped up production to meet this demand. As of October of 2021 Kentucky has recovered 84 percent of the jobs lost during the early months of the pandemic. The total value of goods and services produced in Kentucky have reached pre-pandemic levels in 2021. In fiscal year 2022, the Kentucky's General fund receipts grew at the highest rate in 31 years and had a 14.6% growth over the prior year. The receipts show growth in personal income, sales and business income. That economic momentum has carried forward into the current fiscal year despite fears of a recession. Taking all of the above into account, with Florence being the retail hub that it is, the City has continued to see increases in payroll taxes and occupational license fees collected since the height of the pandemic as well. However, other aspects of the economy show that Kentucky is still wrestling with the pandemic's effects. The pandemic altered the economy, and because of this businesses, workers and consumers are still adapting to these changes. Supply chain disruptions have limited access to many key inputs and have contributed to higher prices. Many workers who left jobs during the pandemic have not returned to work. As a result of that, employers have raised wages trying to attract and retain workers.

The City continues to implement its rolling three year plan updates to upgrade the City's infrastructure. Contractors were hired and are replacing certain sidewalks and curbs and are repaving City streets. The City has continuing plans to upgrade the water and sewer system as well as the storm water infrastructure during the upcoming year. In addition to the three year plan, the City maintains a rolling five-year capital plan for infrastructure, equipment and vehicles. The plan is in place to address departmental needs and determine capital funding needs for the future. Major infrastructure improvements such as streets, water and sewer have \$50,000 annual increases. All other amounts are at estimated actual costs. In order to provide for these ongoing capital needs at the current levels, the City is projected to dip into the general fund unassigned reserves according to the five year plan. With a healthy reserve base, the City can maintain status quo for a few years while planning on how to restructure the budget to once again use current year revenues as well as reserves for funding.

The City does have a couple major projects planned for fiscal year 2023 that will carry over into fiscal year 2024. The carryover projects from fiscal year 2023 will be the Main Street revitalization which was a new initiative that the City started exploring during fiscal year 2019. The initial investment in fiscal

year 2020 was to develop a parking lot and upgrade the closed firebase to bring it up to code. The hope was that these two activities would spur redevelop of this corridor. The goal would be to bring the old downtown area back again and create a hub for the City of different activities from the existing retail corridors. During 2022, 2023 and 2024, the City adding a new streetscape, parking lot and event lot for the Main Street project as well. The last phase is in the 2024 budget. In 2024, a mural was added to the project to the side of one of the buildings. The other two major projects for 2023 that will carry over into fiscal year 2024 are the fire station and the baseball stadium clubhouse. During the current fiscal year of 2024, there are two major projects which include the Mall Road connector and the sidewalks on New Buffington as previously discussed.

All projects and operations in the rolling five-year plan have been provided for with the City's current year revenues and reserves. The recent addition of additional personnel and wage and pension increases as part of operations will have an impact on reserves moving forward but are inclusive in the plan. There are not any major future capital projects or operational plans that will have a significant impact on the budget past the five-year plan. The final debt service amount will be retired in June of 2027. In addition, the bond issues for 2011 and 2012 were paid off in fiscal year 2023 once the bond issues were callable. The City has paid off four of its five bonds issues over the last two fiscal years. As stated above, the City is focused on being in "maintain" mode to be able to attract the business and resident mix necessary to preserve this viable community. Without the continuous upkeep of the many features, infrastructure and amenities, this community will suffer and that could potentially have a measurable impact on the long-range plans of the City. The City has always looked past the five-year plan to assess what future maintenance needs will transpire for the City as a whole and how will we be able to fund those needs. That is one of the reasons that the City has accumulated a projected fiscal year 2023 balance of \$52.0 million in reserves for the General Fund knowing the importance of having a future funding mechanism for financial stability.

The following table demonstrates the long-range projections for the General fund revenues and expenditures based on current trends and Council's long-term goals. The table also demonstrates the effect the projections will have on the City's reserves.

Actual

| REVENUES: | FY 2021-22 | FY 2022-23 PROJECTED | FY 2023-24 | FY 2024-25 | FY 2025-26 |
|--------------------------------|---------------------------------------|-----------------------------|-------------|------------|-------------|
| Taxes | 9,232,640 | 8,700,000 | PROJECTED | PROJECTED | PROJECTED |
| Franchise Taxes | ALCO THE SECRET CONTRACTOR CONTRACTOR | -0.000 D -0.000 MOAO CHILIP | 9,500,000 | 9,690,000 | 9,883,800 |
| | 494,370 | 520,000 | 525,000 | 520,000 | 520,000 |
| Bank Deposit Taxes | 443,704 | 425,000 | 450,000 | 400,000 | 400,000 |
| Payroll Taxes | 18,626,406 | 18,000,000 | 20,000,000 | 20,150,000 | 20,301,125 |
| Insurance Premium Taxes | 3,637,375 | 3,600,000 | 3,650,000 | 3,677,375 | 3,704,955 |
| Business Occupational Licenses | 2,896,896 | 2,600,000 | 2,750,000 | 2,770,625 | 2,791,405 |
| Other Licenses and Permits | 159,709 | 135,000 | 175,000 | 130,000 | 130,000 |
| Fines and forfeits | 514,658 | 225,000 | 285,000 | 225,000 | 225,000 |
| Intergovernmental-Operating | 5,491,523 | 8,300,000 | 828,000 | 715,000 | 725,000 |
| Charges for services | 488,164 | 489,000 | 423,000 | 500,000 | 500,000 |
| Rental Income Stadium | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| Fire Protection District | 2,834,910 | 2,880,000 | 3,000,000 | 3,060,000 | 3,121,200 |
| Emergency Medical Services | 1,991,675 | 1,900,000 | 1,900,000 | 1,938,000 | 1,976,760 |
| Storm Water Charges | 654,965 | 650,000 | 650,000 | 654,875 | 659,787 |
| Contractual Charges | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| Interest | (600,394) | 150,000 | 1,000,000 | 50,000 | 50,000 |
| Miscellaneous | 833,454 | 100,000 | 130,000 | 100,000 | 100,000 |
| Total Revenues | 47,865,055 | 48,839,000 | 45,431,000 | 44,745,875 | 45,254,032 |
| EXPENDITURES: | | | | | |
| Administrative Department | 2,792,964 | 3,805,450 | 4,228,100 | 4,567,414 | 4,714,487 |
| Public Services Department | 5,813,649 | 6,390,000 | 6,693,600 | 7,198,291 | 7,466,635 |
| Police Department | 9,973,166 | 11,713,456 | 12,277,600 | 14,005,144 | 14,947,913 |
| Fire / E.M.S. Department | 9,633,131 | 12,024,209 | 12,497,209 | 13,465,765 | 14,283,569 |
| Planning Commission | 349,540 | 370,000 | 385,000 | 396,550 | 408,447 |
| Senior Center | 154,195 | 130,000 | 140,000 | 144,200 | 148,526 |
| Tree Commission | 175,274 | 100,000 | 100,000 | 70,000 | 70,000 |
| Cap-Administrative Department | 482,589 | 752,480 | 579,480 | 523,500 | 567,000 |
| Cap-Public Services Department | 1,538,655 | 6,151,500 | 1,455,500 | 1,359,000 | 1,359,000 |
| Cap-Police Department | 645,800 | 654,957 | 720,000 | 742,000 | 849,500 |
| Cap-Fire / E.M.S. Department | 482,543 | 2,667,070 | 718,500 | 466,262 | 548,575 |
| Cap-City Projects | 5,538,233 | 31,928,000 | 6,410,000 | 1,600,000 | 1,750,000 |
| Debt Service | 4,611,887 | 574,650 | 579,350 | 574,650 | 579,350 |
| Total Expenditures | 42,191,626 | 77,261,772 | 46,784,339 | 45,112,776 | 47,693,002 |
| Transfers to Other Funds | 225,000 | 4,725,000 | 1,725,000 | 325,000 | 325,000 |
| Total Expenditures & Transfers | 42,416,626 | 81,986,772 | 48,509,339 | 45,437,776 | 48,018,002 |
| Excess(deficit) Revenues/ | | | | | |
| Expenditures | 5,448,429 | (33,147,772) | (3,078,339) | (691,901) | (2,763,970) |
| Fund Balance, Beg of Year | 79,963,677 | 85,412,106 | 52,264,334 | 49,185,995 | 48,494,094 |
| Fund Balance, End of Year | 85,412,106 | 52,264,334 | 49,185,995 | 48,494,094 | 45,730,124 |

Economic Update

According to the 2020 census, the residential population of Florence was 31,946. The City will have a new, official count of our residential population in the year 2030. The 2020 census versus the 2010 census represents an 7.5% increase over the decade. New schools, residential developments, and parks have been planned for or expanded to accommodate the growth. This residential census data, while important to the city's overall story, is only a fraction of the growth narrative. The City of Florence is known as an employment, industrial, office, retail, and dining hub of Northern Kentucky. When analyzing traffic patterns, the City is a center of activity from Southeast Indiana and some areas of Southwest Ohio, as well. This means the number of people coming to Florence daily to eat, shop and work, far exceeds our residential population. Being this center of activity has allowed the City to realize the successes it has over the years. Over the last few years the City has have generated more than \$600 million in new private sector investment from a wide array of industries, expanding our tax base and creating hundreds of new jobs for our citizens.

Concern remains nationwide about the future of brick and mortar retail stores and large urban malls. While there is no denying that the brick and mortar world is changing, staff discussions with some of the national retailers have assured the City that they recognize that as needs in the retail arena shift, so must their focus. They view the changes as an opportunity to recreate and reinvent the retail experience for the next generation. For those brick-and-mortar stores that look to the future – those retailers around the world that are increasing their data analytics effort in the physical shopping realm, are improving their operations and customer experiences.

While we are on the topic of retail, we would be remiss if we did not discuss the Florence Mall. One of the largest properties and highest assessed real estate in Boone County, underwent a change in ownership last year. Malls, in general, are dealing with shifting consumer preferences, as well. We have been in discussions with Brookfield Properties, owners of the mall, and they have successfully redeveloped malls around the country. However the mall when into receivership with Key Bank in January 2021. Our charge to them to explore streetscape improvements, a diversity of tenant spaces, and thinking to the future are currently on hold as we await the outcome of the situation. The Mall was sold to Florence Mall Realty, LLC in March 2022. They have not shared any information with the City concerning their future plans for the mall.

The City just annexed 272 acres of the former Marydale in April of 2021. The property is owned by Vinings Trace, LLC. A TIF district was created in the amount of \$600 million to incentivize the annexation and assist in funding capital construction costs. The expectation is for a mixed-use space for office buildings, apartments, restaurants, medical facilities, educational institutions and more. We expect development to begin in the next few years. The current inflationary conditions will continue to push the development plans back.

One of the major issues on everyone's mind is the ramp up to the Amazon Prime Air Hub, which plans to be fully operational on the campus of the Cincinnati/Northern Kentucky International Airport in 2023/2024. The City continues to engage with representatives from Boone County, the Airport, traffic consultants, the Kentucky Transportation Cabinet and Amazon, as well as working with members of the Northern Kentucky Legislative Caucus as we try to determine the potential impact to traffic flow in and around the city. Amazon and the spin off development it creates will offer challenges to the City's infrastructure, housing and employment base. Working together can minimize the negative impacts and focus on the many opportunities that will occur for all of the City's residents and businesses.

The City encourages all to read the City's latest Development Update published quarterly on our website. It contains details about all the new development occurring in Florence. The economic strategy continues to focus on creating a diverse economy that supports long-term sustainability and building stronger relationships. Working with the existing business community and reaching out to the start-up

and entrepreneurial communities will ensure that the City continues to be the region's most sought after community to grow a business.

The successful enactment of the budget includes the commitment, support, and encouragement of the Mayor, City Council, residents, businesses, visitors, employees and volunteers combined. The best way to continue to grow is to make sure the City lays the foundation for a strong future: sound city finances and second-to-none public services. The state of our city is strong and will continue to get better.

The City has so many people who work hard to keep us safe, so many people who work hard to protect us and take care of us, so many people who care about the way things develop and are maintained . . . and so many people who live here and appreciate it all.

The City of Florence is the retail hub for the Northern Kentucky area. Our focus on financial management and economic development has established the city as a center of commerce in the Greater Cincinnati and Northern Kentucky region.

Our Goals 2023-2028

The City of Florence engaged in a strategic planning process with Management Partners during calendar year 2019 and ending in January 2020. The planning effort began with an examination of the previous strategic plan and the progress made to achieve those objectives to date. This was followed by an evaluation on what the next strategic plan update should take into account to align the most current City goals with the annual budget processes.

Strategies are the means to achieve multi-years goals. They are measurable, with specific resources assigned, timeframes allotted and responsibilities determined. The implementation action plan helps to ensure accountability for accomplishing the goals and strategies including resources required to carry out the goals and strategies.

To develop the action plan, Management Partners met with the Department Heads, Mayor and Council individually, held several strategic planning workshops for public outreach, and concluded with a planning workshop. The results of the process were put into the following implementation action plan:

Goal 1: Improve transportation infrastructure and coordinate with regional and state partners to ensure efficient traffic flow.

| Recommendation | Implementation Steps |
|---|---|
| Partner with the Ohio, Kentucky, Indiana Regional Council of Governments (OKI), Kentucky Transportation Cabinet (KTC), Boone County Fiscal Court, and local and regional partners to improve traffic flow on major arterials. | Explore viability of forming the partnership and which groups will participate. Identify funding mechanism for contributions from partners or grants to perform traffic studies and future project costs. |
| Promote the use of innovative engineering, technology and best practices to improve traffic flow. | Identify areas where there is high traffic volume and stacking issues. Engage partners in traffic studies of specific areas identified. Identify which projects make sense to proceed and which to put into a 3-5 year plan to determine resources necessary in the Infrastructure Fund. Finalize capital funding plan to perform infrastructure projects identified. Secure budget resources. |

Goal 2: Identify and stimulate opportunities for existing and emerging business sectors.

| Recommendation | Implementation Steps |
|---|---|
| Create area-specific redevelopment plans for the Main Street District and the area surrounding the UC Health Stadium and Mall Road. | Develop an Economic Development Program perhaps with regional collaboration and engagement of community leaders. (Boone County, NKADD, Cabinet for Economic Development). |
| Develop a plan for future retail-focused development. | Develop outreach program for current businesses to insure their needs are being met. |
| Explore options for developing properties where public-private partnerships are necessary to drive employment growth. | Economic development incentive for business expansions including grants, state funding and private-sector leveraging annually. Establish funding amounts for incentives. |
| Develop programs to promote business retention and expansion of primary and non-primary industries. | Develop outreach program for current businesses to insure their needs are being met. |

Goal 3: Enhance the quality of life and community amenities for Florence residents and stakeholders

| Explore the feasibility of a new recreation center | Explore need and location. Identify multi- purpose uses for center. Identify operation manager. Quantify capital and operations costs. Determine if this is where City recreational funds should be spent in the 3 year plan. |
|--|---|
| Collaborate with Boone County Library District to identify alternative locations and associated costs for an additional library location. | Find a new location or rebuild in the current location. Identify master plan in FY 2024. |
| Develop a plan to reduce visual clutter caused by overhead wires, signs, etc., along major corridors. | Establish a priority on what areas to focus. Study the area and develop a strategy with cost estimates to implement the underground initiative. In process. |
| Identify tools and incentives for upgrading existing housing and improving the quality of life in neighborhoods (i.e., rental registration, and loan/grant programs for improvements). | Develop policies and procedures for new programs. Update Ordinance to enforce new programs. Evaluate staffing/equipment needs to fulfill this Initiative and funding needs. |

Goal 4: Foster sustained fiscal health through continued long-term planning, staff development and employee recruitment efforts.

| Evaluate City services to evaluate efficiency and ROI. | Identify the specific departmental services and develop performance measures/index/metrics to establish a base-line. See departmental structure table for each department. |
|---|--|
| Determine future City workforce needs. | The base-line as well as departments looking towards future City growth and preservation of current services. Annual assessment. |
| Conduct a review of classifications and compensation to ensure the City can attract and retain needed staff. | Reviews of job classifications and compensation can be made using the KLC Wage and Salary biennial reports/NKCCMA Compensation and Benefits annual report/City pay plans in NKY and City pay plans of comparable size. Annual updates. |
| Support talent management with effective employee development, succession planning to cultivate and grow leadership, excellent performance, and attracting and retaining outstanding employees. | Once the personnel structure gains knowledge/skills and gets promoted leadership, performance and retention should follow. We have a say in the salary and benefits but we rely on their skills, performance and execution and certifications. Revisit pay plan, benefits and costs. |
| Review and improve processes for recruiting, hiring and promotions to encourage a strong candidate pool of talented individuals for City of Florence jobs (from entry level to managers and directors). | Evaluate the need to use recruitment software and/or onboarding software for recruiting and hiring. Bamboo software secured to start in FY 2024. |

Goal 5: Build strong connections with community partners, residents and employees.

| Diversify and enhance communication practices and tools for disseminating information to the community | Enhance City website. In process FY 2024. Make app more mobile friendly. Have app be location driven for alerts and news. Contract with/hire social media person. |
|---|---|
| Create partnerships with schools and local organizations to increase community engagement and outreach. | Quality of schools has a significant Influence on Florence's future economic competitiveness. Schools can be one of the most important determinants of neighborhood quality, local growth and change and quality of life. |

Improve the customer experience by diversifying and enhancing self-service and online options for payments, registrations, scheduling, etc.

Water bill flyer with suggestions on paying a water/tax bill on-line, downloading the app for advisories and alerts, park, nature park and shelter reservations. Kiosks. Analyze FY 2025. Costs for upgrades and initiatives.

| Strategic Priority | Desired Outcome | Key Outcome Indicator | Target | Strategic Initiative |
|--|---|--|--|--|
| Goal 1: Efficient Traffic Flow | Partnership with KTC, OKI and Boone County | Future capital infrastructure plan for high traffic areas | Five year capital plan is adopted and funded. Continue annually. | Develop partnership and 5- year infrastructure funding plan |
| Goal 2: identify Business Sectors | Identify Economic development targets to attract and retain businesses for the retail and Main Street districts | Regional collaboration program with Tri- Ed containing funding amounts for incentives | Timing, costs, prioritization in place and completed. Annual update in process. | Develop collaboration and identified specific areas of concentration and have funding in place |
| Goal 3: Enhance Sense of Community | Core services meet community expectations | Resident and stakeholder feedback | Defined areas of focus and initiatives with funding needs agreed upon. In process. | Develop strategy including policies and procedures to forward the initiatives |
| Goal 4: Sustained Fiscal Health | Evaluate City services, workforce needs and reserves | Identify service need along with performance measures. | Maintain reserves equivalent to 30% of General Fund operating and capital expenditures. Current. | Perform annual comprehensive reserve analysis. |
| Goal 5: Build Community Partners | Improve customer service, communication and community engagement | Enhance City social media, strengthen outreach with the schools and local organizations | City website and app enhancements, targeted meetings with Stakeholders. FY 2025. | Community service feedback programs/projects |

Enduring Objectives

The City of Florence, in partnership and communication with residents, businesses, and schools is dedicated to:

- Providing a safe, healthy, welcoming atmosphere where people choose to live
- Promoting economic vitality and strategically positioning Florence for the future
- Supporting planned growth and influencing decisions that impact the city
- Building an inclusive informed city with opportunities for all
- Meeting service demands through high quality customer service, innovation, a positive work environment, and a commitment to excellence

Providing a safe, healthy, vibrant community

- o Promote safety, health, and security through effective communication and service delivery
- o Facilitate successful neighborhoods through community involvement
- Encourage and partner in the development of quality housing choices for people of all ages and income levels
- Promote a walkable, pedestrian and bicycle-friendly city with complete streets, trails, and connections between neighborhoods and community focal points
- Provide opportunities for communities to be better prepared for emergencies

Promote economic vitality and strategically position Florence for the future

- Promote Florence as the progressive, opportunity- rich city
- Capitalize on opportunities through bold and creative economic development strategies
- o Recruit and retain businesses to ensure a dynamic, diversified employment base
- Nurture entrepreneurship and foster successful partnerships with businesses and community leaders
- o Leverage public/private resources to focus development on economic centers

Support planned growth and influence decisions that impact the city

- Foster development of vibrant, sustainable, attractive, mixed-use neighborhoods in urban centers
- Uphold a high standard of design and property maintenance
- Advocate Florence's interests through state and federal lobbying efforts, regional partnerships and other organizations
- Pursue transportation and other regional improvements and services that improve quality of life
- Balance development with environmental protection

Building an inclusive informed city with opportunities for all

- Improve access to city services and programs and make residents and businesses aware of opportunities to be involved with their community
- Build connections with ALL communities that reflect the breadth and richness of the diversity in our city
- Provide critical and relevant information on a timely basis and facilitate two-way dialogue between city government and the community
- o Encourage volunteerism, participation and civic engagement

Meet service demands and provide high quality customer service

- o Plan, develop, and maintain quality services, infrastructure, and amenities
- o Prioritize services at levels that can be sustained by revenue
- Develop and maintain collaborative partnerships and investment strategies that improve services

Strategic Direction

The Mayor and Council defined a specific strategic direction for the City to take over the next 5-10 years. The identified strategic direction envisioned the type of community they desire Florence to be in the future. In establishing the framework for the strategic direction, the elected officials obtained input from staff, consultants, and from Florence residents through a number of methods including a Recreation Survey conducted in conjunction with the Boone County Fiscal Court followed by a Florence Citizen Survey that measured citizen sentiment regarding a broad range of City programs and services. The strategic direction identified by the Mayor and City Council established a blueprint for budget decisions and clear direction for staff on the types of programs, projects and services to provide or work toward implementing. The comprehensive strategic direction focused on the following areas of concentration:

- Parks and Recreation Amenities and Green Space
- Community Beautification (Including Urban Forestry)
- Community/Economic Development
- Code Enforcement
- Core Services
 - Police Services
 - o Fire/EMS/ALS Services
 - Public Services
 - Water & Sewer Services

In developing the strategic direction, they recognized the importance for potential residential and business prospects to see that the City offers a full range of essential police, fire, and EMS/ALS services. The strategic direction considered the importance for the City to demonstrate its capacity to supply and maintain water, sewer, and road infrastructure sufficient to meet the needs of a stable community. The strategic direction also recognized that successful sustainable communities allocate resources to ensure the community is an attractive place to live and work with an ample supply of quality recreational resources. Economic development prospects also consider it vital that a city is an attractive and comfortable place to locate with ample recreational opportunities for the prospects, employees, and customers.

With the strategic direction established, the Mayor and Council instructed the Finance and Administration staff to development a long term budget strategy to ensure the implementation of the strategic direction and to provide the blueprint for the long term financial viability of the City. Long range plans were developed by each of the core service areas (that are updated annually) to identify the financial resources needed to implement the strategic direction. The core service long range plans were referenced in developing the long range finance strategy. The long range fiscal strategy utilized the full scope of financing and revenue generating options available to the City. The long range fiscal strategy allows the City to demonstrate our financial stability which provides confidence to potential development prospects that our community is capable of fulfilling commitments made to them.

Community/Economic Development Program

The City's community/economic development program utilizes the established Boone County Comprehensive Plan, the Boone County Zoning Regulations, and the Boone County Zoning Map as a framework to guide future development decisions. These documents contain special targeted zoning requirements for various segments or study areas of the City. Some of these study areas include:

- Houston-Donaldson Study (2013);
- Central Florence Strategic Plan (2008);

- Main Street Zoning District (2022);
- Mall Road District Zoning Study (2012);
- Boone County Zoning Regulations Update (2020)

Other plans or studies frequently referenced in the context of making economic development decisions include:

- Boone County Transportation Plan
- OKI 2040 Regional Transportation Plan
- Parks & Recreation Needs Assessment and Park Land Evaluation Study
- Florence Retail District Market Trending Analysis, Marketing Developments Inc.
- Mall Road Traffic Study
- Traffic Regulations Update (2022)

The City established several Tax Increment Financing (TIF) districts to enhance development of certain areas of the City. The two types of TIF's that are offered in the districts are the Local Redevelopment TIF and the Local Vacant Land TIF.

- The Local Redevelopment TIF is available for use to redevelop blighted areas into mixed use developments by using incremental additional local taxes such as property or occupational taxes realized as a result of the development.
- The Local Vacant Land TIF is available to develop vacant land by using additional incremental local taxes such as property or occupational taxes realized as a result of the development.

The City continues to research local, regional, and national economic development incentive programs, and compare those to the state-sponsored programs that the city already participates in, to continually improve local economic incentive programs offered. These programs are designed to encourage development in specific geographic areas of the city and in specific professions that would enhance the Florence community by offering an eligible applicant a rebate of a percentage of the employees' withholdings generated by the new jobs for a period of up to five (5) years. The maximum percentage that could be approved and retained would be 50%.

Community/Economic Development Initiatives/Action Plan

To spur and initiate its community/economic development activities, city staff regularly:

 Acts as principal liaison among city departments, other governmental organizations, and private developers and/or property owners with regard to development and/or redevelopment activities within the city.

- Serves as the point of contact for interested business and/or developer; provides feedback and direction to prospective developers and/or businesses in the appropriate direction, provides technical assistance on many of the issues that the prospect must look into, and liaisons among the prospect, the city, and other involved parties or organizations.
- Maintains information on available land and/or building space for development including size of parcels, square footage, zoning requirements, available utilities, and contact information for the owner and/or marketing officials.
- Maintains information on the cost of doing business in Florence, including tax structure compared to surrounding communities.
- Maintains demographic statistics for Florence, Boone County, the region, and the Commonwealth of Kentucky.
- Seeks out targeted desirable tenants, businesses, and developers and initiates discussions regarding the positive attributes of locating and/or developing in Florence.
- Provides information on Florence as a community to live in, including quality of life issues such as full-service public services, police, fire/EMS/ALS, and recreational amenities.
- Initiates interaction and communication with various businesses in the city regarding general or specific issues; acts as liaison between businesses and city departments with respect to issues of mutual interest.
- Identifies obstacles to recruiting new business or the expansion of existing business (ie limited vacant building availability or sufficiently trained workforce) and seeks possible solutions to obstacles.
- Interacts with the Northern Kentucky Tri-County Economic Development Corporation (TRI-ED) on specific economic development projects that utilize state incentive programs and other state economic development initiatives through Kentucky Cabinet for Economic Development.
- Initiates creative marketing partnerships with such organizations as Cincy Magazine, to represent the city as a good place to live and do business.
- Interacts with state and federal representatives and/or decision makers in representing the city's interests, such as transportation funding, which adds to the quality of life and economic development atmosphere in Florence.



GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

City of Florence Kentucky

For the Fiscal Year Beginning

July 01, 2022

Executive Director

Christopher P. Morrill

CITY OF FLORENCE LIST OF PRINCIPAL OFFICIALS

Mayor

Julie M Aubuchon (Term Expires December 2026)

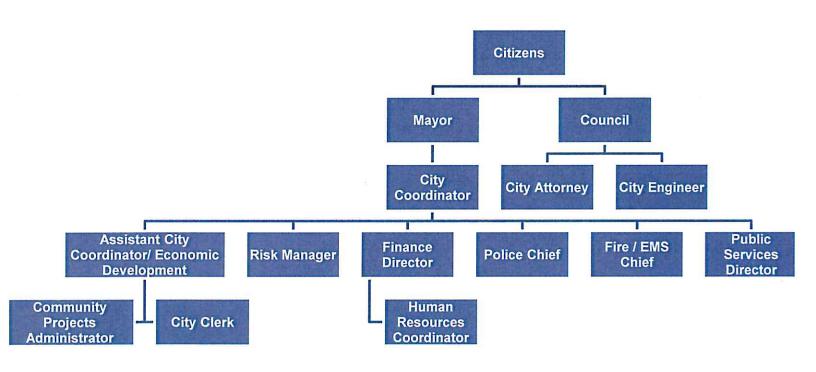
Council Members

Mel D. Carroll
Lesley Chambers
Jenna Kemper
David A. Osborne
Patricia J. Wingo
Gary Winn
(All Terms Expire December 2024)

Staff

City Clerk - Melissa A. Kramer
City Attorney - Hugh O. Skees
City Engineer - William R. Viox
Administration Director - Joshua J. Hunt
CFO/HR - Linda J. Chapman
Director of Public Services - Robert E. Hall
Chief of Police - Thomas A. Grau
Fire/E.M.S. Chief - Rodney E. Wren





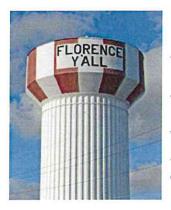
Organizational Chart 2024

Total Employees: 244 Full Time

2 Part Time

The City

Florence was formed in 1830 and was for most of its history a small community surrounded by farms. During World War II, what was to become the Northern Kentucky/Greater Cincinnati International Airport was constructed nearby. This, combined with the construction of Interstate 75 in the late 1950s, started the building boom that drastically changed the community and began the huge growth in population.



The famous Florence water tower landmark was built in 1974 to support a growing suburban infrastructure. The water tower was originally painted with the words "Florence Mall" to herald the future opening of the Greater Cincinnati area's premier shopping facilities. Following a reminder from the federal highway engineers about the illegality of advertising along the interstate highway system, officials creatively modified the M to "Florence Y'all". The economic success of the mall encouraged future development along Mall Road. In the 1980s and 1990s, the shopping district expanded on to Houston Road and Turfway Park.

Location

Florence is the largest and most industrialized city in Boone County. It is located in the east-central part of the county along I-75. It was designated as a third class city in 1958. Proximity to major transportation avenues have been an important force in the development of the city. The City is located 13.5 miles south of Cincinnati, Ohio and 70 miles north of Lexington and 88 miles northeast of Louisville in Kentucky. Florence covers an area of 10.6 square miles and has I-75 running through the middle of the City and is 5 miles from the airport. The City is in the 66th Legislative District, 11th Senatorial District and the 144th U.S. Congressional District.

Industry

In the 1950s the Northern Kentucky Industrial Foundation started the Florence Industrial Park which has grown to include 57 industries and employs 8,000 people. The opening of Interstate 75 in 1963, spurred additional industrial growth which led to the opening of the Florence Mall in 1976. The success of the commercial mall as a tri-state shopping destination encouraged further retail development in the City. A revitalization project of Mall Road was just completed in 2012. Additional revitalization on Mall Road is an ongoing project.

Medical Facilities

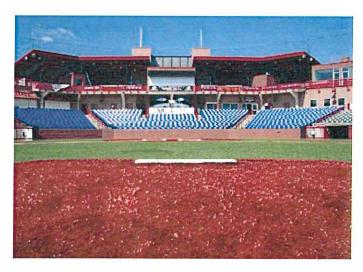
Within the boundaries of Florence, St. Elizabeth has a 170 bed hospital and several medical centers. The hospital just recently underwent a \$5.0 million renovation to include a new outpatient entrance and a Spine center. The new outpatient area was to make St Elizabeth Florence the premier facility in the Greater Cincinnati area. In 2021, the facility constructed a 90,126 sq. ft. endoscopy center. Seven nursing facilities and rehab facilities are located in the city as well.

Recreation and Culture

Florence offers a wide range of recreational and cultural activities. The Florence Community band was started in 1984 and the Florence Community Chorus was organized in 1989.



The Florence Recreation and Parks Department opened a 20,000 square-foot park featuring the new Aquatic Center and a skate park in 2003. The Florence Aquatic Center has a swimming pool, a lazy river, a splash ground, a wading pool and other water activity areas. The center features its own swim and dive teams. The skate park contains skateboard ramps for all levels of activity and skill levels.



Also in 2003, Florence acquired a Frontier League baseball team, the Florence Freedom. The Freedom are members of the 12 team league that is composed of teams from Kentucky, Ohio, Indiana, Illinois, Michigan, Missouri and Pennsylvania. Their home is the UC Medical Center Stadium that sits next to Interstate 75. The stadium seats 4,500 and its lawn area allows for a maximum capacity of 7,000. The stadium also contains a playground. The baseball games are geared towards a family atmosphere. The Florence community has embraced the team.



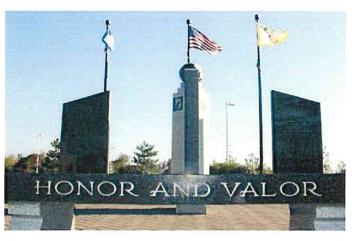
Florence has six additional municipal parks that provide recreational activities such as tennis, baseball, softball, fishing, basketball, corn hole, swings, splash ground and sand volleyball. Kentaboo Park was most recently constructed in 2020. Five of the municipal parks include restroom facilities and covered shelter areas. Throughout the City are located multiple walking trails and biking paths for additional enjoyment. Florence sponsors various events during the year.



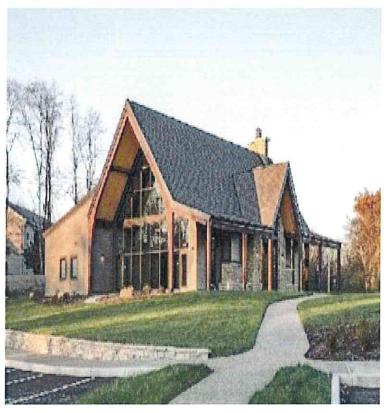
The Florence World of Golf was completely reconstructed in 2011 and 2012 and recently renovated in 2023. The course is located along Interstate 75 and adjacent to Woodspoint trail. It offers a Par 3 18-hole golf course, TopTracer driving range, indoor club fitting room, analysis of your golf swing, golf lessons and play on a famous golf course via the golf simulator. The complex also has an 18-hole miniature golf area featuring attractions located throughout the state of Kentucky at each hole. The facility contains a restaurant, a pro shop, and has room available to rent for events.



The Florence Senior Center was opened in June 2012. It is a multi-purpose center with a kitchen, wellness room, computer lab, exercise room and activity room. It is managed by the R.C. Durr YMCA. Monthly activities include yoga stretch, euchre, crafts, canasta, art lessons, Wii bowling, bingo and chair volleyball.



The Veterans Memorial of Boone County on the Florence campus was built to honor and remember all Boone County Veterans who served and gave the ultimate sacrifice so that we may have and enjoy freedom. It features a memorial honoring WWI, WWII, Korea, Vietnam and the "War on Terror". It also has a granite medal of Honor bench and four other granite benches in addition to six fully lit flagpoles.



The Nature Park Event Center is located in the heart of the Florence Nature Park, surrounded by trees and wildlife. This unique nature setting provides guests with a venue for hosting weddings, receptions, meetings and other social events. The center was constructed in 2020 to meet the demand in the community and has become known for its lofty ceilings, stone façade and craftsman Kentucky The Center features dinner seating for up to 100 guests and potentially hosting a cocktail or theater style event for up to a max of 140 guests. After and during the events patrons can literally talk a walk in the park.



The Evelyn M. Kalb Gathering House is located adjacent to the Nature Park Event Center. This center was renovated in 2018 and includes new wood beam ceiling, tile flooring and an expanded and remodeled kitchen area. This Gathering House features seating for 54 guests with a maximum capacity of 80 guests. The size and location is perfect for birthday parties, showers, reunions and social gatherings of all types for the community.

Profile

The City of Florence is empowered to levy numerous sources of revenue including its major sources payroll tax, business license tax, insurance premiums tax and a property tax on both real and personal properties. It is also empowered by state statute to extend its corporate limits by annexation, which occurs periodically when deemed appropriate by the governing body.

The City of Florence operates under the Mayor/Council form of government. Legislative authority is vested in the City Council, consisting of six City Council members. The Mayor is the executive authority. The City Council is responsible, among other things for passing ordinances, adopting the budget and appointing members to various boards. The Mayor approves the hiring of all full time employees. The City Coordinator reports directly to the Mayor and is responsible for carrying out policies and ordinances of the City Council and is responsible for the development of short and long range planning, capital improvement programs and running the day-to-day operations of the city. The City Council is elected on a non-partisan basis. The Mayor serves based upon a 4 year term and the City Council serve based upon a 2 year term.

The City of Florence provides a full range of services, including a full time professional police force and full time professional fire protection; advanced life support medic services; street maintenance and improvement; water and sewer services; storm water collection; a full range of recreational facilities and activities; cultural events; planning and zoning and code enforcement.

Economic Condition and Outlook

Florence's location is a major factor in allowing it to become an economic force in the Greater Cincinnati/Northern Kentucky region. Also, the consistent and persistent effort put forth by Florence's elected and appointed officials and other community leaders over the past twenty years has positioned the City very well. However, the City is not immune from the national economic realities.

The "State of Florence" remains strong. The leadership of the city, with the encouragement, support, and shared vision of this council, continues to focus on those core municipal duties of providing the best and most reliable services to all of our stakeholders, concentrating on our economic and community development efforts, and continuing to responsibly position our city as the established center of commerce it is today. Florence is a safe, prosperous, and service-oriented city. Florence is a financially stable city.

According to the 2020 census, the residential population of Florence was 31,946 which makes it the eighth largest city in Kentucky and the 1168th largest city in the United States. Florence is currently growing at a rate of 2.32% annually and its population increased by 6.97% since the most recent census. New schools, residential developments, and parks have been planned for or expanded to accommodate the growth. This residential census data, while important to the city's overall story, is only a fraction of our growth narrative.

Our Economic Development Team finalized many development projects and continues to search for the businesses our community needs and desires. The strategy continues to focus on creating a diverse economy that supports long-term sustainability by building stronger relationships and working with the existing start-up and entrepreneurial community. The Team wants to ensure Florence will continue to be the region's most sought after community in which to grow a business.

Concerns remain nationwide about the future of brick and mortar retail stores and large urban Malls. Brookfield Properties sold Florence Mall to Great Neck which includes Mason Asset Management and Namdar Realty in June 2022. The mall is 940,967 square feet on two floors. To date, the City has not seen any development of the property take place. Discussions with some of the national retailers have reassured the City that they are aware of the concerns and recognize that as needs in the retail arena shift, so must their focus. They view the changes as an opportunity to recreate and reinvent the retail experience for the next generation. We look forward to working with them to provide the best possible options to sustain the mall presence for our community.

New business opened during the first half of fiscal year 2023 include the following: Turfway Racetrack, Tapestry Turfway Park, Bark Park and patio, Hilton Garden Inn, Ford's Garage restaurant, TownePlace Suites, Zambrero, La Torta Loca, Sierra Trading Post, M&P Logistics, Brakes 4 Less, AE Door and Window, My Salon and Aaron's Furniture. Construction is continuing on the following projects: Amazon Last Mile Facility, St. Elizabeth Bariatric Center, CarMax, Tapestry Turfway Park apartments, Cayton Road apartments, Hilton Garden Inn, Derm Aesthetics cosmetics, Hopeful Heights Townhomes.

The City has several projects that are in the pipeline for the end of this year. Drury Inn and Suites, Roy Rogers, Fairview Commons and Plantation Luxury Flats are expected to start construction in the summer of 2023. Drees Weaver Road, Carplex, Taco John's, Freddy's Frozen Custard and Steakburgers, Whitewash Carwash and Turfway Plaza will start construction in the fall of 2023. The Residence Inn has delayed development until interest rates decline.

In April 2021, the City annexed 270 acres that was formerly known as the Marydale property. The development of the property will be a mixed use to include office buildings, apartments, restaurants, medical facilities and educational institutions. In conjunction with this annexation, the City has created a Tax Increment Financing (TIF) District for a thirty year period. The City has pledged 75% of the incremental property taxes and occupational license taxes to the TIF. The City is awaiting their development proposal and continues to work closely with the developer on the next steps and a concept plan for the development.

Over several years, the City has instituted sound, long-term financial practices, making the difficult choices, maintaining sufficient cash balances, modernizing operations of city departments, and maintaining our first-rate city services, while remaining sensitive to the economic challenges of our residents and businesses and holding our property tax rate at the 2008 level. The City recognizes that we have to continually invest in the City and not rely on the status quo for long-range sustainability. The City has initiated incentive programs to get businesses to invest in certain areas

of the City and for certain types of businesses to locate in specific areas of the City.

The City is currently trying to revitalize the Main Street section of the City to re-establish that downtown feel again. The City is putting together incentive programs, making streetscape improvements, creating a parking lot that will hold entertainment events/attractions and creating art murals. The city is continually meeting with retail strategy companies to market the retail hub of the City with the changing national retail environment for physical locations to an online presence. The Florence Mall is a concern as mentioned earlier and the City is hoping for the opportunity to partner with the new owners to create a new future vision for the center of the retail hub.

The city has implemented a three-year budget plan. The three-year budget plan serves as a basis for a rolling three-year strategic plan for the City. The strategic plan is a vision that Council continues to evaluate based on future anticipated revenues along with operating costs and capital needs. The vision is to remain a viable City with strong reserves to maintain the services expected as well as the maintenance of the City infrastructure and amenities. The City needs to provide and present itself in a quality manner to continually attract residents and businesses to generate the revenues needed for sustainability. The City, being the retail hub for Northern Kentucky, is a major component of the strategic plan. The City focuses on being the place every business wants to open their establishment and every resident wants to come and live in. That plan needs continual funding to stay current and vibrant which leads back to the three-year budget plan.

COMMUNITY PROFILE AND DEMOGRAPHICS

The City of Florence, founded in 1830, is located in the northern most part of the state, situated in Boone County and is part of the Northern Kentucky Region, which ranks as one of the top growth areas in Kentucky. The City of Florence currently occupies a land area of 10.36 square miles and serves an estimated population of 34,174. The City of Florence is empowered to levy numerous sources of revenue including its major sources payroll tax, business license tax, insurance premiums tax and a property tax on both real and personal properties. It is also empowered by state statute to extend its corporate limits by annexation, which occurs periodically when deemed appropriate by the governing body.

The City of Florence operates under the Mayor/Council form of government. Legislative authority is vested in the City Council, consisting of six City Council members. The Mayor is the executive authority. The City Council is responsible, among other things for passing ordinances, adopting the budget and appointing members to various boards. The Mayor approves the hiring of all full time employees. The City Coordinator reports directly to the Mayor and is responsible for carrying out policies and ordinances of the City Council and is responsible for the development of short and long range planning, capital improvement programs and running the day-to-day operations of the city. The Mayor serves based upon a 4 year term and the City Council serve based upon a 2 year term.

The City of Florence provides a full range of services, full time professional police force and full time professional fire protection; advanced life support medic services; street maintenance and improvement; water and sewer services; storm water collection; a full range of recreational facilities and activities; cultural events; planning and zoning and code enforcement.

COMMUNITY PROFILE AND DEMOGRAPHICS

| People Quick Facts | Florence City, Kentucky |
|--|---|
| Population | |
| Population estimates base, July 1, 2022, (V2022) | 34,174 |
| Population, percent change - April 1, 2020 (estimates base) to July 1, 2022, (V2022) | 6.90% |
| Population, Census, April 1, 2020, (V2021) | 31,946 |
| Population, Census, April 1, 2010 | 29,951 |
| Age and Sex | *************************************** |
| Persons under 5 years, percent | 6.90% |
| Persons under 18 years, percent | 23.30% |
| Persons 65 years and over, percent | 17.30% |
| Female persons, percent | 49.80% |
| Race and Hispanic Origin | |
| White alone, percent | 83.80% |
| Black or African American alone, percent | 6.50% |
| American Indian and Alaska Native alone, percent | 0.00% |
| Asian alone, percent | 3.40% |
| Native Hawaiian and Other Pacific Islander alone, percent | 0.00% |
| Two or More Races, percent | 4.00% |
| Hispanic or Latino, percent | 4.20% |
| White alone, not Hispanic or Latino, percent | 82.40% |
| Population Characteristics | |
| Veterans, 2017-2021 | 2,253 |
| Foreign born persons, percent, 2017-2021 | 8.70% |
| Housing | |
| Owner-occupied housing unit rate, 2017-2021 | 59.00% |
| Median value of owner-occupied housing units, 2017-2021 | \$158,800 |
| Median selected monthly owner costs -with a mortgage, 2017-2021 | \$1,225 |
| Median selected monthly owner costs -without a mortgage, 2017-2021 | \$454 |
| Median gross rent, 2017-2021 | \$999 |
| Families and Living Arrangements | |
| Households, 2017-2021 | 13,137 |
| Persons per household, 2017-2021 | 2.39 |
| Living in same house 1 year ago, percent of persons age 1 year+, 2017-2021 | 81.50% |
| Language other than English spoken at home, percent of persons age 5 years+, 2017-2021 | 11.00% |
| Income and Poverty | |
| Median household income (in 2019 dollars), 2017-2021 | \$64,718 |
| Per capita income in past 12 months (in 2019 dollars), 2017-2021 | \$34,793 |
| Persons in poverty, percent | 7.70% |

Population and Housing, Current Population Survey, Small Area Health Insurance Estimates, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits.

DEMOGRAPHIC AND ECONOMIC STATISTICS

| Fiscal Year | Population (1) | Personal Income (2) | - 8 1- | Per Capita Median Income (2) | Median Age (2) | Unemployment Rate (3) |
|----------------|----------------|----------------------------|---------------|------------------------------------|-------------------|--------------------------|
| 2013 | 31,088 | \$ 1,560,026,928 | \$ | 50,181 | 36.5 | 6.9% |
| 2014 | 31,088 | \$ 1,560,026,928 | \$ | 50,181 | 36.3 | 5.6% |
| 2015 | 31,888 | \$ 1,659,866,064 | \$ | 52,053 | 36.8 | 5.5% |
| 2016 | 31,888 | \$ 2,168,320,224 | \$ | 67,998 | 37.0 | 5.5% |
| 2017 | 32,460 | \$ 1,967,140,920 | \$ | 60,602 | 37.3 | 5.5% |
| 2018 | 32,460 | \$ 2,111,295,780 | \$ | 65,043 | 37.1 | 5.0% |
| 2019 | 32,460 | \$ 2,542,494,420 | \$ | 78,327 | 37.5 | 3.9% |
| 2020 | 32,346 | \$ 2,475,859,878 | \$ | 76,543 | 37.6 | 4.2% |
| 2021 | 32,346 | \$ N/A | \$ | N/A | N/A | 4.4% |
| 2022 | 32,346 | \$ N/A | \$ | N/A | N/A | 0.0% |

⁽¹⁾ Census Bureau and Kentucky State Data Center

⁽²⁾ Data USA

⁽³⁾ Bureau of Labor Statistics Data and Kentucky State Data Center

PRINCIPAL TAXPAYERS

| <u>Taxpayer</u> | » - | Taxable Assessed Valuation | 2022 Rank | Percentage of Total Taxable Assessed Value |
|----------------------------------|----------------|----------------------------------|--------------|---|
| Standard Chartered Trade Service | \$ | 130,365,983 | 1 | 3.77% |
| Florence Mall, LLC | | 58,400,000 | 2 | 1.69% |
| Amazon Data Services, Inc | | 48,873,551 | 3 | 1.42% |
| New Plan Property Holding | | 34,785,735 | 4 | 1.01% |
| COI Kentucky Industrial | | 30,000,000 | 5 | 0.86% |
| Paddock Club Apartments, LLC | | 28,150,000 | 6 | 0.81% |
| Robert Bosch Automotive Steering | | 26,137,800 | 7 | 0.76% |
| Gregal-Gam Florence, LLC | | 24,825,000 | 8 | 0.72% |
| Star Wetherington, LLC | | 24,059,963 | 9 | 0.70% |
| Worldpay, LLC | | 22,906,777 | 10 | 0.66% |
| TOTAL | \$ _ | 428,504,809 | | 12.40% |

OPERATING INDICATORS BY FUNCTION

| | | | Fisc | cal Year Jun | e 30, | | |
|--|-------|-------|-------|--------------|-------|-------|-------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| Function | 2. | | | | | | |
| Police: | | | | | | | |
| Physical arrests | 2,501 | 2,017 | 2,364 | 2,127 | 1,732 | 1,283 | 1,283 |
| Traffic violations | 5,768 | 5,854 | 6,478 | 5,274 | 2,288 | 2,189 | 2,189 |
| Parking violations | 114 | 143 | 90 | 121 | 116 | 62 | 62 |
| Fire: | | | | | | | |
| Number of calls answered: | | | | | | | |
| Fire | 2,496 | 3,461 | 3,658 | 3,869 | 3,767 | 3,801 | 3,801 |
| Ambulance | 6,982 | 7,796 | 8,267 | 8,531 | 8,212 | 8,343 | 8,343 |
| Inspections | 2,527 | 2,097 | 1,426 | 1,442 | 1,054 | 1,106 | 1,106 |
| Highways and streets: | | | | | | | |
| Street resurfacing(lane miles) | 8.48 | 10.36 | 10.36 | 10.36 | 9.60 | 9.60 | 9.60 |
| Water: | | | | | | | |
| New connections | 35 | 26 | 25 | 32 | 41 | 35 | 35 |
| Water main breaks | 30 | 32 | 54 | 52 | 56 | 47 | 47 |
| Average daily consumption (thousands of gallons) | 2,945 | 2,996 | 3,185 | 3,007 | 3,010 | 2,987 | 2,987 |

Source: Various city departments

CAPITAL ASSETS STATISTICS BY FUNCTION

| | Fiscal Year June 30, | | | | | | | |
|---|----------------------|---------------------------|-------|-------|-------|-------|-------|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | |
| Function | | (e s − − − − h | · | | ¥- | * | · | |
| Police: | | | | | | | | |
| Stations | 1 | 1 | 1 | 1 | 1 | 1 | 1 | |
| Patrol units | 34 | 34 | 34 | 34 | 34 | 34 | 34 | |
| Fire: | | | | et. | | | | |
| Fire stations | 4 | 4 | 4 | 4 | 4 | 4 | 4 | |
| Highways and streets: | | | | | | | | |
| Streets(miles) | 169 | 169 | 169 | 173 | 173 | 193 | 193 | |
| Streetlights | 2,103 | 2,111 | 2,115 | 2,115 | 2,115 | 3,246 | 3,246 | |
| Culture and recreation: | | | | | | | | |
| Parks | 9 | 9 | 9 | 9 | 12 | 12 | 12 | |
| Parks acreage | 163.5 | 163.5 | 163.5 | 163.5 | 172.0 | 172.0 | 172.0 | |
| Swimming pools | 1 | 1 | 1 | 1 | 1 | 1 | 1 | |
| Ball fields | 2 | 2 4 | 2 | 2 | 2 | 2 | 2 | |
| Tennis courts | 2 4 | 4 | 4 | 4 | 4 | 4 | 4 | |
| Water: | | | | | | | | |
| Water mains | 146 | 146 | 147 | 151 | 147 | 147 | 147 | |
| Fire hydrants | 1,605 | 1,605 | 1,621 | 1,632 | 1,632 | 1,631 | 1,631 | |
| Maximum daily capacity (thousands of gallons) | 4,120 | 3,840 | 3,773 | 3,310 | 3,373 | 3,463 | 3,463 | |
| Sewer: | | | | | | | | |
| Contained sanitary/storm sewers (miles) | 274 | 274 | 200 | 201 | 196 | 197 | 197 | |

Source: Various city departments

BUDGET PROCESS

The following procedures are followed when establishing the budgets for all City Funds. In June of every year the City Council adopts a budget for the next fiscal year. The City's fiscal year runs from July 1 of one year until June 30 of the following year. The budget is the City's business and financial plan for the one year period.

The City utilizes two bases for budgeting and accounting depending on the classification of the fund type. The two bases are the Modified Accrual Basis and the Accrual Basis.

- 1. The Modified Accrual Basis is the foundation for all Governmental fund types like the General Fund and Special Revenue Funds (i.e. Municipal Road Aid, Infrastructure, Asset Forfeiture, Aquatic). These funds are prepared and reported using the current financial resources measurement focus which recognizes revenues only when they become both measurable and available. The expenditures generally are recorded when a liability is incurred except for accrued interest on general ling-term debt. This basis is also used in the audited financial statements.
- 2. The Accrual Basis is the base for Proprietary funds which includes Enterprise Funds(i.e. Golf Course and Water and Sewer) and Internal Service Funds(i.e. Health and Dental). They are budgeted and distinguish operating revenues and expenses from non-operating revenues and expenses. These funds are budgeted using the full accrual basis of accounting. The operating revenues are recognized when earned and operating expenses are recorded as liabilities when benefits are received. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. This basis is also used in the audited financial statements.

It is important to recognize that the numbers in the budget are estimates. Various issues will arise during the course of a fiscal year that will impact the level of revenues and the level of spending. The City does maintain adequate reserves to protect from future unknowns. The preparation of the annual budget document is a lengthy process that involves various employees in all departments, all departments heads, the City Coordinator, Mayor and City Council.

The budget process begins in March of each year with the distribution of the budget worksheets to each department head. They have a period of time to fill those out and return to the Finance Director. The Finance Director will assemble the budget document for the City as a whole. From that point discussion will be held between the department heads, Finance Director, City Coordinator and the Mayor.

In accordance with City ordinance, Kentucky Revised Statutes 91A.030 and 83A.130 and prior to June 30, the Mayor submits to Council a proposed operating budget on a basis consistent with generally accepted accounting principles for the fiscal year commencing July 1.

Once a final version of the budget document has been arrived at a public meeting is held for the Council members and the public for further discussion to reach a budget that will be presented for adoption by the Council. The Mayor will present the State of the City address and present the final version of the budget to be passed to Council for their approval.

BUDGET PROCESS

The operating budget contains proposed expenditures and the means of financing them for the upcoming year. By July 1, the budget should be legally enacted through the passage of an ordinance by the members of Council. All appropriations will remain in effect until a supplemental budget amendment is passed or until a new budget is adopted. Council may authorize supplemental appropriations throughout the year.

Annual budgets are adopted on a basis consistent with generally accepted accounting principles (GAAP) for all funds. Expenditures may not legally exceed budgeted appropriations at the department level. Any revisions to the budget that would alter total revenues of any fund and expenditures of any department must be approved by the Council; however, with proper approval by the City Coordinator, budgetary transfers within departments can be made. All appropriations lapse at fiscal year-end.

A "PDF" copy of the budget is available on the City website at https://florence-ky.gov/forms-and-documents/. Following on the next page is the budget calendar that the City followed for the current year.

BUDGET CALENDAR 2023-2024

March 1st Issue FY 2023-2024 Budget Calendar

March 9th Budget worksheets due to Department Heads

March 17th Projected Salaries & Wages by Finance Department

March 17th Budget recommendations due from Department Heads to

Finance Director

Week of March 20th Finance Director & City Coordinator Review

Week of April 3rd Meet with Department Heads

April 10th Review preliminary budget with Mayor

Week of April 10th Budget Books Prepared

April 18th Distribution of preliminary budget to City Council

April 24th Send out Notice of Special Call

April 26th Public Hearing Budget presentation /comments & discussion

May 16th Proposed use hearing for Municipal Aid Road Fund

Budget discussion and presentations by other agencies:

Urban Forest Commission and Boone County Planning Commission

June 6th FY 2022-2023 budget amendment discussions

FY 2023-2024 budget adoption discussions

June 13th Mayor's Budget Address

First reading of the FY 2023-2024 Budget Ordinance First reading of amendments to FY 2022-2023 budget

June 27th Second reading of the FY 2023-2024 Budget Ordinance

Second reading of amendments to FY 2022-2023 budget

July 1 FY 2023-2024 budget becomes effective

CITY OF FLORENCE, KENTUCKY ORDINANCE 0-16-2023

AN ORDINANCE OF THE CITY OF FLORENCE, KENTUCKY, ADOPTING THE OFFICIAL BUDGET FOR THE 2023-2024 FISCAL YEAR OF THE CITY.

WHEREAS, a budget proposal has been prepared and submitted to the City Council by the Mayor as the executive authority of the City, and

WHEREAS, a budget message has been delivered to the City Council by the Mayor.

WHEREAS, the City Council has reviewed the proposed budget.

NOW, THEREFORE, BE IT ORDAINED BY THE CITY OF FLORENCE, KENTUCKY AS FOLLOWS:

SECTION I

That the budget of the City of Florence, Kentucky, for the fiscal year 2023-2024, a copy of which is attached hereto and incorporated herein, marked Exhibit "A", is hereby adopted and approved as the official budget of the City.

SECTION II

That a copy of the budget approved herein shall be available in the office of the City Clerk for public inspection.

SECTION III

This Ordinance shall be published by posting on the City's internet website.

PASSED AND APPROVED ON FIRST READING THIS APAY OF JUNE, 2023.

PASSED AND APPROVED ON SECOND READING AND PUBLICATION ORDERED THIS 27thDAY OF JUNE, 2023.

ATTEST:

Julie M. Aubuchon, Mayor

ATTEST:

Melissa Kramer, City Clerk

CITY OF FLORENCE ENACTED BUDGET FISCAL YEAR 2023-24

Exhibit "A" to City of Florence Ordinance No. O - 16 - 2023

| | General Fund | Municipal Aid Road Fund | Infrastructure Fund | Asset Forfeiture Fund | Aquatic Center Fund | Water and Sewer Fund | World of Golf Fund | Health and Dental Fund |
|--|-----------------|-------------------------------|------------------------|-----------------------------|---------------------------|----------------------------|--------------------------|------------------------------|
| RESOURCES AVAILABLE: | | | | | | | | |
| Estimated Revenues & Transfers | 45,431,000 | 765,000 | 5,190,000 | 127,500 | 483,000 | 9,638,200 | 1,691,000 | 3,127,500 |
| Beginning Fund Balance | 52,264,334 | 1,433,398 | 25,112,579 | 322,961 | 2,484,290 | 26,527,082 | 7,725,016 | 14,450,897 |
| TOTAL RESOURCES AVAILABLE FOR APPROPRIATIONS | 97,695,334 | 2,198,398 | 30,302,579 | 450,461 | 2,967,290 | 36,165,282 | 9,416,016 | 17,578,397 |
| APPROPRIATIONS: | | | | | | | <u>e</u> | |
| Administrative | 4,228,100 | | | | | | | 3,934,500 |
| Public Services | 6,693,600 | | 2,315,000 | | | | | |
| Police Services | 12,277,600 | | | 200,000 | | | | |
| Fire / E.M.S. Services | 12,497,209 | | | | | | | |
| Parks / Recreation | | | | | 1,030,700 | | | |
| Capital Outlay | 9,983,480 | 685,000 | | | | | | |
| Other Agencies | 525,000 | | | | | | | |
| Debt Service | 579,350 | | | | | | | |
| Water and Sewer | | | | | | 10,526,958 | | |
| Golf Course | | | | | | | 2,105,200 | |
| TOTAL EXPENDITURES | 46,784,339 | 685,000 | 2,315,000 | 200,000 | 1,030,700 | 10,526,958 | 2,105,200 | 3,934,500 |
| Transfers | 1,725,000 | | Ä. | | | | £. | |
| Estimated Fund Balance at Year-End | 49,185,995 | 1,513,398 | 27,987,579 | 250,461 | 1,936,590 | 25,638,324 | 7,310,816 | 13,643.897 |
| TOTAL BUDGET | 97,695,334 | 2,198,398 | 30,302,579 | 450,461 | 2,967,290 | 36,165,282 | 9,416,016 | 17,578,397 |

Note: The City's adopted budget in detail for Fiscal Year 2023-24 is available for public inspection at the Florence Government Center during normal business hours.

GOVERNMENTAL FUND STRUCTURE

The City uses fund accounting to maintain its financial records during the year. Fund accounting is designed to help governments ensure and demonstrate legal compliance and achieve the goal of fiscal accountability. The accounts of the City are organized on the basis of funds and account groups, each of which is considered a separate reporting entity. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances which are segregated for the purpose of carrying on specific activities or attaining certain objectives. The City utilizes Governmental and Proprietary fund types. The following individual funds described in each fund type below that mirror the listing in the chart on the next page are appropriated annually.

Governmental funds are those through which most governmental functions are typically financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between the governmental fund assets and liabilities is reported as funds balance. The City's governmental funds are as follows:

Major Governmental Funds:

The General Fund is the government's primary operating fund. It accounts for all financial resources of the general government, except for those required to be accounted for in another fund. This fund has six different functions consisting of Administration, Public Services, Police, Fire, Capital Outlay and Debt Service. The Administration function includes economic development, community development, finance, overall administration and the City Clerk's duties. The Public Services function includes streets, sidewalks, storm sewer, grounds maintenance and urban forestry. The Police function includes the administration, patrol and the drug task force unit. The Fire function includes fire, EMS and inspections. The Capital Outlay function addresses all capital needs for all other functions listed.

The Infrastructure Fund is used to account for a designated portion of payroll taxes, storm water fees and grants to be used for the annual repairs to the City road infrastructure and storm water lines.

Nonmajor Special Revenue Funds:

These funds are used to account for the proceeds of specific revenue sources for specific expenditures.

The Municipal Aid Road/LGEA Fund is used to account for funds received from the state for road improvements and snow removal.

The Asset Forfeiture fund accounts for all funds received from seized assets and purchases made with those funds.

The Aquatic Center fund is used to account for the operations of the City's pool facility.

Major Proprietary Fund Types:

Proprietary funds distinguish operating revenues and expenses from non-operating revenues and expenses. Operating revenues and expenses generally result from providing services in

GOVERNMENTAL FUND STRUCTURE

connection with a proprietary fund's principal ongoing operations. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. The government reports the following proprietary funds:

The Water and Sewer Fund accounts for the activities of the government's water and sewer sales and services to residential and commercial users. This fund has three different functions consisting of Administration, Sewer and Water. The Administration function supports the billing and collection of receipts as well as handling service requests from customers. The sewer function handles the sanitary sewer system issues including main breaks, relining and odor issues. The Water function handles the same issues but on the water side.

The World of Golf Fund is responsible for operations of the golf course.

The City's only internal service fund is the self-insurance fund for the City's health and dental costs.

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Annually Appropriated Budgetary Funds

Governmental Funds

PROPRIETARY

Water/Sewer
Golf Course

GENERAL

SPECIAL REVENUE
Municipal/LGEA
Infrastructure
Asset Forfeiture
Aquatic Center

INTERNAL SERVICE
Health/Dental

The City operates under certain fiscal policies with respect to budget, revenues, expenditures, debt, cash management and reserves. These policies assist in maintaining, developing and managing services and programs as efficiently and effectively as possible.

Budgetary Policies

The City shall adopt a balanced budget for each of its funds; where operating expenditures may not exceed anticipated revenues plus unreserved fund balance.

Budgetary control will be at the departmental level.

The City will not use debt or bond financing to fund current operating expenditures.

The Comprehensive Annual Financial Report (CAFR) shows the status of the City's finances on the basis of general accepted accounting principles (GAAP). In most cases this conforms to the way the City prepares its budget.

Planning

The City annually prepares a three-year rolling forecast. The forecast will include estimated operating costs and revenues. In addition, it will include the estimated capital costs for all departments for that period.

Revenue Policies

The City will strive to maintain a diversified and stable revenue system to guard it from unforeseeable short-term fluctuations in any one revenue source.

The City will estimate the annual revenues by an objective, analytical process, wherever practical.

The city will continue to pursue economic, commercial and industrial development and retention to provide an ongoing solid revenue base.

The City will establish and periodically review user charges, license and fees at a level to related to the cost of providing the service, except when the Mayor and Council determine that a subsidy is needed to better serve the public interest.

One-time revenues will only be used for one-time expenditures including capital and reserves.

Expenditure Policies

The city will maintain a budgetary control system to help it adhere to the adopted budget and will prepare monthly reports comparing actual expenditures to budgeted amounts.

The City will estimate the annual expenditures/expenses by an objective, analytical process, wherever practical.

Budgetary control will be at the departmental level with all departments having the opportunity to participate in the budget process.

Fund Balance Policies

Fund Balance/Net assets are the difference between assets and liabilities. Fund balance of the governmental funds is reported in various categories based on the nature of any limitations requiring the use of resources for specific purposes. The government itself can establish limitations on the use of resources through either a commitment (committed fund balance) or an assignment (assigned fund balance). Net assets invested in capital assets, net of related debt are capital assets, less accumulated depreciation and any outstanding debt related to the acquisition, construction or improvement of those assets.

In the fund financial statements, government funds report components of fund balance for amounts that are nonspendable, restricted, committed, assigned or unassigned:

Nonspendable fund balances arise when resources cannot be spent because of their form and because resources must be maintained intact.

Restricted fund balances arise when constraints placed on the use of resources are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or imposed by law through constitutional provisions or enabling legislation.

Committed fund balances are those that can only be used for specific purposes pursuant to constraints imposed by formal action of the government's highest level of decision-making authority, which, for the City is the Council. The Council can by adoption of an ordinance prior to the end of the year, commit fund balance. Once adopted, the limitation imposed by the ordinance remains in place until a similar action is taken to remove or revise the limitation.

Assigned fund balances are those that are intended to be used by the government for specific purposes, but do not meet the criteria to be classified as committed. Council has authorized the finance director to assign fund balance though the financial policies and procedures established. Unlike commitments, assignments generally only exist temporarily. In other words an additional action of does not normally have to be taken for the removal of an assignment. Conversely, additional action is essential to either remove or revise a commitment.

Unassigned fund balance is the residual classification for the general fund. The classification represents fund balance that has not been assigned to other funds and that has not been restricted, committed or assigned to specific purposes within the general fund.

Fund Balance Flow Assumptions

Sometimes the government will fund outlays for a particular purpose from both restricted and unrestricted resources (the total of committed, assigned and unassigned fund balance). In order to calculate the amounts to report as restricted, committed, assigned and unassigned fund balance in the government fund financial statements a flow assumption must be made about the order in which

resources are considered to be applied. It is the government's policy to consider restricted fund balance to have been depleted before using any of the components of unrestricted fund balance.

Further, when the components of unrestricted fund balance can be used for the same purpose, committed fund balance is depleted first, followed by assigned fund balance. Unassigned fund balance is applied last.

Reserve Policies

The City Council has adopted guidelines for maintaining a minimum general fund balance in the amount of 17% of budgeted operating expenditures and recurring transfers. In either case, unusual items such as one time expenditures shall be excluded from the calculation.

In addition, Council has adopted a resolution and established a stabilization fund balance. This fund balance may only be used for operations to pay for expenditures when the unreserved fund balance falls below the minimum fund balance of 17% of expenditures and recurring transfers. Each December 31st, Mayor and Council shall determine if any funds are to be transferred to increase the stabilization fund balance.

Capital Improvement Policies

The City will continually update a multi-year plan for capital improvements. The City will enact an annual capital budget based on the multi-year plan.

All capital assets are capitalized at cost, or where cost is not available, estimated historical cost based on replacement value. The capitalization threshold of \$5,000 with a useful life in excess of two years. All capital assets will be updated for additions and retirements during the year.

Capital assets used in operations are depreciated over their estimated useful lives using the straightline method in the government-wide financial statements. Depreciation is charged as an expense against operations and accumulated depreciation is reported on the respective balance sheet. The range of lives used for depreciation purposes for each capital asset class are as follows:

| Buildings | 30 years |
|------------------------------|-------------|
| Building Improvements | 10-20 years |
| Public Domain Infrastructure | 25-40 years |
| Vehicles | 5-10 years |
| Office Equipment | 3-10 years |

Debt policies

The City will confine long-term borrowing to capital improvements or projects that cannot be financed from current revenues. The City will not use long-term debt for current operations.

When applicable, the City shall review outstanding debt annually for the purpose of determining if the financial marketplace will afford the City the opportunity to refund an issue and lessen its debt service costs.

The City will maintain a policy of full disclosure in financial reports and bond disclosures.

Investment and Cash Management Policies

The City of Florence's investment objectives are the preservation and protection of the organization's assets, as well as the maintenance of liquid reserves to meet obligations arising from unanticipated activities, by earning an appropriate return on investments.

All investments will address safety, liquidity, and yield, in that order.

The City will purchase securities from qualified institutions and will invest only in direct obligations of the United States Government or in investments backed by the United States Government, or in any other investment allowed by Kentucky law.

The City will deposit all receipts on a timely basis and will be reconciled on a monthly basis.

Financial Reporting Policies

The objective of the City is to prepare accurate financial statements in accordance with generally accepted accounting principles and distribute them in a timely and cost-effective manner.

Preparing financial statements and communicating key financial information is a necessary and critical accounting function. Financial statements are management tools used in making decisions, in monitoring the achievement of financial objectives, and as a standard method for providing information to interested parties external to the organization.

The City will distribute a complete set of monthly financial statements to the following individuals:

- 1. Mayor,
- 2. Members of the Florence City Council,
- 3. City Coordinator, and
- 4. Department Heads and any other employee with budget-monitoring responsibilities.

The City will employ an independent accounting firm to perform an annual audit of the City's finances, and it will make the audit available to all required and interested parties. A formal presentation of the City's annual financial statements shall be provided by the Independent Auditor to the Florence City Council at a City Council meeting.

Three Year Operating Budget

The City annually updates a rolling three operating plan to project the anticipated revenues and expenses for the City's General Fund at the conclusion of the fiscal year audit. The City staff and Mayor/Council must monitor both the current economic conditions and future projected needs.

Personnel expenditures make up 82% of the General Fund expenditures so any additional staffing needs must be appropriately planned and forecasted. In addition to forecasting any additional staffing needs, the projections for the salaries and benefit costs are based on the current fiscal year actual audited numbers with a 7% annual increase applied. The City provides a salary increase each July 1

based on the CPI percentage for the month of February. In addition, the City has a fixed pay plan that provides step increases for each job description. If approved by Council, step increases are applied

each January 1 for any employees that have not maxed out on the number of steps in their pay category. Since 2019, the City's pension costs have continued to increase annually at a rate capped at a 12% per annum increase in accordance with Kentucky Revised Statutes 61-565(5). Due to COVID 19, the Governor signed Senate Bill 249 which froze the rates for fiscal year 2021 only. For fiscal year 2023, the non-hazardous rate actually decreased .5% with the hazardous rate maintaining its 12% increase. For fiscal year 2023-2024, both the non-hazardous and the hazardous rates reversed trends and decreased at a rate of 12%. In addition, the state has also made changes in the pension plan itself. The plan has changed from a defined benefit plan to a Cash Balance Plan for all new hires effective January 1, 2014. Despite these changes, the pension expenditures are still an enormously large benefit item that is dictated to the City by the Kentucky Retirement System.

Since the City is self-insured, there is a strategy of implementing a new plan design every three years. For fiscal year 2021, the City made design changes in copays and deductible amounts. We are also trying to incentivize the employees to utilize the in-house clinic that we have to minimize increases in costs as well. The City did open its own health care clinic in December of 2014 to contain third party costs. We continue to monitor how to keep the clinic operating efficiently and in unification with our insurance plan to achieve the highest return on that investment.

Contractual and operating and maintenance expenditures for each department are projected out using an annual 3% increase except for the annual property and liability insurance. The insurance line item is forecasted with a 5% annual increase.

The basis of the three year projections is to monitor the fund balance position as the City continues to move forward into the future. The City needs to make sure that it has the resources to provide the services expected by the residents and to take care of the infrastructure and all of the City amenities that have been built over the previous years. The City currently maintains a very healthy fund balance position. However, that does not mean that the City does not have to continually forecast revenues and expenditures. The City needs to be proactive in its analysis so that proper long range planning can be carried out. The City has done very well in posturing itself for the future with the payroll and insurance premium tax increases that were put into place on July 1, 2007. Continual monitoring of that plan is critical to insuring that the City will remain viable for the long-term. It is equally important that the City has a plan to be able to handle another economic downturn should it occur. The City is in the middle of the largest retail hub in Northern Kentucky. In order to maintain the retail, business and industry base, the City needs to have the financial resources to continue to provide all the services that we currently offer. In addition, the City has to have resources to maintain its infrastructure and attractive appeal. Without the services and well maintained curb appeal, the mix of residential, retail and industry could be greatly affected and cause a reduction in several tax bases from property, payroll, insurance and occupational.

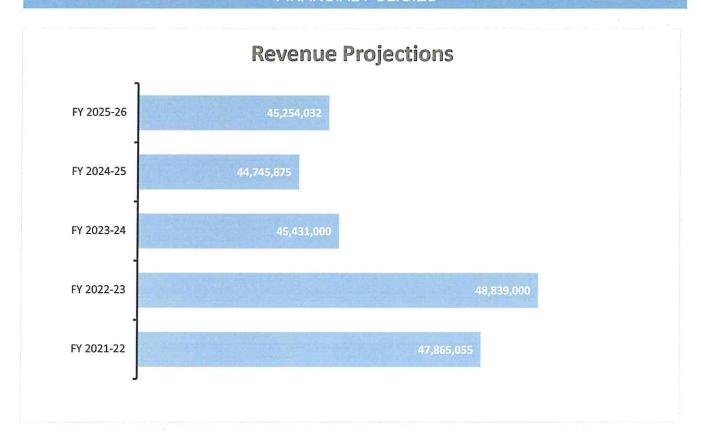
Five Year Capital Budget

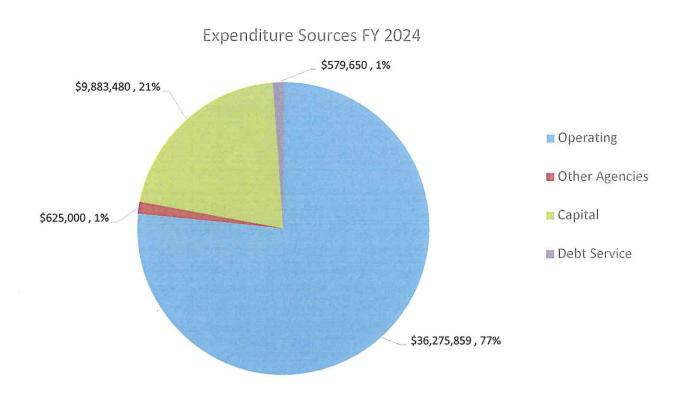
Along with the operating budget for the General Fund, the City maintains a five year rolling budget for anticipated capital needs for each department. The City continues to implement its annual plan to upgrade the City's infrastructure. Contractors are hired and are replacing certain sidewalks, storm sewers, curbs and are repaving City streets. However, the City also needs to plan for vehicle and equipment needs. Any one-time projects are also included in the capital plan The plan is in place to address departmental needs and determine capital funding needs for the future. Major infrastructure improvements such as streets, sidewalks, and storm sewer have planned \$50,000 annual increases in that budget line. All amounts are at estimated costs for vehicles and equipment. Frequently, with any capital plan, vehicles and equipment can change from one year to another year based on deteriorating conditions and/or repair and maintenance costs. Capital needs can be very expensive so a five year plan is kept for capital needs as opposed to a three year plan for operations.

CITY OF FLORENCE GENERAL FUND PROJECTIONS FISCAL YEARS 2022-2026

Actual

| | FY 2021-22 | FY 2022-23 | FY 2023-24 | FY 2024-25 | FY 2025-26 |
|---------------------------------|-------------------------|-------------|------------------|------------|------------------|
| REVENUES: | REV. & EXPEND. | PROJECTED | PROJECTED | PROJECTED | PROJECTED |
| Taxes | 9,232,640 | 8,700,000 | 9,500,000 | 9,690,000 | 9,883,800 |
| Franchise Taxes | 494,370 | 520,000 | 525,000 | 520,000 | 520,000 |
| Bank Deposit Taxes | 443,704 | 425,000 | 450,000 | 400,000 | 400,000 |
| Payroll Taxes | 18,626,406 | 18,000,000 | 20,000,000 | 20,150,000 | 20,301,125 |
| Insurance Premium Taxes | 3,637,375 | 3,600,000 | 3,650,000 | 3,677,375 | 3,704,955 |
| Business Occupational Licenses | 2,896,896 | 2,600,000 | 2,750,000 | 2,770,625 | 2,791,405 |
| Other Licenses and Permits | 159,709 | 135,000 | 175,000 | 130,000 | 130,000 |
| Fines and forfeits | 514,658 | 225,000 | 285,000 | 225,000 | 225,000 |
| Intergovernmental-Operating | 5,491,523 | 8,300,000 | 828,000 | 715,000 | 725,000 |
| Charges for services | 488,164 | 489,000 | 423,000 | 500,000 | 500,000 |
| Rental Income Stadium | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| Fire Protection District | 2,834,910 | 2,880,000 | 3,000,000 | 3,060,000 | 3,121,200 |
| Emergency Medical Services | 1,991,675 | 1,900,000 | 1,900,000 | 1,938,000 | 1,976,760 |
| Storm Water Charges | 654,965 | 650,000 | 650,000 | 654,875 | 659,787 |
| Contractual Charges | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| Interest | -600,394 | 150,000 | 1,000,000 | 50,000 | 50,000 |
| Miscellaneous | 833,454 | 100,000 | 130,000 | 100,000 | 100,000 |
| Total Revenues | 47,865,055 | 48,839,000 | 45,431,000 | 44,745,875 | 45,254,032 |
| Fund Balance, Beginning of Year | 79,963,677 | 68,975,052 | 35,827,280 | 32,748,941 | 32,057,010 |
| Total General Fund | 127,828,732 | 117,814,052 | 81,258,280 | 77,494,816 | 77,311,042 |
| Administrative Department | 2,792,964 | 3,805,450 | 4,228,100 | 4,567,414 | 4,714,487 |
| Public Services Department | 5,813,649 | 6,390,000 | 6,693,600 | 7,198,291 | 7,466,635 |
| Police Department | 9,973,166 | 11,713,456 | 12,277,600 | 14,005,144 | 14,947,913 |
| Fire / E.M.S. Department | 9,633,131 | 12,024,209 | 12,497,209 | 13,465,795 | 14,283,569 |
| Planning Commission | 349,540 | 370,000 | 385,000 | 396,550 | 408,447 |
| Senior Center | 154,194 | 130,000 | 140,000 | 144,200 | 148,526 |
| Tree Commission | 175,273 | 100,000 | 100,000 | 70,000 | 70,000 |
| Administrative Department | 482,589 | 752,480 | 579,480 | 523,500 | 567,000 |
| Public Services Department | 1,538,654 | 6,151,500 | 1,455,500 | 1,359,000 | 1,359,000 |
| Police Department | 645,799 | 654,957 | 720,000 | 742,000 | 849,500 |
| Fire / E.M.S. Department | 482,542 | 2,667,070 | 718,500 | 466,262 | 548,575 |
| City Projects | 5,538,233 | 31,928,000 | 6,410,000 | 1,600,000 | 1,750,000 |
| Debt Service | 4,611,887 | 574,650 | 579,350 | 574,650 | 579,350 |
| Total Expenditures | 42,191,621 | 77,261,772 | 46,784,339 | 45,112,806 | 47,693,001 |
| Transfers to Other Funds | 225,000 | 4,725,000 | 1,725,000 | 325,000 | 325,000 |
| Total Expenditures & Transfers | 42,416,621 | 81,986,772 | 48,509,339 | 45,437,806 | 48,018,001 |
| FUND BALANCE, END OF YEAR | 85,412,111 | 35,827,280 | 32,748,941 | 32,057,010 | |
| RESTRICTED-EQUIP REPLACEME | | 33,027,200 | 32,140,341 | 32,037,010 | 29,293,040 |
| RESTRICTED-RAINY DAY | | | | | |
| MINIMUM FUND BALANCE | -6,300,000 8,137,050 | | | | |
| FUND BALANCE, YEAR-END | -8,137,059 | 35,827,280 | 22 749 044 | 32,057,010 | 20 202 040 |
| I GIVE BALANCE, TEAR-EINE | 68,975,052 | 35,027,200 | 32,748,941 | 32,037,010 | 29,293,040 |





General Fund (Major Fund)

| Description | 2020 Actual | 2021 Actual | 2022 Actual | 2022 Budget | 2023 Budget | 2024 Budget |
|--|----------------|--|------------------|------------------|----------------|----------------|
| Budgetary Fund Balance, | | | | | | |
| July 1 | \$ 75,845,996 | \$ 80,072,621 | \$ 79,963,677 | \$ 79,963,677 \$ | 85,412,106 \$ | 52,424,334 |
| | | | | | | |
| Revenues | | | | | | |
| Taxes | 9,146,050 | 9,573,251 | 10,170,714 | 9,020,000 | 9,645,000 | 10,025,000 |
| Licenses and Permits | 22,434,557 | 23,896,292 | 25,320,386 | 21,580,000 | 24,335,000 | 27,025,000 |
| Intergovernmental | 3,123,850 | 1,589,115 | 5,491,523 | 5,193,000 | 8,300,000 | 828,000 |
| Fines and Forfeitures | 288,054 | 259,075 | 514,658 | 240,000 | 225,000 | 285,000 |
| Charges for Services | 5,446,248 | 5,593,832 | 6,134,713 | 4,772,000 | 6,084,000 | 6,138,000 |
| Interest | 1,043,968 | 498,506 | (600,394) | 50,000 | 150,000 | 1,000,000 |
| Miscellaneous | 94,822 | 207,275 | 833,454 | 90,000 | 100,000 | 130,000 |
| Total Sources Available | 117,423,545 | 121,689,967 | 127,828,731 | 120,908,677 | 134,251,106 | 97,855,334 |
| | | | (| | | |
| Expenditures | | | | | | |
| Administration | 3,670,785 | 3,006,714 | 3,429,748 | 4,163,925 | 4,687,930 | 4,947,580 |
| Police | 8,852,892 | 9,216,794 | 10,618,966 | 11,041,857 | 12,343,413 | 14,659,100 |
| Fire | 8,769,731 | 10,826,789 | 10,115,673 | 11,580,359 | 14,596,279 | 12,997,600 |
| Public Services | 12,587,817 | 11,645,726 | 13,415,351 | 32,889,100 | 44,899,500 | 13,600,709 |
| Debt Service | 1,543,699 | 6,605,267 | 4,611,887 | 4,624,550 | 574,650 | 579,350 |
| Transfers Out | 1,925,000 | 425,000 | 225,000 | 225,000 | 4,725,000 | 1,725,000 |
| Total Uses | 37,349,924 | 41,726,290 | 42,416,625 | 64,524,791 | 81,826,772 | 48,509,339 |
| | | | * | | | |
| Budgetary Fund Balance, | | | | | | |
| June 30 | \$ 80,073,621 | \$ 79,963,677 | \$ 85,412,106 \$ | 56,383,886 \$ | 52,424,334 \$ | 49,345,995 |
| | | : () —————————————————————————————————— | | | | - |
| Excess(defict) fund balance | 4,227,625 | (108,944) | 5,448,429 | (23,579,791) | (32,987,772) | (3,078,339) |
| A CONTRACTOR OF THE PROPERTY O | | | | | | |

Municipal Aid/LGEA Fund (Non-Major Fund)

| | | 2020 | | 2021 | 2022 | | 2022 | 2023 | 2024 |
|-----------------------------|-----|-----------|----|-----------|--------------|-----|--------------|---------------|-------------------|
| Description | | Actual | | Actual | Actual | | Budget | Budget | Budget |
| Budgetary Fund Balance, | | | | | | | | | |
| July 1 | \$ | 1,850,007 | \$ | 2,088,319 | \$ 2,406,274 | \$ | 2,406,274 \$ | 2,295,398 \$ | 1,433,398 |
| Revenues | _ | | | | | | | | |
| Intergovernmental | | 599,603 | | 602,662 | 630,772 | | 550,000 | 640,000 | 640,000 |
| Interest | | 20,610 | | 5,302 | =0 | | 8,000 | 5 | 15 5 . |
| Transfers In | | 125,000 | | 125,000 | 125,000 | | 125,000 | 125,000 | 125,000 |
| Total Sources Available | _ | 2,595,220 | _ | 2,821,283 | 3,162,046 | _ | 3,089,274 | 3,060,398 | 2,198,398 |
| Expenditures | | | | | | | | | |
| Public Services | | 506,901 | | 415,009 | 866,648 | | 1,345,000 | 1,627,000 | 685,000 |
| Total Uses | _ | 506,901 | _ | 415,009 | 866,648 | _ | 1,345,000 | 1,627,000 | 685,000 |
| Budgetary Fund Balance, | | | | | | | | | |
| June 30 | \$_ | 2,088,319 | \$ | 2,406,274 | \$ 2,295,398 | \$= | 1,744,274 \$ | 1,433,398 \$ | 1,513,398 |
| Excess(defict) fund balance | | 238,312 | _ | 317,955 | (110,876) | . = | (662,000) | (862,000) | 80,000 |

Asset Forfeiture Fund (Non-Major Fund)

| Description | | 2020 Actual | 2021 Actual | 2022 Actual | 2022 Budget | 2023 Budget | 2024 Budget |
|-----------------------------|----|----------------|----------------|----------------|----------------|----------------|----------------|
| Budgetary Fund Balance, | | | | 7101441 | | | Budgot |
| July 1 | \$ | 457,137 \$ | 383,453 \$ | 268,064 | \$ 268,064 \$ | 422,811 \$ | 322,961 |
| Revenues | 2 | | | | | | |
| Uses of Property | - | 179,621 | 27,479 | 193,147 | 100,000 | 100,000 | 125,000 |
| Interest | | 5,191 | 1,034 | 245 | 150 | 150 | 2,500 |
| Total Sources Available | | 641,949 | 411,966 | 461,456 | 368,214 | 522,961 | 450,461 |
| Expenditures | | | | | | | |
| Police | | 258,496 | 143,902 | 38,645 | 200,000 | 200,000 | 200,000 |
| Total Uses | _ | 258,496 | 143,902 | 38,645 | 200,000 | 200,000 | 200,000 |
| Budgetary Fund Balance, | | | | | | | |
| June 30 | \$ | 383,453 \$ | 268,064 \$ | 422,811 | \$\$ | 322,961 \$ | 250,461 |
| Excess(defict) fund balance | _ | (73,684) | (115,389) | 154,747 | (99,850) | (99,850) | (72,500) |

Aquatic Center Fund (Non-Major Fund)

| 5 | 2020 | 2021 | 2022 | 2022 | 2023 | 2024 |
|--|--------------|--------------|--------------|-----------------|--------------|----------------|
| Description | Actual | Actual | Actual | Budget | Budget | Budget |
| Budgetary Fund Balance, | | | | | | |
| July 1 | \$ 2,907,083 | \$ 2,951,712 | \$ 2,844,041 | \$ 2,844,041 \$ | 2,880,840 \$ | 2,484,290 |
| Revenues | | | | | | |
| A STATE OF THE STA | - 000 040 | | 240,500 | 050.750 | 477 000 | 400.000 |
| Charges for Services | 236,918 | | 348,560 | 259,750 | 477,000 | 483,000 |
| Interest | 33,446 | 7,240 | | 25 | = | í c |
| Miscellaneous | 974 | 17. | 126 | 500 | 150 | ·=. |
| Transfers In | 200,000 | - | | | | |
| Total Sources Available | 3,378,421 | 2,958,952 | 3,192,727 | 3,104,291 | 3,357,990 | 2,967,290 |
| Expenditures | | | | | | |
| Public Services | 426,709 | 114,911 | 311,887 | 417,850 | 873,700 | 1,030,700 |
| Total Uses | 426,709 | 114,911 | 311,887 | 417,850 | 873,700 | 1,030,700 |
| Budgetary Fund Balance, | | | | | | |
| June 30 | \$ 2,951,712 | \$ 2,844,041 | \$2,880,840 | \$\$ | 2,484,290 \$ | 1,936,590 |
| Excess(defict) fund balance | 44,629 | (107,671) | 36,799 | (157,600) | (396,550) | (547,700) |

Infrastructure Fund (Major Fund)

| | 2020 | 2021 | 2022 | 2022 | 2023 | 2024 |
|-----------------------------|---|---------------|---------------|---------------|---------------|------------|
| Description | Actual | Actual | Actual | Budget | Budget | Budget |
| Budgetary Fund Balance, | | | | | | |
| July 1 | \$ 19,854,361 | \$ 23,356,963 | 25,105,630 \$ | 25,105,630 \$ | 25,269,479 \$ | 25,112,579 |
| Revenues | | | | | | |
| Licenses and Permits | 2,967,646 | 3,183,829 | 3,321,639 | 2,450,000 | 2,500,000 | 3,200,000 |
| Intergovernmental | 1 to | = | - | 859,000 | 1,799,000 | - |
| Charges for Services | 485,000 | 480,000 | 485,000 | 485,000 | 485,000 | 490,000 |
| Interest | 238,324 | 61,289 | = | 100 | 100 | |
| Transfers In | 1,500,000 | 200,000 | - | | 1,500,000 | 1,500,000 |
| Total Sources Available | 25,045,331 | 27,282,081 | 28,912,269 | 28,899,730 | 31,553,579 | 30,302,579 |
| Expenditures | | | | | | |
| Public Services | 1,688,368 | 2,176,451 | 3,642,790 | 7,049,000 | 6,441,000 | 2,315,000 |
| Total Uses | 1,688,368 | 2,176,451 | 3,642,790 | 7,049,000 | 6,441,000 | 2,315,000 |
| Budgetary Fund Balance, | | | | | | |
| June 30 | \$ 23,356,963 | 25,105,630 | 25,269,479 | 21,850,730 \$ | 25,112,579 \$ | 27,987,579 |
| Excess(defict) fund balance | 3,502,602 | 1,748,667 | 163,849 | (3,254,900) | (156,900) | 2,875,000 |

Health and Dental Fund (Non-Major Fund)

| Description | 202 Act | | 2021 Actual | 2022 Actual | 2022 Budg | | 2023 Budget | 2024 Budget |
|-----------------------------|------------|-----------|----------------|----------------|--------------|----------|----------------|----------------|
| Budgetary Fund Balance, | | | | | | | | |
| July 1 | \$ 16,2 | 09,980 \$ | 16,268,692 | \$ 15,561,554 | \$ 15,561 | ,554 \$ | 15,255,896 | 14,450,896 |
| Revenues | | | | | | | | |
| Interest | 1 | 72,265 | 40,323 | | | | - | ·- |
| Employee Contributions | 2,7 | 95,881 | 2,828,098 | 2,866,933 | 2,840 | ,500 | 2,958,500 | 3,047,500 |
| Reinsurance Reimbursement | . 1 | 13,297 | 407,242 | 105,984 | 50 | ,000 | 50,000 | 40,000 |
| FSA Contributions | 10 | 68,999 | 52,793 | 53,800 | 50 | ,000 | 45,000 | 40,000 |
| Transfer In | | | - | - | <u> </u> | - | - | - |
| Total Sources Available | 19,3 | 60,422 | 19,597,148 | 18,588,271 | 18,502 | ,054 | 18,309,396 | 17,578,396 |
| Expenditures | | | | | | | | |
| Administrative Fees | 4 | 44,553 | 514,031 | 567,990 | 610 | ,000 | 610,000 | 646,000 |
| Wellness Program | | 51,210 | 43,842 | 31,084 | 50 | ,000 | 40,000 | 40,000 |
| Clinic | 24 | 45,545 | 182,751 | 167,001 | 200 | ,000 | 150,000 | 200,000 |
| HRA Claims | | 7,234 | 15,086 | 9,820 | 15 | ,000 | 7,500 | 7,500 |
| Health and Dental Claims | 2,28 | 32,560 | 3,230,355 | 2,505,550 | 3,000 | ,000 | 3,000,000 | 3,000,000 |
| ACA Taxes/Fees | | (=) | 961 | 910 | 1 | ,000 | 1,000 | 1,000 |
| FSA Claims | 6 | 60,628 | 48,568 | 50,020 | 60 | ,000 | 50,000 | 40,000 |
| Total Uses | 3,09 | 91,730 | 4,035,594 | 3,332,375 | 3,936 | ,000 | 3,858,500 | 3,934,500 |
| Budgetary Fund Balance, | | | | | | | | |
| June 30 | \$16,26 | 8,692 \$ | 15,561,554 | \$15,255,896 | \$ 14,566 | ,054_\$_ | 14,450,896 | 13,643,896 |
| Excess(defict) fund balance | | 58,712 | (707,138) | (305,658) | (995 | ,500) | (805,000) | (807,000) |

Golf Course Fund

| | | 2020 | | 2021 | 2022 | | 2022 | 2023 | 2024 |
|-----------------------------|-----|-----------|----|--------------|---------------|--------|--------------|--------------|---------------|
| Description | | Actual | | Actual | Actual | | Budget | Budget | Budget |
| Budgetary Fund Balance, | | | | | . | -s) (I | | | - |
| July 1 | \$ | 8,346,705 | \$ | 8,236,760 \$ | 8,463,092 | \$ | 8,463,092 \$ | 8,218,706 \$ | 7,607,016 |
| Revenues | | | | | | | | | |
| Interest | | 6,508 | | 1,985 | = | | 2,500 | = | >= |
| Charges for Services | | 897,778 | | 1,470,341 | 1,359,200 | | 1,072,200 | 1,976,000 | 1,591,000 |
| Transfer In | | 100,000 | | 100,000 | 100,000 | | 100,000 | 100,000 | 100,000 |
| Total Sources Available | | 9,350,991 | | 9,809,086 | 9,922,292 | _ | 9,637,792 | 10,294,706 | 9,298,016 |
| Expenditures | | | | | | | | | |
| Cost of Sales and Services | | 879,677 | | 1,146,227 | 1,534,865 | | 1,419,100 | 2,377,690 | 1,860,200 |
| Depreciation | | 234,554 | | 199,767 | 168,721 | | 300,000 | 310,000 | 245,000 |
| Loss on Disposal of Assets | | #3 | | = | | | - | | - |
| Total Uses | | 1,114,231 | | 1,345,994 | 1,703,586 | _ | 1,719,100 | 2,687,690 | 2,105,200 |
| Budgetary Fund Balance, | | | | | | | | | |
| June 30 | \$_ | 8,236,760 | \$ | 8,463,092 \$ | 8,218,706 | \$_ | 7,918,692 \$ | 7,607,016 \$ | 7,192,816 |
| Excess(defict) fund balance | _ | (109,945) | _ | 226,332 | (244,386) | _ | (544,400) | (611,690) | (414,200) |

Schedule of Sources and Uses by Fund

Water and Sewer Fund

| | 2020 | 2021 | 2022 | 2022 | 2023 | 2024 |
|-----------------------------|---------------|---------------------------------------|------------------|---------------------------------------|---------------|--|
| Description | Actual | Actual | Actual | Budget | Budget | Budget |
| Budgetary Fund Balance, | | | | | | |
| July 1 | \$ 25,417,311 | \$ 24,913,786 | 24,370,938 \$ | \$ 24,370,938 \$ | 24,625,933 \$ | 26,527,084 |
| | | | | | | |
| Revenues | - : | | | | | |
| Water Charges | 5,840,974 | 5,962,771 | 6,344,189 | 6,275,000 | 6,400,000 | 6,630,000 |
| Sewer Charges | 2,531,458 | 2,584,737 | 2,652,064 | 2,754,000 | 2,810,000 | 2,760,000 |
| Penalties | 72,265 | 49,641 | 99,944 | 90,000 | 80,000 | 95,000 |
| Tap in Fees | 175,200 | 152,500 | 101,779 | 70,000 | 70,000 | 50,000 |
| Meter Installations | 53,393 | 38,407 | 36,960 | 30,000 | 35,000 | 25,000 |
| Other Service Charges | 68,386 | 48,234 | 83,845 | 45,000 | 45,000 | 40,000 |
| Miscellaneous | 24,600 | 26,566 | 6,723 | 37,500 | 37,000 | 37,000 |
| Interest | 111,100 | 22,649 | 475 | 500 | 50 | 1,200 |
| Capital Contributions | - | - | 10,000 | 200,000 | 3,050,000 | = |
| Total Sources Available | 34,294,687 | 33,799,291 | 33,706,917 | 33,872,938 | 37,152,983 | 36,165,284 |
| | S | · , , | | | | |
| Expenditures | 21 | | | | | |
| Cost of Sales and Services | 7,530,869 | 7,526,019 | 7,526,463 | 8,135,850 | 8,488,000 | 8,417,300 |
| Depreciation | 1,799,933 | 1,856,339 | 1,517,231 | 1,900,000 | 2,100,000 | 2,100,000 |
| Loss on Disposal | 2,616 | 2,732 | i= | 1- | = | ************************************** |
| Interest Expense | 47,483 | 43,263 | 37,290 | 55,899 | 37,899 | 9,658 |
| Total Uses | 9,380,901 | 9,428,353 | 9,080,984 | 10,091,749 | 10,625,899 | 10,526,958 |
| | | | | · · · · · · · · · · · · · · · · · · · | | |
| Budgetary Fund Balance, | | | | | | |
| June 30 | \$ 24,913,786 | \$ 24,370,938 \$ | 24,625,933 \$ | 23,781,189 \$_ | 26,527,084 \$ | 25,638,326 |
| | | · · · · · · · · · · · · · · · · · · · | , . s | | | |
| Excess(defict) fund balance | (503,525) | (542,848) | 254,995 | (589,749) | 1,901,151 | (888,758) |

Schedule of Combined Fund Balances - Governmental Fund Types

Consolidated Financials GOVERNMENTAL FUNDS

| | Major | | | Non-Major | | | Total | | | |
|---------------------------------------|-----------------|-------------------------|-------------|--------------|-------------------------|-----------|------------------|--------------------|-------------|--|
| | G | ovenmental Funds | s | Go | Governmental Funds | | | Governmental Funds | | |
| | | | | | | | | | | |
| | FY 2022 | FY 2022 FY 2023 FY 2024 | | | FY 2022 FY 2023 FY 2024 | | | FY 2023 | FY 2024 | |
| | Amended | Amended | Approved | Amended | Amended | Approved | Amended | Amended | Approved | |
| REVENUES | | | | | | | | | | |
| Taxes | \$ 9,020,000 \$ | 9,645,000 \$ | 10,025,000 | \$ - | \$ - \$ | - | \$ 9,020,000 \$ | 9,645,000 \$ | 10,025,000 | |
| Licenses and permits | 24,030,000 | 26,835,000 | 30,225,000 | 139 | 100 | - | 24,030,000 | 26,835,000 | 30,225,000 | |
| Intergovernmental | 6,052,000 | 10,099,000 | 828,000 | 558,000 | 640,000 | 640,000 | 6,610,000 | 10,739,000 | 1,468,000 | |
| Fines and forfeitures | 240,000 | 225,000 | 285,000 | (#C) | 8#8 | (+) | 240,000 | 225,000 | 285,000 | |
| Charges for services | 5,257,000 | 6,569,000 | 6,628,000 | 260,250 | 477,000 | 483,000 | 5,517,250 | 7,046,000 | 7,111,000 | |
| Uses of property | × | 2 | - 2 | 100,000 | 100,000 | 125,000 | 100,000 | 100,000 | 125,000 | |
| Interest | 50,100 | 150,100 | 1,000,000 | 150 | 150 | 2,500 | 50,250 | 150,250 | 1,002,500 | |
| Miscellaneous | 90,000 | 100,000 | 130,000 | | 150 | 180 | 90,000 | 100,150 | 130,000 | |
| Total revenues | 44,739,100 | 53,623,100 | 49,121,000 | 918,400 | 1,217,300 | 1,250,500 | 45,657,500 | 54,840,400 | 50,371,500 | |
| | | | | | | | | | | |
| EXPENDITURES | | | | | | | | | | |
| Current: | | | | | | | | | | |
| Administration | 4,163,925 | 3,805,450 | 4,228,100 | æ | =, | - | 4,163,925 | 3,805,450 | 4,228,100 | |
| Police | 11,041,857 | 11,713,456 | 12,277,600 | 200,000 | 200,000 | 200,000 | 11,241,857 | 11,913,456 | 12,477,600 | |
| Fire | 11,580,359 | 12,024,209 | 12,497,209 | - | | - | 11,580,359 | 12,024,209 | 12,497,209 | |
| Public services | 9,381,100 | 12,831,000 | 9,008,600 | 417,850 | 873,700 | 685,000 | 9,798,950 | 13,704,700 | 9,693,600 | |
| Other Agencies | 485,000 | 500,000 | 525,000 | × | ¥ | 2 | 485,000 | 500,000 | 525,000 | |
| Capital Outlay | 30,072,000 | 42,254,007 | 9,983,480 | 1,345,000 | 1,627,000 | 1,030,700 | 31,417,000 | 43,881,007 | 11,014,180 | |
| Debt service: | | | | | | | | | | |
| Principal | 4,435,000 | 515,000 | 520,000 | = | = | - | 4,435,000 | 515,000 | 520,000 | |
| Interest | 189,550 | 59,650 | 59,350 | | | | 189,550 | 59,650 | 59,350 | |
| Total expenditures | 71,348,791 | 83,702,772 | 49,099,339 | 1,962,850 | 2,700,700 | 1,915,700 | 73,311,641 | 86,403,472 | 51,015,039 | |
| Excess(deficiency) of revenues | | | | | | | | | | |
| over(under) expenditures | (26,609,691) | (30,079,672) | 21,661 | (1,044,450) | (1,483,400) | (665,200) | (27,654,141) | (31,563,072) | (643,539) | |
| OTHER FINANCING SOURCES(USES) | | | | | | | | | | |
| Transfers in | · | 1,500,000 | 1,500,000 | 125,000 | 125,000 | 125,000 | 125,000 | 1,625,000 | 1,625,000 | |
| Transfers out | (225,000) | (4,725,000) | (1,725,000) | | | | (225,000) | (4,725,000) | (1,725,000) | |
| Total other financing sources and use | (225,000) | (3,225,000) | (225,000) | 125,000 | 125,000 | 125,000 | (100,000) | (3,100,000) | (100,000) | |
| Net change in fund balances | (26,834,691) | (33,304,672) | (203,339) | (919,450) | (1,358,400) | (540,200) | (27,754,141) | (34,663,072) | (743,539) | |
| Fund balances - beginning | 105,069,307 | 110,841,585 | 77,536,913 | 5,518,379 | 5,599,049 | 4,240,649 | 110,587,686 | 116,440,634 | 81,777,562 | |
| Fund balances - ending | 78,234,616 \$ | 77,536,913 \$ | 77,333,574 | \$ 4,598,929 | 4,240,649 \$ | 3,700,449 | \$ 82,833,545 \$ | 81,777,562 \$ | 81,034,023 | |
| | 100 | | | 30 - 30 | | | | | | |

Schedule of Combined Fund Balances - Proprietary Fund Types

Consolidated Financials PROPRIETARY FUNDS

| | .= | Water and Sew | ver | Golf Course | | Totals | | Totals | £ 50 | |
|---------------------------------|--------------|---------------|---------------|-------------|--------------|--------------|-------------------------|----------------------|-------------|--|
| | FY 2022 | FY 2023 | FY 2024 | FY 2022 | FY 2023 | FY 2024 | FY 2022 | FY 2023 | FY 2024 | |
| | Amended | Amended | Approved | Amended | Amended | Approved | Amended | Amended | Approved | |
| OPERATING REVENUES | | | | | | | | | | |
| Charges for sales and services: | | | | | | | | | | |
| Water fees | \$ 6,275,000 | \$ 6,400,000 | \$ 6,630,000 | s - | s - : | - | \$ 6,275,000 | 6,400,000 S | 6,630,000 | |
| Sewer charges | 2,754,000 | 2,810,000 | 2,760,000 | • | ¥ | | 2,754,000 | 2,810,000 | 2,760,000 | |
| Penalties | 90,000 | 80,000 | 95,000 | (#) | * | | 90,000 | 80,000 | 95,000 | |
| Tap in fees | 70,500 | 70,000 | 50,000 | 659 | 2.22 | 2 | 70,500 | 70,000 | 50,000 | |
| Meter installations | 30,000 | 35,000 | 25,000 | 180 | | | 30,000 | 35,000 | 25,000 | |
| Other service charges | 45,000 | 45,000 | 40,000 | - | 2 | = | 45,000 | 45,000 | 40,000 | |
| Golf course revenues | , e | 3 <u>=</u> 3 | 150 | 1,074,700 | 1,976,000 | 1,591,000 | 1,074,700 | 1,976,000 | 1,591,000 | |
| Other services | | * | (a) | 4 | - | <u>=</u> | (2) | 92 | - | |
| Miscellaneous | 37,500 | 37,000 | 37,000 | | • | | 37,500 | 37,000 | 37,000 | |
| | | | | | | | | | | |
| Total operating revenues | 9,302,000 | 9,477,000 | 9,637,000 | 1,074,700 | 1,976,000 | 1,591,000 | 10,376,700 | 11,453,000 | 11,228,000 | |
| OPERATING EXPENSES | | | | | | | | | | |
| Cost of sales and services | 8,135,850 | 8,488,000 | 8,417,300 | 1,419,100 | 2,377,690 | 1,860,200 | 9,554,950 | 10,865,690 | 10,277,500 | |
| Loss on disposal of property | 2 | (¥)(| | 2 | 840 | 2 | | 541 | | |
| Depreciation | 1,900,000 | 2,100,000 | 2,100,000 | 300,000 | 310,000 | 245,000 | 2,200,000 | 2,410,000 | 2,345,000 | |
| Total operating expenses | 10,035,850 | 10,588,000 | 10,517,300 | 1,719,100 | 2,687,690 | 2,105,200 | 11,754,950 | 13,275,690 | 12,622,500 | |
| NET OPERATING INCOME(LOSS) | (733,850) | (1,111,000) | (880,300) | (644,400) | (711,690) | (514,200) | (1,378,250) | (1,822,690) | (1,394,500) | |
| NON-OPERATING REVENUES | | | | | | | | | | |
| Interest income | 500 | 50 | 1,200 | 2 | (4) | - | 500 | 50 | 1,200 | |
| Interest expense | (55,899) | (37,899) | (9,658) | 2 | - | | (55,899) | (37,899) | (9,658) | |
| Total non-operating income | (55,399) | (37,849) | (8,458) | | | | (55,399) | (37,849) | (8,458) | |
| Transfers | (**) | E (I | <u> </u> | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | |
| NET INCOME | (789,249) | (1,148,849) | (888,758) | (544,400) | (611,690) | (414,200) | (1,333,649) | (1,760,539) | (1,302,958) | |
| Capital Contribution | 200,000 | 3,050,000 | | | 120 | 3 4 3 | 200,000 | 3,050,000 | 14 | |
| NET POSITION-BEGINNING OF YEAR | 24,370,938 | 24,625,933 | 26,527,084 | 8,463,092 | 8,218,707 | 7,607,017 | 32,834,030 | 32,844,640 | 34,134,101 | |
| NET POSITION-END OF YEAR | \$23,781,689 | \$ 26,527,084 | \$ 25,638,326 | \$ | 7,607,017 \$ | 7,192,817 | \$ <u>31,700,381</u> \$ | <u>34,134,101</u> \$ | 32,831,143 | |

Administration

The Administration department has a staff of 14 to administer the following functions that consist of the Mayor's office, economic development, finance, human resources, information technology and risk management. The overall budget is \$4,228,100. The mayor's office provides the direction and supervision of all departments and functions of the City. The economic development function is to retain and attract businesses for the retail and business districts. The finance function ensures the collection of all revenues and the payment of all expenditures along with the maintenance of the budget process. Human resources ensure the adherence to the compensation plan and provide leadership and direction with all fringe benefits available to city employees. The information technology consists of recommendations from outsourced consultants to make annual improvements to the information infrastructure, annual capital replacements, licensing and software renewals. The risk management function strives to maintain the safety of the employees, initiates annual renewals of all forms of insurance, manages worker's compensation claims and regulates OSHA issues.

Police

The Police department consists of the patrol and administrative divisions. The total department budget is \$12,477,600.

The patrol division includes the SWAT team, manages the highway safety grant, the Honor Guard, the accident investigation team, and the canine unit. The SWAT team is comprised of officers that have specialized training for situations such as high risk/arrest warrants, barricaded subjects and hostage rescue. The SWAT team utilizes schools, vacant houses/apartments and office buildings as training sites. The team receives 190 hours of specialized training annually.

The management of the highway safety grant focuses on traffic safety and occupant safety. During the course of the grant cycle, the four main objectives are: increase seat belt citations, decrease fatalities in impaired related crashes, increase speeding citations and decrease the number of impaired driving related crashes. While on the grant, officers recorded 3.76 traffic contacts per hour.

The Honor Guard is composed of eight officers who train basic drill and ceremony, with emphasis on color guard and flag etiquette. The Honor Guard marched in several events during the past year including Memorial day, Independence Day and the Kentucky Veteran's Hall of Fame. The Accident Investigation team investigates fatal, potentially fatal and serious traffic collisions. There were zero fatal incidents this year, five collisions resulting in life changing injuries and four forensically mapped shootings. The Canine unit performs searches of buildings, areas, articles and narcotic searches of both vehicles and buildings. The unit consists of three handlers and performed 90 searches during last year resulting in 51 drug finds and 21 suspects located. The Canine unit also was requested to assist other law enforcement agencies 35 times.

The administrative division includes the Community Resource unit, the Volunteers in Policing, the office staff, the Crime Scene Investigation unit and the Criminal Investigation unit. The

Community Resource unit partners with the community to reduce crime in the City. The partnership accomplishes this by problem solving through education and planning. There are two Community Resource Officers supervised by a Sergeant. In the past year there were 30 fifth grade classrooms with over 700 students that benefited from the DARE program. The Volunteers in Policing assist the community resource unit as well as helping out with numerous public events. The unit has 35-40 active members that have played an active role in City events and police academies. The office staff is the first point of contact for the public and handles all of the daily tasks. They are a staff of three administrative professionals that handle over 3,000 walk-up requests and answered over 25,000 phone calls. Some of their daily tasks include payroll, maintaining the property room, monthly and yearly reports and distribution of intelligence information to the officers. The Crime Scene Investigation unit consists of two evidence technicians that are responsible for evidence collection, preservation and processing of crime scenes. They were called out 18 times during the past year. The Criminal Investigation unit is comprised of six officers who are assigned to personal and property crimes. They receive specialized training throughout the year to investigate crimes such as armed robberies, sexual abuse, juvenile homicide and suicide, homicide, child abuse and crime scene processing.

The Drug unit is comprised of five officers and one Sergeant. One member is assigned to the Cincinnati DEA Task Force. Members of the Drug unit are tasked with investigating crimes involving drug trafficking, drug possession, manufacturing of drugs, prostitution and related vice crimes. The officers in this unit operate in plain clothes and unmarked vehicles in order to properly address these crimes. There were 137 drug investigations, and 38 prostitution investigations last year. Those investigations led to 96 felonies and 125 misdemeanor charges. Florence police seized in excess of \$88,005 in cash, vehicles and other valuables.

Performance measures:

| | Fiscal Year June 30, | | | | | | | | |
|-------------------------|----------------------|---------|---------|---------|---------|--|--|--|--|
| | 2018 | 2019 | 2020 | 2021 | 2022 | | | | |
| Function | | | | 16 | ti | | | | |
| Police: | | | | | | | | | |
| Thefts | 1,160 | 1,107 | 1,261 | 1,271 | 1,164 | | | | |
| Accidents | 2,829 | 2,878 | 2,608 | 2,599 | 2,882 | | | | |
| Parking violations | 121 | 116 | 62 | 84 | 73 | | | | |
| Burglaries | 104 | 119 | 111 | 78 | 61 | | | | |
| Assaults | 143 | 225 | 287 | 288 | 265 | | | | |
| Accidents | 2,829 | 2,878 | 2,608 | 2,599 | 2,882 | | | | |
| Personnel: | | | | | | | | | |
| Regulars hours worked | 116,931 | 115,038 | 110,481 | 119,633 | 109,324 | | | | |
| Overtime hours worked | 4,167 | 4,487 | 3,273 | 3,426 | 3,870 | | | | |
| Training hours attended | 4,367 | 3,912 | 3,674 | 8,113 | 7,165 | | | | |

Fire

The Fire and EMS department provides fire and rescue services, emergency medical services, code compliance and public fire education. The total department budget \$12,497,209.

Fire and rescue services are provided for numerous emergencies including emergency medical response, structure fires, vehicle fires, vegetation fires, rescue and hazardous materials incidents. The department provided care to 8,762 medical patients in 2022. Additionally, the department also extinguished 266 fires of various types. There were 10 civilian injuries and 2 civilian fatality related to building fire responses in 2022. In addition to the 266 fires that were extinguished, fire companies responded to, 7 overpressure/explosions, 200 hazardous condition responses, 174 service calls, 835 good intent calls, 500 false alarms, 2 severe weather responses, 11 special type incidents and hundreds of medical calls. Our emergency medical services utilizes Advanced Life Support training and equipment for all incidents. Of the 8,762 emergency medical patients that we treated in 2022, 3,000 of those calls were considered to be immediately life-threatening. In 2022, the most common overall responses were: person fell (1,583), subject ill (1,398), difficulty breathing (882), injury accidents (634) and chest pain/heart attack (648). Our busiest ambulance in 2022 was Squad 33 with 3,393 emergency responses and our busiest fire company was Engine 33 with 1,639 emergency responses. All of our units are among the busiest in the NKY region.

The Fire Prevention Division staff performs fire prevention inspections and enforces portions of the City Property Maintenance Code. Despite the restrictions on inspections due to the pandemic, our staff performed 1,737 business inspections during calendar-year 2022. The department is also responsible for occupational license inspections, certificate of occupancy inspections, final tests of suppression systems and final acceptance test of fire alarm systems. The Fire Prevention Division was also able to perform fire prevention and education duties that were greatly modified in 2022.

The training division is responsible for coordinating and conducting training for all members of the department. In 2022 there were a total of 12,919 training hours completed by members of the department and 3,364 hours of teaching completed by instructors in the department.

Performance measures:

| | Fiscal Year June 30, | | | | | | | | | |
|---------------------------|----------------------|-------|-------|-------|-------|--|--|--|--|--|
| | 2018 | 2019 | 2020 | 2021 | 2022 | | | | | |
| Function | | | | | | | | | | |
| Number of calls answered: | | | | | | | | | | |
| Fire | 3,658 | 3,869 | 3,767 | 3,801 | 2,978 | | | | | |
| Ambulance | 8,267 | 8,531 | 8,212 | 8,343 | 7,745 | | | | | |
| Inspections | 1,426 | 1,442 | 1,054 | 1,106 | 1,603 | | | | | |

Public Services

The Public Services department consists of facilities division, fleet division, street division, grounds maintenance division, parks and recreation division and storm water division. The total department budget is \$9,693,600.

The facilities division maintains and manages the 26 City owned building structures at 240,731 square feet and 180 vehicles and pieces of equipment. The fleet division consists of employees who are responsible for keeping City owned vehicles operational and assist in the research of new equipment and vehicles. Duties for this division include but are not limited to: servicing all City owned vehicles, repairing small equipment and the upkeep of the fueling services provided for the employees during work hours. The street division is responsible for 169 lane miles on more than 373 City streets. Duties include but are not limited to: snow removal, street replacement, crack sealing, mud jacking, street sweeping, storm sewer maintenance and other miscellaneous street maintenance issues. The grounds maintenance division consists of employees who are responsible for grounds maintenance of nearly 158 acres and 211,000 square feet of landscape beds. Duties for this division include but are not limited to: grass trimming, tree maintenance, leaf pickup, landscape maintenance and snow removal. The parks and recreation division is responsible for overseeing 13 parks and facilities and implementing 16 programs and special events throughout the year. Functions of this division include but are not limited to ensuring the aesthetics of park maintenance, event planning, organizing activities, research grant opportunities, public relations, facility and contract management and providing quality service. The storm water division is responsible for the management of the system as well as ensuring compliance with Federal standards. They maintain 142 miles of storm conduit lines, 2,169 curb inlets 20 detention/retention basins, 255 privately maintained detention basins and 730 storm manholes. Duties include but are not limited to: illicit discharge detention and elimination, construction site runoff control, post-construction storm water management in new and redevelopment, pollution prevention/good housekeeping for municipal operations and public education and outreach on storm water impacts.

Water/Sanitary Sewer Administration

The water/sewer administration department provides for the collection of all utility bills and is the initial contact for utility system service requests, issues and questions. The total department budget is \$935,300.

Sanitary Sewer

This department is responsible for the maintenance and management of 132 miles of sanitary sewer lines, 3,876 sewer manholes and 6 pump stations. During the most recent year the department rehabbed 49 manhole's, cleared 43 sewer stoppages and performed 12 line repairs. The total department budget is \$1,629,000.

The department provides project maintenance, preventative maintenance, repairs and regulatory compliance requirements for the system. Duties performed by departmental personnel include system cleaning, CCTV inspections, smoke and dye testing, floe monitoring,

pump station maintenance and system repairs. The department is also responsible for the project management of contracted work, oversight of engineering studies, and inspection and acceptance of new construction by developers.

Water

The department maintains approximately 8,880 water meters, 147 miles of water line, 3,898 water valves and 1,632 fire hydrants. They take a very proactive role in providing potable water of the highest quality to its customers. The department added 29 new services, fixed 32 water main breaks and 128 service leaks, replaced 125 fire hydrants and water valves and inspected and maintained 287 fire hydrants. The total department budget is \$5,853,000.

The department uses many techniques in keeping the distribution system at a high level of performance. Included in those techniques are water distribution management studies, routine maintenance, preventative maintenance, rehabilitation, and replacement strategies. Duties include but are not limited to: water shut-off, meter upgrades and changes and installations, water main repairs and the annual water valve turning program.

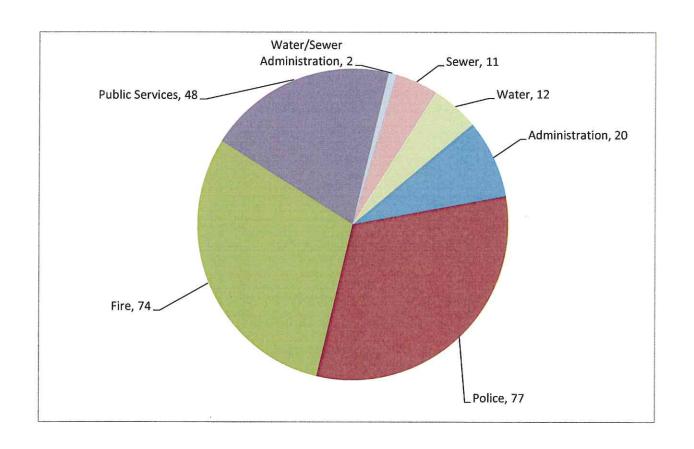
Performance Measures:

| _ | | | Fiscal Year June | e 30, | |
|-------------------------------|--------|-------|------------------|-----------|-----------|
| _ | 2018 | 2019 | 2020 | 2021 | 2022 |
| Function | | | | | |
| Highways and streets: | 10.36 | 9.60 | 9.60 | 9.60 | 9.60 |
| Street resurfacing(lane miles |) | | | | |
| Building repairs | | | 329 | 371 | 342 |
| Code enforcement | | | 4,257 | 3,661 | 3,057 |
| Fleet work orders | | 57 | 48 | 1,313 | 1,480 |
| Water: | | | | | |
| New connections | 32 | 41 | 35 | 41 | 29 |
| Water main breaks | 52 | 56 | 47 | 36 | 32 |
| Average daily consumption | 3,007 | 3,010 | 2,992 | 2,976 | 3,047 |
| (thousands of ga | llons) | | | | |
| Sewer: | | | | | |
| Sewer jetting | | | 93,986LF | 172,463LF | 173,657LF |
| Sewer CCTV | | | 73,496LF | 156,905LF | 146,227LF |
| Catch basins cleaned | | | | 652 | 635 |

PERSONNEL SUMMARY FULL-TIME EMPLOYEES **Budgeted** Personnel General Fund: Administration Police Fire **Public Services** Total General Fund Water/sewer Fund: Water/Sewer Administration Sewer Water Total Water/Sewer Fund Total Full-Time Administration Fire 0.5 Total Part-Time 2.5

Three police officer positions were added due to the level of duties increasing.

Three administrative personnel were added as a result of shifting duties and duties increasing.



REGULAR FULL-TIME POSITIONS

Detailed Authorized Positions

| FULL-TIME POSITION CITY COORDINATOR | NUMBER OF AUTHORIZED EMPI | OYEES 1 |
|--|---------------------------|------------|
| ADMINISTRATIVE DIRECTOR | | 1 |
| BUSINESS AND COMMUNITY DEVELOP. | DIRECTOR | 1 |
| COMMUNITY DEVELOPMENT/MAIN STR | EET PROJECT ADMINISTRATOR | 1 |
| COMMUNITY SERVICES ADMINISTRATO | PR | 1 |
| COMMUNITY SERVICES COORDINATOR | | 1 |
| RISK MANAGER | | 1 |
| RISK MANAGER/COMMUNITY PROJECTS | S ADMINISTRATOR | 1 |
| HUMAN SERVICES ADMINISTRATOR | | 1 |
| HUMAN RESOURCES COORDINATOR | | 1 |
| CITY CLERK | | 1 |
| CITY CLERK/PUBLIC RELATIONA ADMIN | ISTRATOR | 1 |
| DIRECTOR OF HOSPITALITY | | 1 |
| FINANCE DIRECTOR | | 1 |
| CFO/HR | | 1 |
| ACCOUNTANT | | 1 |
| FINANCE CLERK | | 3 |
| OCC LICENSE/FINANCE SUPERVISOR | | 1 |
| ADMINISTRATIVE CLERK | | 6 |
| ADMINISTRATIVE SECRETARY I/ASSISTA | ANT CITY CLERK | 3 |
| PUBLIC SERVICES DIRECTOR | | 1 |
| PROJECT MANAGER | | 1 |
| GIS MANAGER | | 1 |
| PRO IECT ADMINISTRATOR | | 3 |

REGULAR FULL-TIME POSITIONS

| COMMUNITY SERVICES SUPERINTENDENT | 1 |
|--|----|
| CODE ENFORCEMENT OFFICER | 4 |
| INFRASTRUCTURE SUPPORT SERVICES SUPERINTENDENT | 1 |
| OPERATIONAL SERVICES SUPERINTENDENT | 1 |
| GROUNDS MANAGER | 1 |
| UTILITY MANAGER | 2 |
| BUILDINGS MANAGER | 1 |
| FLEET MANAGER | 1 |
| TRANSPORTATION MANAGER | 1 |
| INSPECTOR | 2 |
| GIS TECHNICIAN | 1 |
| MECHANIC | 2 |
| FIELD TECHNICIAN | 25 |
| UTILITY OPERATOR | 15 |
| LEAD TECHNICIAN | 3 |
| LEAD OPERATOR | 2 |
| POLICE CHIEF | 1 |
| POLICE CAPTAIN | 2 |
| POLICE LIEUTENANT | 3 |
| POLICE SERGEANT | 9 |
| POLICE CORPORAL | 8 |
| POLICE OFFICER | 50 |
| PUBLIC SAFETY DATA ANALYST | 1 |
| FIRE/EMS CHIEF | 1 |
| ASSISTANT FIRE/EMS CHIEF | 2 |
| FIRE/EMS BATTALION CHIEF | 6 |

REGULAR FULL-TIME POSITIONS

| FIRE/EMS CAPTAIN | 9 |
|--|-----|
| FIRE/EMS LIEUTENANT | 9 |
| FIREFIGHTER EMT, FIREFIGHTER/PARAMEDIC AND PARAMEDIC | 45 |
| TOTAL | 244 |

NOTE: The number of authorized positions may be exceeded only in the following instances:

- When the Police Department has received a Personnel Action Form completed by an employee advising that he/she will retire or resign within the ensuing twelve months or less, a Police Officer candidate may be hired prior to that retirement date (but not more than twelve [12] months before that date) so that the newly hired Officer can attend the Police Academy, go through the Florence Police Department Field Training Program, and be fully trained to replace the retiring Officer by his/her retirement date.
- When the Administrative, Fire/EMS, or Public Services Department has received a Personnel Action Form completed by a "key employee" advising that he/she will retire or resign within the ensuing twelve (12) months or less, a candidate for that position may be hired not more than thirty (30) days before that date so that the replacement can receive training from the employee vacating the position. A "key employee" is defined as one whose job tasks are unique and critical to the operation of the department, and approved as such by the City Coordinator.

AUTHORIZED POSITIONS: All Department's may hire, with administration authorization, up to two additional personnel over the authorized position limit with the understanding that the authorized position limit shall be returned to through attrition.

REVENUE DISCUSSIONS

Governmental Funds

The General Fund is the chief operating fund of the City which accounts for all the financial transactions not accounted for in another fund. All of the government's activities should be reported in this fund unless there is a specific reason to report the activity in another fund type.

Sources of Revenues

The City of Florence, Kentucky derives revenue from various different sources including property taxes, licenses and permits, grants, charges for services, fines and forfeitures and investment earnings. Due to the varying types of revenue, many different methods must be employed to project revenues. The projection method selected depends on the nature and materiality of the revenue source and the period of time over which the revenue is projected. The specific revenue projection techniques employed are discussed below.

Revenue Projection Techniques

Historical Data – This method predicts future revenue based on historical movements over time and assumes that historical trends will continue in the future. Used by the General, Water and Sewer and Golf Course funds.

Facts and Circumstances – This method predicts future revenue on facts and circumstances uniquely affecting the revenue source. This method is often supported by certain documentation in the form of lease and or rental agreements, grant agreements, service contracts, statistical reports, etc. Projections may be adjusted for anticipated changes in the economy, legislation, inflation and demographics.

Judgment Estimates – This method relies on a person knowledgeable in the field, often a department manager, who prepares revenue projections based on awareness of past and present conditions including fee changes, development plans, usage activity and economic conditions.

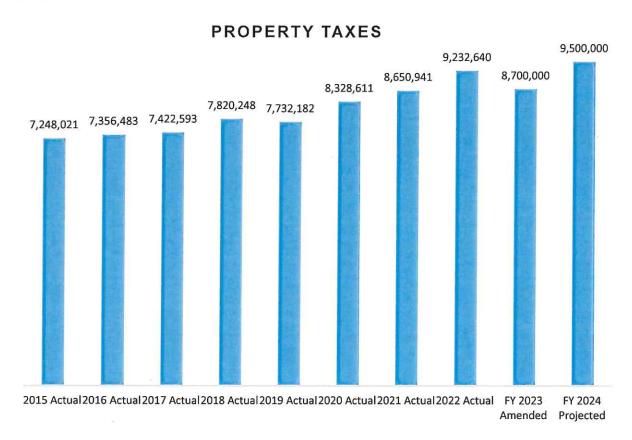
Current Data – This method predicts future revenue based on actual or annualized current year revenues and is often used when historical data and trends are not available or, if used, would result in an inaccurate revenue projection. Used by all funds.

Property Taxes

The City follows Chapter 132 of the Kentucky Revised Statutes as it relates to property taxes. The City is subject to a recall petition if it levies a tax rate that will produce revenue greater than 4%, exclusive of revenue from net assessment growth, than would be produced by application of the tax rate that was levied in the preceding year to the preceding year's assessments. Property taxes attach as an enforceable lien on property. Property taxes are levied as of January 1 on property values assessed as of the same date as determined by the County Property Valuation Administration (PVA) these taxes are levied annually by ordinance in September. The taxes are billed on approximately October 1 and are due and payable on December 31. On January 1, the bill becomes delinquent and penalties and interest may be assessed by the City. A lien may be placed on the property on January 1. Total real property tax assessments were \$3,190,558,828 and tangible tax assessments were \$488,475,112. The real tax rate was \$.246 per \$100 assessed and the personal property tax rate was \$.378 per \$100 assessed.

REVENUE DISCUSSIONS

Property taxes have been steadily increasing since FY 2013 due to the rebound of the economy coupled with reappraisals of various sections of the City every four years on different rotating basis. This year with the pandemic revenues are projected to decrease slightly due to expected delinquencies.



Assesssed Value of Taxable Property

| | Real Pro | perty | T | T-1-17 | Total | |
|-------------|-------------------------|------------------------|----------------------|--------------------------------------|------------------------------------|-----------------------|
| Fiscal Year | Residential Property | Commercial Property | Personal Property | Less: Tax-Exempt Real Property | Total Taxable Assessed Value | Direct Tax Rate |
| 2014 | \$ 1,099,827,227 \$ | 1,364,905,691 \$ | 310,617,351 | \$ 72,792,000 \$ | 2,702,558,269 | \$ 2.46 |
| 2015 | \$ 1,167,812,275 \$ | 1,321,557,354 \$ | 358,457,842 | \$ 74,880,000 \$ | 2,772,947,471 | \$ 2.46 |
| 2016 | \$ 1,130,225,380 \$ | 1,416,310,940 \$ | 372,591,995 | \$ 82,040,150 \$ | 2,837,088,165 | \$ 2.46 |
| 2017 | \$ 1,116,788,389 \$ | 1,478,581,450 \$ | 413,566,187 | \$ 79,187,400 \$ | 2,929,748,626 | \$ 2.46 |
| 2018 | \$ 1,050,419,962 \$ | 1,544,170,780 \$ | 390,044,245 | \$ 81,396,400 \$ | 2,903,238,587 | \$ 2.46 |
| 2019 | \$ 1,074,055,327 \$ | 1,580,543,391 \$ | 416,072,481 | \$ 83,584,800 \$ | 2,987,086,399 | \$ 2.46 |
| 2020 | \$ 1,215,538,158 \$ | 1,632,965,781 \$ | 375,622,801 | \$ 88,542,900 \$ | 3,135,583,840 | \$ 2.46 |
| 2021 | \$ 1,262,270,775 \$ | 1,698,015,751 \$ | 479,138,787 | \$ 88,778,700 \$ | 3,350,646,613 | \$ 2.46 |
| 2022 | \$ 1,286,015,137 \$ | 1,712,488,431 \$ | 543,167,681 | \$ 91,570,500 \$ | 3,450,100,749 | \$ 2.46 |
| 2023 | \$ 1,447,406,797 \$ | 1,743,152,031 \$ | 488,475,112 | \$ 93,883,000 \$ | 3,585,150,940 | \$ 2.46 |

Occupational License Fees

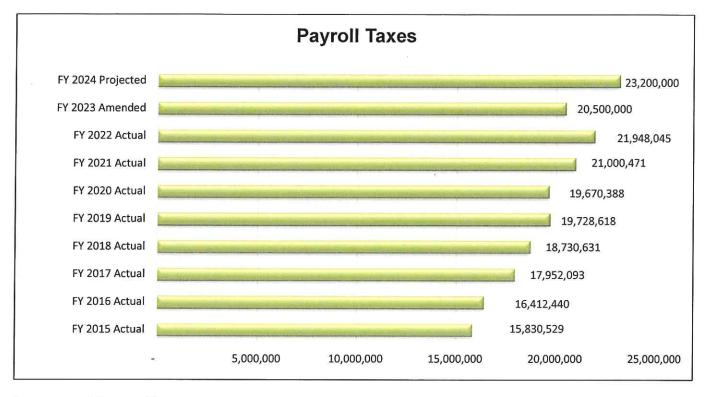
Businesses operating within the City of Florence are required to secure an occupational license. This license must be renewed annually by the 15th day of the fourth month after the business year-end. The annual occupational license fee is calculated by applying a rate of .001 or .1% on total gross receipts. The minimum fee is \$40 for business with total gross receipts from \$0-\$40,000. The maximum fee is \$10,000 for businesses with a total income of \$10,000,000 or more.



Payroll Taxes

As demonstrated in the chart below, payroll taxes have been steadily increasing since in FY 2015 as a result of major development openings, redevelopments, wage increases and annexation of property. The rebound of the economy after the recession in 2008 and Covid in 2021, is leading to growth of existing companies and additions of new business being attracted to the proximity of the City to the airport and interstate. In tandem with the below payroll tax chart, payroll taxes are expected to Increase this year as well at a steady rate.

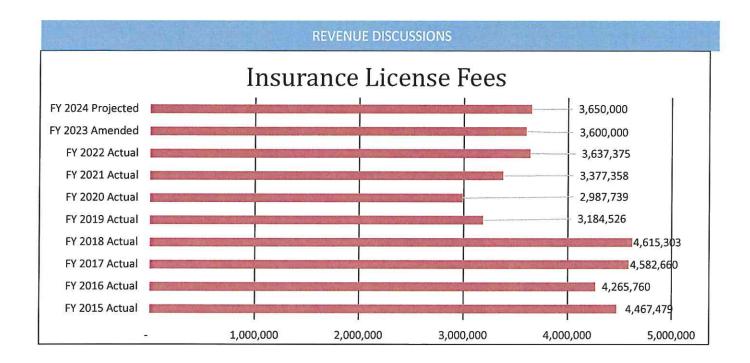
Employees working within the City of Florence are to be taxed at a rate of 2.0% of their gross wages/compensation earned within the City of Florence. An annual cap on the taxable wage or compensation is set at an amount equal to the Federal Social Security maximum. All license fees are due 30 days after the end of each calendar quarter with an annual reconciliation and W-2's required after the year-end.



Insurance License Fees

A license fee is imposed on each insurance company which issues policies to residents or businesses within the corporate limits of the City. The fee on life insurance policies is 8% of the first year's premiums. The fee on all other forms of insurance policies such as automobile, fire, casualty, inland marine is 8% annually. All license fees are due 30 days after the end of each calendar quarter. Effective July 1, 2018 the City has lowered the fee from 8% to 5%.

Insurance premium fees are regulated by the State of Kentucky. The Department of Insurance is tasked with making sure that the insurance companies are properly reporting and collecting the taxes assessed on the insurance premiums paid. This revenue stream always seems to vary without explanations as too why. The State continues in their efforts to get a regulatory handle on the reporting of this revenue source.



Other Taxes and License Fees

The City also collects omitted tangible tax, franchise tax, bank deposit tax and delinquent taxes. In addition, the City has various alcohol beverage fees that must be paid by persons or businesses that store, sell, purchase or transport alcoholic beverages.

Intergovernmental Revenues

Intergovernmental revenues consist of various grants that may be awarded during the fiscal year. Types of grant revenue received have been for road reconstruction, beautification projects, safety equipment, drug enforcement, municipal road aid, coal and mineral severance, infrastructure and traffic safety.

Fines and Forfeitures

This classification consists of code enforcement, false alarms, parking tickets and penalty and interest paid during the year.

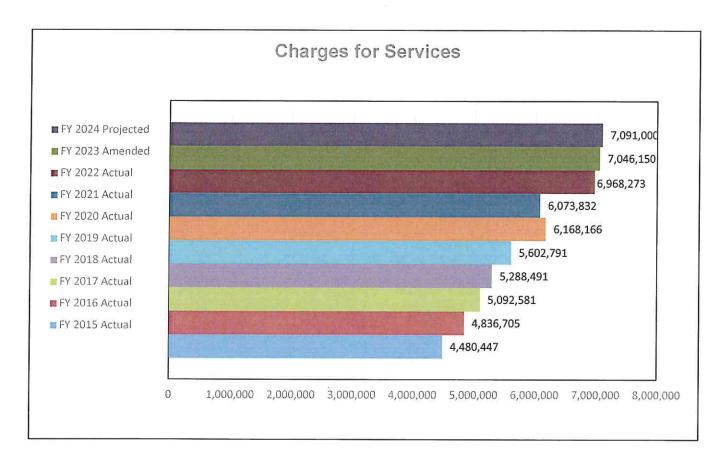
Charges for Services

The primary sources of revenue are derived from EMS runs and the annual revenue received from the Florence Fire Protection District for providing fire and EMS services to the District. A new contract with the District was negotiated and approved by Council in April 2013. The contract was for an initial term of 5 years with three automatic renewals of 5 years.

The City also derives revenue from various tenants that it rents to as well as from storm water charges that are assessed.

REVENUE DISCUSSIONS

The Aquatic Center admission fees are included in charges for services as well. However, the Aquatic center was closed for the 2020 and 2021 seasons due to the pandemic. It was reopened for the 2022 season and forward.



Interest

Interest income has been dropping due to cuts made by the financial institutions during the past couple of fiscal years. However, between January and March of 2023, banks adjusted their deposit rates and interest income is back on the rise due to the Feds raising the interest rates 10 times since March 2022. Cash flow has continued to improve.

Miscellaneous Revenue

This classification consists of revenue that is not appropriate to be classified in any of the above mentioned categories. Sources of miscellaneous income include insurance claims, reimbursements, donations, auction and recreation fees.

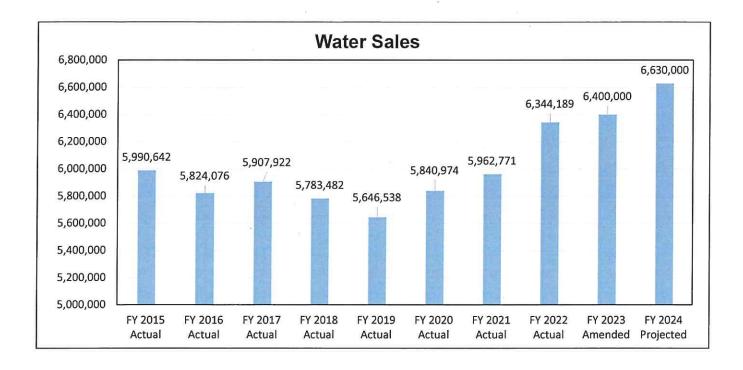
WATER AND SEWER FUND

Water Sales

Water revenues are based on the number of hundred cubic feet used by individual homes and businesses. Water rates are calculated to cover the cost of providing potable water to users, cover the

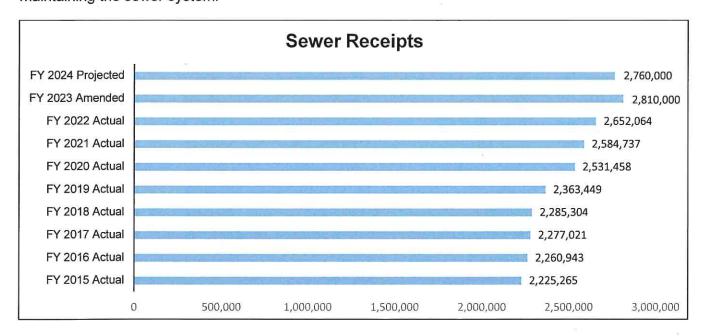
REVENUE DISCUSSIONS

costs of maintaining the water system and cover the cost of buying the water from the Boone-Florence Water Commission.



Sewer Receipts

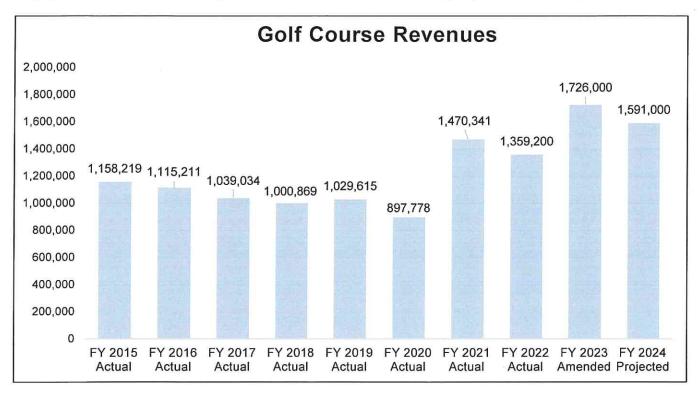
Sewer sales are based on the water consumption and billed in usage of hundred cubic feet used by individual homes and businesses. There is a separate sewer rate applied to cover the costs of maintaining the sewer system.



GOLF COURSE FUND

Golf Course Revenues

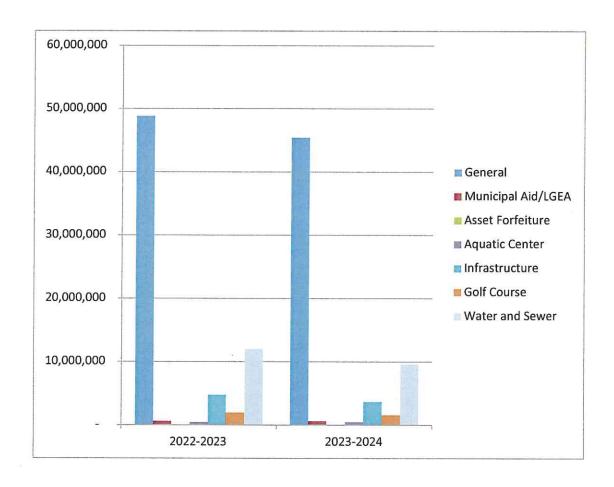
The golf course revenues include a variety of charges for different activities. The most prominent fees include greens fees, driving range, golf cart rental, miniature golf and golf lesson revenue. During fiscal year 2021, the golf course experienced a surge in revenues and activities after being shut down for the pandemic for almost two and a half months. The facility has been recently renovated to appeal to not only golfers but to those looking for entertainment venues. The City expects continued growth.



Fiscal 2022-2023 to Fiscal 2023-2024

| | 1 | Amended | | | Change | |
|--------------------|---------------|------------|-----|---------------|-------------|---------|
| | | Budget | | Budget | From | Percent |
| Fund | | 2022-2023 | | 2023-2024 | Prior Year | Change |
| General | \$ | 48,839,000 | \$ | 45,431,000 \$ | (3,408,000) | -6.98% |
| Municipal Aid/LGEA | | 640,000 | | 640,000 | = | 0.00% |
| Asset Forfeiture | | 100,150 | | 127,500 | 27,350 | 27.31% |
| Aquatic Center | | 477,150 | | 483,000 | 5,850 | 1.23% |
| Infrastructure | | 4,784,100 | | 3,690,000 | (1,094,100) | -22.87% |
| Golf Course | | 1,976,000 | | 1,591,000 | (385,000) | -19.48% |
| Water and Sewer | \ | 12,027,050 | _ | 9,638,200 | (2,388,850) | -19.86% |
| | Total \$_ | 68,843,450 | \$_ | 61,600,700 \$ | (7,242,750) | -10.52% |

Total does not include transfers or internal service fund.



| 001 General | | | | | Change | |
|--------------------------------|---------------|----------------|------------------|---------------|-----------------|---------|
| | Audit | Audit | Budget | Budget | From | Percent |
| ACCOUNT TITLE | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | Prior Year | Change |
| Property Taxes (Less Disc.) \$ | 8,650,941 \$ | 9,232,640 \$ | 8,700,000 \$ | 9,500,000 \$ | 800,000 | 9.20% |
| Franchise Taxes | 292,470 | 233,895 | 270,000 | 270,000 | 3 -0 | 0.00% |
| Cable Franchise Taxes | 258,082 | 260,475 | 250,000 | 255,000 | 5,000 | 2.00% |
| Insurance Premium Taxes | 3,377,358 | 3,637,375 | 3,600,000 | 3,650,000 | 50,000 | 1.39% |
| Bank Deposits Taxes | 371,757 | 443,704 | 425,000 | 450,000 | 25,000 | 5.88% |
| Occupational Licenses | 2,573,592 | 2,896,896 | 2,600,000 | 2,750,000 | 150,000 | 5.77% |
| Alcoholic Beverage Licenses | 128,700 | 142,313 | 135,000 | 175,000 | 40,000 | 29.63% |
| Payroll Taxes | 17,816,642 | 18,626,406 | 18,000,000 | 20,000,000 | 2,000,000 | 11.11% |
| Inspection Fees | ₩: | 17,396 | - | - | = 1 | 0.00% |
| HB 413 Revenue | 21,889 | 32,188 | 30,000 | 30,000 | | 0.00% |
| Grant Receipts | 861,894 | 4,728,742 | 7,525,000 | 50,000 | (7,475,000) | -99.34% |
| Police Incentive | 348,092 | 381,913 | 380,000 | 380,000 | 8 | 0.00% |
| Fire Incentive | 342,183 | 328,820 | 350,000 | 350,000 | =0 | 0.00% |
| Rent - Nature Park Building | 2,254 | 42,485 | 50,000 | 40,000 | (10,000) | -20.00% |
| Gov't Center-O/S Maint | 30,222 | 30,222 | 30,000 | 30,000 | = 8 | 0.00% |
| Gov't Center-Utilities | 23,913 | 23,592 | 21,000 | 22,000 | 1,000 | 4.76% |
| Rent - Government Center | 143,455 | 148,679 | 143,000 | 143,000 | = 8 | 0.00% |
| Rent - Telecommunications | 68,426 | 69,981 | 72,000 | 15,000 | (57,000) | -79.17% |
| Rent - State Office Building | 146,815 | 173,204 | 173,000 | 173,000 | = | 0.00% |
| Rent - Land | 10,709 | 2 | = | - | ä | 0.00% |
| Storm Water Charges | 647,980 | 654,965 | 650,000 | 650,000 | - | 0.00% |
| Contractual Charges | 90,000 | 90,000 | 90,000 | 90,000 | = | 0.00% |
| Rental - Baseball Prop. | 82,000 | 75,000 | 75,000 | 75,000 | = | 0.00% |
| Service to Fire District | 2,489,078 | 2,834,910 | 2,880,000 | 3,000,000 | 120,000 | 4.17% |
| Ambulane Svc revenues | 1,858,979 | 1,991,675 | 1,900,000 | 1,900,000 | - | 0.00% |
| Interest on Investments | 498,507 | (600,393) | 150,000 | 1,000,000 | 850,000 | 566.67% |
| False alarm Fees | 3,200 | 6,575 | s = . | 10,000 | 10,000 | 100.00% |
| Penalty / Interest | 208,712 | 354,238 | 175,000 | 200,000 | 25,000 | 14.29% |
| Code Enforcement | 47,163 | 153,845 | 50,000 | 75,000 | 25,000 | 50.00% |
| Drug Enforcement Agency | 15,056 | 19,861 | 15,000 | 18,000 | 3,000 | 20.00% |
| Miscellaneous Revenue | 50,287 | 772,302 | 35,000 | 45,000 | 10,000 | 28.57% |
| Seniot Ctr Funding | 20,000 | 18,185 | 20,000 | 20,000 | 14 | 0.00% |
| Insurance Claims | 25,271 | 15,121 | 15,000 | 15,000 | 9 2 | 0.00% |
| Police Auction | 110,669 | 27,846 | 30,000 | 50,000 | 20,000 | 66.67% |
| Parks/Recreation | 1,049 | s - | - | = | - | 0.00% |
| | | | | | | |
| Total General \$ | 41,617,345 \$ | 47,865,056 \$ | 48,839,000 \$ | 45,431,000 \$ | (3,408,000) | -6.98% |

| | | Audit | Audit | | Budget | | Budget | | Change From | Percent |
|--------------------------|------------|----------------|---|----------|-----------|-------------|-----------|--------------|----------------|----------|
| ACCOUNT TITLE | | 2020-2021 | 2021-2022 | | 2022-2023 | | 2023-2024 | | Prior Year | Change |
| 201 Municipal Aid/LGEA | | | | | | | | | | |
| Municipal Aid | \$ | 591,314 \$ | 611,400 | \$ | 625,000 | \$ | 625,000 | \$ | · | 0.00% |
| LGEA Mineral Severance | | 11,348 | 19,372 | | 15,000 | | 15,000 | | - | 0.00% |
| Interest | | 5,302 | \ \ | | 120 | | ~ | | r <u>u</u> | 0.00% |
| Total Municipal Aid/LGEA | \$_ | 607,964 \$ | 630,772 | \$ | 640,000 | \$_ | 640,000 | \$ = = | 0 | 0.00% |
| 204 Asset Forfeiture | | | | | | | | | | |
| Asset Forfeitures | \$ | 27,479 \$ | 193,147 | \$ | 100,000 | \$ | 125,000 | \$ | 25,000 | 25.00% |
| Interest | 8 | 1,034 | 245 | .0 | 150 | | 2,500 | | 2,350 | 1566.67% |
| Total Asset Forfeiture | \$ _ | 28,513 \$ | 193,392 | \$ | 100,150 | \$ | 127,500 | \$_ | 27,350 | 27.31% |
| 205 Aquatic Center | | | | | | | | | | |
| Daily Admission | \$ | - \$ | 176,951 | \$ | 298,000 | \$ | 300,000 | \$ | 2,000 | 0.67% |
| Memberships | | - | 163,280 | | 140,000 | 1211.24 | 150,000 | 3003 | 10,000 | 7.14% |
| Concessions | | ş | | | 26,500 | | 20,000 | | (6,500) | -100.00% |
| Programs | | - | 7,825 | | 11,000 | | 12,000 | | 1,000 | 9.09% |
| Locker Rental | | = | 504 | | 1,500 | | 1,000 | | (500) | -33.33% |
| Interest | | 7,240 | 7,240 | | - | | 1.5 | | - | 0.00% |
| Miscellaneous | | ŭ. | 126 | | 150 | | .= | | (150) | -100.00% |
| Total Aquatic Center | \$ <u></u> | 7,240 \$ | 355,926 | <u> </u> | 477,150 | \$_ | 483,000 | \$ = | - | 0.00% |
| 203 Infrastructure Fund | | | | | | | | | | |
| Payroll Taxes | \$ | 3,183,829 \$ | 3,321,639 \$ | 5 | 2,500,000 | \$ | 3,200,000 | \$ | 700,000 | 28.00% |
| Grants | ¥ | : - | | | 1,799,000 | | (m) | | (1,799,000) | 100.00% |
| Storm Water | | 480,000 | 485,000 | | 485,000 | | 490,000 | | 5,000 | 1.03% |
| Interest | | 61,289 | ₩. | | 100 | | | | (100) | -100.00% |
| Total Infrastructure | \$_ | 3,725,118 \$ | 3,806,639 \$ | | 4,784,100 | \$ _ | 3,690,000 | <u> </u> | -1,094,100 | -22.87% |

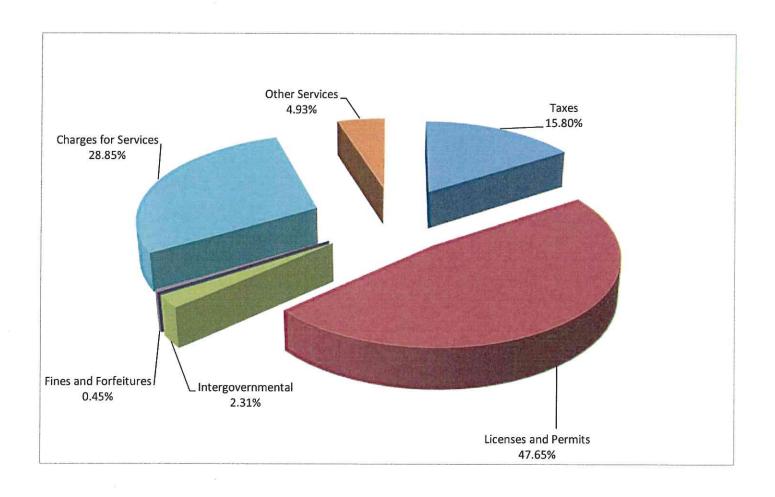
| | Audit | Audit | Budget | Budget | Change From | Percent |
|-----------------------------|--------------|--------------|--------------|--|----------------|----------|
| ACCOUNT TITLE | 2021-2022 | 2020-2021 | 2022-2023 | 2023-2024 | Prior Year | Change |
| 501 Golf Course | | | | | | |
| Greens Fees | 070.040. # | 200740 # | 050.000 | | 8 | |
| 5 700 1 TO 1 | | 236,748 \$ | 250,000 | 1400 EAST-1000 PORT 1400 POR | - | 0.00% |
| Driving Range Golf Carts | 306,911 | 215,550 | 425,000 | 400,000 | (25,000) | -5.88% |
| | 137,280 | 125,301 | 135,000 | 130,000 | (5,000) | -3.70% |
| Indoor Range | 22,857 | 13,845 | 100,000 | - | (100,000) | -100.00% |
| Miniature Golf | 188,514 | 160,109 | 200,000 | 190,000 | (10,000) | -5.00% |
| Junior Golf Revenue | 79,315 | 41,437 | 50,000 | 35,000 | (15,000) | -30.00% |
| Golf Memberships | 11,986 | 12,644 | 8,000 | 12,000 | 4,000 | 50.00% |
| Golf Simulator | 14,838 | 11,747 | 50,000 | 50,000 | <u> </u> | 0.00% |
| Club Rental | 7,584 | 5,914 | 4,000 | 12,000 | 8,000 | 200.00% |
| Club Repair | 4,291 | 2,249 | 2,500 | - | (2,500) | -100.00% |
| Tournaments | 6,716 | 2,763 | 4,000 | - | (4,000) | -100.00% |
| Group lessons | 14,016 | 15,812 | 12,500 | 10,000 | (2,500) | -20.00% |
| Private Lessons | 121,572 | 132,198 | 120,000 | 100,000 | (20,000) | -16.67% |
| Coupons | (80,718) | (71,779) | (50,000) | (54,000) | (4,000) | 8.00% |
| Merchandise | 257,772 | 227,503 | 150,000 | 60,000 | (90,000) | -60.00% |
| Foot Golf | 340 | 1,698 | | - | Ve 242 227 | 0.00% |
| Hall Rental | 350 | 200 | 1=1 | - | 2 E | 0.00% |
| Food | 9,052 | 42,009 | 300,000 | 170,000 | (130,000) | -43.33% |
| Beer | 60,652 | 66,278 | 100,000 | 135,000 | 35,000 | 35.00% |
| Non-alcoholic Drinks | 20,673 | 16,512 | 30,000 | 50,000 | 20,000 | 100.00% |
| Wine | 3= 6 | 1,357 | 5,000 | 2,500 | (2,500) | 100.00% |
| Fountain Drinks | 4,127 | 8,453 | 20,000 | 2,500 | (17,500) | 0.00% |
| Liquor | 2,726 | 7,301 | 30,000 | 6,000 | (24,000) | -80.00% |
| Interest | 1,985 | - | - | - | (24,000) | 0.00% |
| Miscellaneous | - | 79,849 | 10,000 | 10,000 | | 0.00% |
| Tips | 3,242 | 3,501 | 20,000 | 20,000 | = | 0.00% |
| . 1870 | 5,272 | 3,301 | 20,000 | 20,000 | - 0. | 0.00% |
| Total Golf Course \$ | 1,472,327 \$ | 1,359,199 \$ | 1,976,000 \$ | 1,591,000 \$ | (385,000) | -19.48% |

| ACCOUNT TITLE 503 Water and Sewer | Audit 2020-2021 | Audit 2021-2022 | Budget 2022-2023 | Budget 2023-2024 | Change From Prior Year | Percent Change |
|-----------------------------------|--------------------|--------------------|---------------------|---------------------|------------------------------|-------------------|
| Water Sales \$ | 5,962,771 \$ | 6,344,189 \$ | 6,400,000 | \$ 6,630,000 | \$ 230,000 | 3.59% |
| Water Taps | 39,100 | 32,379 | 30,000 | 25,000 | (5,000) | -16.67% |
| Sewer Receipts | 2,584,737 | 2,652,064 | 2,810,000 | 2,760,000 | (50,000) | -1.78% |
| Sewer Taps | 113,400 | 69,400 | 40,000 | 25,000 | (15,000) | -37.50% |
| Penalties | 49,641 | 99,944 | 80,000 | 95,000 | 15,000 | 18.75% |
| Service Charge | 22,614 | 54,976 | 45,000 | 40,000 | (5,000) | -11.11% |
| Meter Installation | 38,407 | 36,960 | 35,000 | 25,000 | (10,000) | -28.57% |
| Inspection Fees | 2,600 | 2,200 | 2,000 | 2,000 | 149 | 0.00% |
| Miscellaneous | 26,565 | 6,723 | 10,000 | 10,000 | | 0.00% |
| Credit Card Fees | 3,432 | 9,358 | 7,500 | 7,500 | 20 | 0.00% |
| Boone Florence Reimburse | 19,589 | 17,311 | 17,500 | 17,500 | | 0.00% |
| Dividend/Interest Income | 22,648 | 475 | 50 | 1,200 | 1,150 | 2300.00% |
| Total Water and Sewer \$ | 8,885,504 \$ | 9,325,979 \$ | 9,477,050 | \$ 9,638,200 | \$ 161,150 | 1.70% |

Where the Money Comes From

All Funds

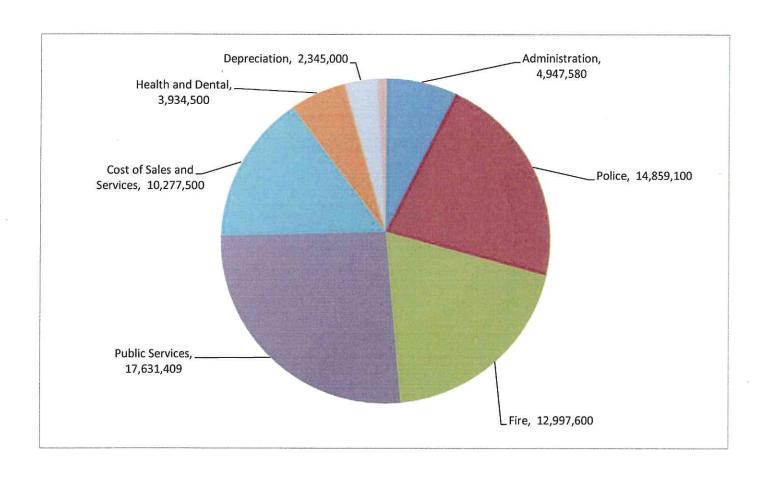
| Revenues | 2020 Actual | 2021 Actual | 2022 Actual | 2022 Budget | 2023 Budget | 2024 Budget |
|----------------------------|----------------|----------------|----------------|------------------|----------------|----------------|
| Taxes \$ | 9,146,050 \$ | 9,573,251 \$ | 10,170,714 | \$ 9,020,000 \$ | 9,645,000 \$ | 10,025,000 |
| Licenses and Permits | 25,402,203 | 27,080,121 | 28,642,025 | 24,030,000 | 26,835,000 | 30,225,000 |
| Intergovernmental | 3,723,453 | 2,191,777 | 6,122,295 | 6,602,000 | 10,739,000 | 1,468,000 |
| Fines and Forfeitures | 360,319 | 308,716 | 614,602 | 330,000 | 305,000 | 285,000 |
| Charges for Services | 15,250,355 | 15,850,822 | 17,061,310 | 15,277,950 | 17,897,000 | 18,302,000 |
| Other Services | 2,978,177 | 3,288,133 | 3,026,717 | 2,940,500 | 3,053,500 | 3,127,500 |
| Uses of Property | 179,621 | 27,479 | 193,147 | 100,000 | 100,000 | 125,000 |
| Interest | 1,878,088 | 1,057,039 | (114,674) | 546,150 | 635,200 | 1,003,700 |
| Miscellaneous | 358,720 | 295,130 | 840,303 | 128,100 | 137,250 | 167,000 |
| Total Sources Available \$ | 59,276,986 \$ | 59,672,468 \$ | 66,556,439 | \$ 58,974,700 \$ | 69,346,950 \$ | 64,728,200 |



Where the Money Goes

All Funds

| Expenses/Expenditures | 2020 Actual | 2021 Actual | 2022 Actual | 2022 Budget | 2023 Budget | 2024 Budget |
|----------------------------|------------------|----------------|----------------|------------------|----------------|----------------|
| Administration | \$ 3,670,785 \$ | 3,006,714 \$ | 3,429,748 | | 4,687,930 \$ | 4,947,580 |
| Police | 9,111,388 | 9,360,696 | 10,657,611 | 11,241,857 | 12,543,413 | 14,859,100 |
| Fire | 8,769,731 | 10,826,789 | 10,115,673 | 11,580,359 | 14,596,279 | 12,997,600 |
| Public Services | 15,209,795 | 14,352,097 | 18,236,676 | 41,700,950 | 53,841,200 | 17,631,409 |
| Cost of Sales and Services | 8,410,546 | 8,672,246 | 9,061,328 | 9,554,950 | 10,865,690 | 10,277,500 |
| Health and Dental | 3,091,730 | 4,035,594 | 3,332,375 | 3,936,000 | 3,858,500 | 3,934,500 |
| Depreciation | 2,034,487 | 2,056,106 | 1,685,952 | 2,200,000 | 2,410,000 | 2,345,000 |
| Debt Service | 1,591,182 | 6,648,530 | 4,649,177 | 4,680,449 | 612,549 | 589,008 |
| Transfers Out | 1,925,000 | 425,000 | 225,000 | 225,000 | 4,725,000 | 1,725,000 |
| Total Uses | \$ 53,814,644 \$ | 59,383,772 \$ | 61,393,540 | \$ 89,283,490 \$ | 108,140,561 \$ | 69,306,697 |



EXPENDITURE DISCUSSIONS

General Fund – FY 2023-24 operating expenditures for the General Fund increased by \$1,788,394, or 5.19%. This increase is primarily due to:

- Personnel The City has authorized a COLA in the amount of 6.0% and has built in step increases as well for January 1, 2024. The City also authorized the addition of 6 personnel. The additions include 3 for administration and 3 for the police department. The additional salary and benefit costs will be \$627,100.
- Pension Rates The City's pension rate for the non-hazardous decreased from 26.79% to 23.34% and the hazardous rate has decreased from 49.59% to 43.69%. This will cost an estimated \$55,000.
- Liability Insurance The City policies will require an additional \$40,000 for the upcoming year.
- Operating/Contractual Various expenditures in each department are projected to increase for FY 2023. Most increases are in motor fuel, utilities and overall supplies.

General Fund – FY 2023-2024 capital expenditures decreased by \$32.3 million, or 75.46%. The decrease was primarily due to the decrease in one-time debt service bond issue payoffs and city-wide projects such as a new fire station and baseball clubhouse. Some capital expenditures for the upcoming year are as follows:

- Administration There are additional expenditures for network switches, security system, data storage, wireless upgrade, disaster recovery and hardware and software updates.
- Public Services There is a decrease in this capital budget due to a traffic signal project in the
 amount of \$3.4 million in the prior year. Other planned capital projects include the urban forest tree
 planting project, park projects and street striping funds. Current year requests include pick-up
 trucks with snow equipment, utility trucks, asphalt hot box, and dump truck.
- Police There is an increase in this budget due to a switchover by Ford to only supply SUV interceptors instead of sedans. This also resulted in an increase in cruiser equipment since the sedan equipment cannot be retrofitted to the SUV's. In addition the police department routinely purchases nine vehicle a year. Due to the hiring of additional personnel, eleven vehicles will be purchased again this fiscal year and will more likely become the norm.
- Fire There is an decrease in this capital budget due to prior year purchases for the rescue pumper, fire truck and ambulance purchase in the prior year for a combined \$2,420,000. An ambulance will be purchased this year with protective gear and breathing apparatus sets.
- City-wide Projects The City budgeted a planned fire substation and a clubhouse for the stadium for fiscal year 2023 in the amount of \$20.5 million. The two major projects for fiscal year 2024 will be sidewalks and the Mall Road connector for \$3.0 million. There will be multiple carryovers for projects not completed in the amended fiscal year 2024 budget.

Special Revenue Expense Funds – Special Revenue Funds are made up of Municipal Aid/LGEA, Infrastructure, Asset Forfeiture and Aquatic Center Funds. FY 2023-24 expenditures for Special Revenue Expense Funds decreased \$4,911,000, or 53.72%. This increase is the result of the following:

- Municipal Aid Decrease of \$942,000 due to an additional street project scheduled in the prior fiscal year being removed.
- Infrastructure Decrease of \$4,126,000 due to elimination of prior year projects for the addition of sidewalks on Weaver Road up to US 42 Highway and Center Street, the Center Street sidewalk and the Houston Road sewer extension.
- Asset Forfeiture The budget has remained at the same level as fiscal year 2023.

EXPENDITURE DISCUSSIONS

 Aquatic Center – Increase of \$176,950 due to the capital outlay costs to replace the splash ground spray feature, replace chairs and tables and the sand media filters.

Enterprise Funds – The Enterprise Funds are made up of the Golf Course Fund and the Water and Sewer Fund. The FY 2023-24 expenditures for the Enterprise Funds decreased by \$653,190, or 4.92%. This increase is primarily due to:

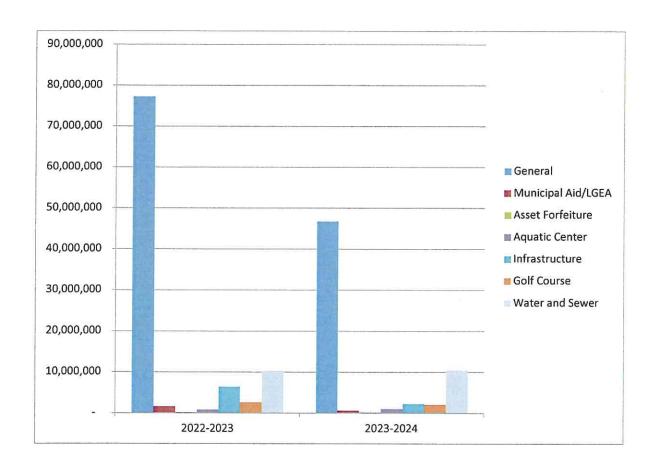
- Golf Course Expenditures for this fund do not have enough analysis to predict accurately where
 expenses will settle out do to the recent renovations. A decrease in expenses of \$582,000 has
 been forecasted for general operating and contractual obligations. The renovations have led to
 some one-time purchases being made that should go away in the upcoming fiscal year. There is
 also a slight decrease for depreciation expense. Once the remodel has been completed, the City
 will have a better idea of what the amount should be.
- Water and Sewer The water and sewer fund expenses decreased by \$71,000. The majority of this decrease is due to personnel, utility cost and water purchases.

Budget Appropriation Comparisons By Fund

Fiscal 2022-2023 to Fiscal 2023-2024

| | | | | | Change | |
|--------------------|----------|------------|-----|---------------|--------------|---------|
| | | Budget | | Budget | From | Percent |
| Fund | | 2022-2023 | | 2023-2024 | Prior Year | Change |
| General | \$ | 77,261,772 | \$ | 46,784,339 \$ | (30,477,433) | -39.45% |
| Municipal Aid/LGEA | | 1,627,000 | | 685,000 | (942,000) | -57.90% |
| Asset Forfeiture | | 200,000 | | 200,000 | · | 0.00% |
| Aquatic Center | | 868,700 | | 1,030,700 | 162,000 | 18.65% |
| Infrastructure | | 6,441,000 | | 2,315,000 | (4,126,000) | -64.06% |
| Golf Course | | 2,687,690 | | 2,105,200 | (582,490) | -21.67% |
| Water and Sewer | | 10,378,899 | _ | 10,526,958 | 148,059 | 1.43% |
| | Total \$ | 99,465,061 | \$_ | 63,647,197 \$ | (35,817,864) | -36.01% |

Total does not include transfers or internal service fund.



| | | All | unds - Approp | nations Sumi | ialy | | |
|--------------------------------|-----------------|--------------|--|--------------|--------------|----------------|---------|
| | | ser each | 787 8897 | N_2 12 10 | 1645 E 545 | Change | |
| | | Audit | Audit | Budget | Budget | From | Percent |
| ACCOUNT TITLE | | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | Prior Year . | Change |
| 001 General Fund | | | | | | | |
| Administration/Finance | | | | | | | |
| Mayor/Council Salaries | \$ | 132,984 \$ | 132,339 \$ | 148,000 \$ | 157,500 \$ | 9,500 | 6.42% |
| Salaries | | 908,552 | 755,531 | 1,235,000 | 1,517,100 | 282,100 | 22.84% |
| Education Incentive | | 207 | Ē | = | - | s - | 0.00% |
| Temporary Employees | | 1,196 | 13,920 | 5,000 | 5,000 | - | 0.00% |
| Unscheduled | | | 77 | 1,000 | 1,000 | 7≦ | 0.00% |
| F.I.C.A. | | 78,674 | 67,081 | 107,000 | 109,000 | 2,000 | 1.87% |
| Non-Hazardous Duty | | 226,487 | 204,639 | 346,000 | 330,000 | (16,000) | -4.62% |
| Deferred Compensation | | 32,956 | 31,483 | 40,000 | 45,000 | 5,000 | 12.50% |
| Health Insurance | | 150,731 | 122,919 | 160,000 | 160,000 | · | 0.00% |
| Dental Insurance | | 8,176 | 6,517 | 9,500 | 9,500 | - | 0.00% |
| Group Life | | 1,211 | 899 | 1,150 | 1,200 | 50 | 4.35% |
| Long Term Disability | * | 3,182 | 2,257 | 3,300 | 3,300 | - | 0.00% |
| Workers Compensation | | 2,209 | 2,910 | 4,000 | 4,000 | - | 0.00% |
| Unemployment Insurance | | 8,832 | 3,784 | 10,000 | 10,000 | - | 0.00% |
| Volunteer/Employee Apprec | | 2,652 | 804 | 900 | 1,500 | 600 | 66.67% |
| Special Attorney's Fees | | 104,747 | 121,581 | 130,000 | 130,000 | . 5 | 0.00% |
| Professional Fees | | 10,557 | 15,601 | 25,000 | 25,000 | ₩. | 0.00% |
| Bank Service Charges | | 28,029 | 33,157 | 32,000 | 32,000 | =: | 0.00% |
| Prop Valuation Admin Fees | | 50,000 | 60,000 | 60,000 | 60,000 | -0 | 0.00% |
| Computer Svcs - Prof Supp | | 290,380 | 306,970 | 385,000 | 385,000 | ₹3 | 0.00% |
| Posatge Machine Lease | | 4,374 | 16,106 | -37 | - | 20 | 0.00% |
| Code Enforcement Services | | 2,522 | # 2 | 15,000 | 15,000 | - | 0.00% |
| Special Projects Codification | | = | - | 5,000 | 5,000 | - | 0.00% |
| Special Projects Consulting | | 196,672 | 216,995 | 215,000 | 215,000 | ž. | 0.00% |
| Special Studies Contracts | | 79,527 | 38,196 | 118,500 | 118,500 | <u>u</u> | 0.00% |
| Hiring Expenditures | | 124 | 248 | 1,000 | 1,000 | - | 0.00% |
| Legal Advertising | | 5,426 | 3,009 | 7,000 | 7,000 | - | 0.00% |
| Community Relations | | 15,510 | 10,959 | 30,000 | 30,000 | - | 0.00% |
| Community Events | | 52,564 | 33,245 | 60,000 | 100,000 | 40,000 | 66.67% |
| Event Center Supplies | | t- | - | 12,000 | 12,000 | in in | 0.00% |
| Program Supplies | | 1,687 | 976 | 3,000 | 13,000 | 10,000 | 333.33% |
| Office Supplies | | 11,817 | 8,632 | 11,000 | 11,000 | /5 | 0.00% |
| Mailing House | | 1,402 | 1,459 | 1,500 | 1,500 | 0 <u>€</u> | 0.00% |
| Motor Fuels | | 367 | 718 | 2,000 | 1,000 | (1,000) | -50.00% |
| Local Telephone Service | | 15,926 | 38,641 | 37,000 | 38,000 | 1,000 | 2.70% |
| Liability Insurance | | 401,111 | 450,235 | 471,100 | 501,000 | 29,900 | 6.35% |
| Training & Travel | | 6,278 | 15,636 | 15,000 | 60,000 | 45,000 | 300.00% |
| Equipment Repairs & Maint | | 2,750 | 3,268 | 5,000 | 5,000 | | 0.00% |
| Vehicle Maintenance | | 477 | 190 | 2,000 | 2,000 | | 0.00% |
| Prof. Memberships & Publ. | | 43,519 | 34,326 | 35,000 | 45,000 | 10,000 | 28.57% |
| Postage | | 19,999 | 22,157 | 25,000 | 31,000 | 6,000 | 24.00% |
| Miscellaneous | | 24,390 | 13,383 | 20,000 | 20,000 | - | 0.00% |
| Cable TV / Recreation | | 8,395 | 00 000 ± 100 0 € 100 | 7,000 | 7,000 | · | 0.00% |
| Ins Loss - Reimb of Deductible | | 1,841 | 2,118 | 4,500 | 3,000 | (1,500) | -33.33% |
| Total Administration/Finance | _{\$} — | 2,938,440 \$ | 2,792,966 \$ | 3,805,450 \$ | 4,228,100 \$ | 422,650 | 11.11% |
| otal Administration/i mande | Ψ | <u> </u> | <u> </u> | J,005,450 \$ | 4,220,100 Þ | 422,000 | 11.11% |

All Funds - Appropriations Summary

| | S 1900 | 2. | | | Change | |
|--|--------------|-------------|--|-------------|----------------|---------|
| | Audit | Audit | Budget | Budget | From | Percent |
| ACCOUNT TITLE | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | Prior Year | Change |
| Public Services | ¢ 225 446 | 2 562 000 | ¢ 2,000,000 | 0 2 150 000 | ¢ 150,000 | E 000/ |
| Salaries | \$ 2,325,448 | | nea, serior en control de la c | | \$ 150,000 | 5.00% |
| Education Incentive | 1,266 | | 1,500 | 1,500 | - 35.000 | 0.00% |
| Temporary Employees Unscheduled | 31,073 | | 65,000 | 100,000 | 35,000 | 53.85% |
| | 79,708 | | 75,000 | 75,000 | 9 000 | 0.00% |
| F.I.C.A. | 184,113 | | 245,000 | 253,000 | 8,000 | 3.27% |
| Non-Hazardous Duty | 577,906 | | 845,000 | 775,000 | (70,000) | -8.28% |
| Deferred Compensation Health Insurance | 65,934 | | 90,000 | 102,000 | 12,000 | 13.33% |
| | 497,921 | | 525,000 | 575,000 | 50,000 | 9.52% |
| Dental Insurance | 28,015 | | 31,000 | 35,000 | 4,000 | 12.90% |
| Group Life | 3,622 | | 5,000 | 5,000 | - | 0.00% |
| Long Term Disability | 6,481 | | 8,000 | 8,600 | 600 | 7.50% |
| Workers Compensation | 83,936 | | 95,000 | 105,000 | 10,000 | 10.53% |
| Unemployment Insurance | 4 206 | 1,839 | 10,000 | 10,000 | =0 | 0.00% |
| Employee Health Programs | 4,396 | | 3,000 | 3,000 | (45,000) | 0.00% |
| Special Engineering Fees | 8,200 | | 40,000 | 25,000 | (15,000) | -37.50% |
| Debris & Weed Cutting | 3,957 | | 8,000 | 8,000 | - s | 0.00% |
| Contracted Services | 6,026 | | 8,000 | 8,000 | - | 0.00% |
| Hiring Expenses | 2,989 | | 1,000 | 1,000 | - | 0.00% |
| Community Relations | 19,092 | | 13,000 | 13,000 | | 0.00% |
| Community Services Program | 92 | | 1,000 | 1,000 | - | 0.00% |
| Janitorial Supplies | 17,338 | | 30,000 | 30,000 | - | 0.00% |
| Office Supplies | 4,748 | | 5,000 | 5,000 | - | 0.00% |
| Maintenance Supplies | 34,134 | | 30,000 | 30,000 | - (5.000) | 0.00% |
| Motor Fuels | 69,051 | 109,205 | 115,000 | 110,000 | (5,000) | -4.35% |
| Street Signs | 17,121 | 20,647 | 20,000 | 20,000 | - | 0.00% |
| Small Tools | 9,985 | | 10,000 | 10,000 | = | 0.00% |
| Uniforms and Mats | 22,285 | | 27,000 | 27,000 | ₩ | 0.00% |
| Utility Service - Street Lights | 193,291 | 219,377 | 200,000 | 200,000 | | 0.00% |
| Utility Service | 256,269 | | 175,000 | 300,000 | 125,000 | 71.43% |
| Local Telephone Service | 25,188 | | 21,000 | 30,000 | 9,000 | 42.86% |
| Rental of Equipment & Vehicles | 403 | 2,253 | 4,000 | 4,000 | usanananananan | 0.00% |
| Custodial | 99,092 | | 120,000 | 100,000 | (20,000) | -16.67% |
| Training and Travel | 11,846 | 26,317 | 20,000 | 20,000 | i = | 0.00% |
| Equipment Rep & Maint | 71,760 | | 71,000 | 71,000 | o = | 0.00% |
| Vehicle Maintenance | 67,167 | 64,450 | 71,000 | 71,000 | A | 0.00% |
| Building Maintenance | 141,726 | 152,451 | 140,000 | 150,000 | 10,000 | 7.14% |
| Grounds Maintenance | 156,309 | 189,350 | 191,000 | 191,000 | - | 0.00% |
| Storm Sewer Maintenance | 51,616 | 32,505 | 50,000 | 50,000 | - | 0.00% |
| Memberships & Publications | 4,819 | 10,118 | 3,000 | 3,000 | | 0.00% |
| Miscellaneous | 8,280 | 11,286 | 11,000 | 11,000 | (B | 0.00% |
| Insurance Loss - Reimb. of Ded | 8,270 | 9,183 | 5,000 | 5,000 | :=: | 0.00% |
| Cemetery Expenditures | 670 | | 1,500 | 1,500 | , - | 0.00% |
| Total Public Services | \$5,201,543 | \$5,813,650 | \$6,390,000 | \$6,693,600 | \$303,600 | 4.75% |

| ACCOUNT TITLE | Audit 2020-2021 | Audit 2021-2022 | Budget 2022-2023 | Budget 2023-2024 | Change From Prior Year | Percent Change |
|-------------------------------|------------------------|--------------------|---------------------|---------------------|------------------------------|-------------------|
| Police | | | | | | |
| Salaries | \$ 4,554,295 \$ | 5,074,998 \$ | 6,093,856 \$ | 6,475,000 \$ | 381,144 | 6.25% |
| Shift Differential | 12,052 | 11,972 | 13,000 | 13,000 | # N | 0.00% |
| Education Incentive | 6,394 | 6,149 | 7,000 | 7,000 | 느 | 0.00% |
| Training Incentive | 249,151 | 259,850 | 272,000 | 285,000 | 13,000 | 4.78% |
| Unscheduled | 137,930 | 159,324 | 220,500 | 215,500 | (5,000) | -2.27% |
| F.I.C.A. | 376,704 | 420,645 | 445,000 | 500,000 | 55,000 | 12.36% |
| Non-Hazardous Duty | 32,190 | 45,665 | 55,000 | 50,000 | (5,000) | -9.09% |
| Hazardous Duty | 1,907,005 | 2,379,690 | 2,805,000 | 2,910,000 | 105,000 | 3.74% |
| Deferred Compensation | 18,795 | 36,635 | 45,000 | 50,000 | 5,000 | 11.11% |
| Health Insurance | 855,600 | 880,850 | 935,000 | 935,000 | | 0.00% |
| Dental Insurance | 46,481 | 47,700 | 51,000 | 51,000 | 8 2 | 0.00% |
| Group Life | 6,024 | 6,226 | 7,000 | 7,000 | 9 2 | 0.00% |
| Long Term Disability | 14,633 | 16,054 | 20,000 | 20,000 | | 0.00% |
| Workers Compensation | 164,165 | 138,301 | 180,000 | 200,000 | 20,000 | 11.11% |
| Unemployment Insurance | (= (| = | 10,000 | 10,000 | = | 0.00% |
| Employee Health Programs | 1,292 | 2,134 | 2,000 | 2,000 | 3 = 3 | 0.00% |
| Contracted Services | 24,052 | 28,458 | 40,000 | 45,000 | 5,000 | 12.50% |
| Hiring Expenditures | 1,148 | 4,362 | 4,000 | 6,000 | 2,000 | 50.00% |
| Community Relations | 9,947 | 10,941 | 16,000 | 16,000 | 시 기술() | 0.00% |
| Office Supplies | 3,040 | 4,178 | 6,000 | 6,000 | - | 0.00% |
| Crime Prevention | 3 | 1,214 | 5,000 | 5,000 | - | 0.00% |
| Motor Fuels | 108,870 | 181,013 | 195,000 | 180,000 | (15,000) | -7.69% |
| License Plates | 366 | 231 | 500 | 500 | 20 | 0.00% |
| Technical Supplies | 32,220 | 30,229 | 39,000 | 39,000 | _ | 0.00% |
| Uniforms | 37,236 | 37,268 | 43,000 | 43,000 | - 9 | 0.00% |
| Clothing Allowance | 4,320 | 4,560 | 6,500 | 6,500 | = 2 | 0.00% |
| Local Telephone Service | 14,438 | 14,346 | 20,000 | 20,000 | * -7 | 0.00% |
| Training & Travel | 34,843 | 46,842 | 47,000 | 47,000 | - | 0.00% |
| Equipment Repairs & Maint | 11,776 | 16,416 | 18,500 | 18,500 | - | 0.00% |
| Vehicle Maintenance | 55,619 | 80,135 | 65,000 | 65,000 | - | 0.00% |
| Prof. Memberships & Publ. | 2,578 | 2,461 | 4,000 | 4,000 | ÷ | 0.00% |
| Miscellaneous | 5,498 | 6,371 | 10,000 | 10,000 | = | 0.00% |
| Range Operations | 9,596 | 6,435 | 10,100 | 10,100 | - | 0.00% |
| Ins Loss - Reimb of Dedct | 20,274 | 4,844 | 10,000 | 10,000 | - | 0.00% |
| Printing & Publishing | 788 | 974 | 2,000 | 2,000 | ÷ | 0.00% |
| Canine Expenditures | 5,004 | 4,450 | 7,000 | 10,000 | 3,000 | 42.86% |
| Revolving Vice/Informant Fund | .= | ×= | 500 | 500 | | 0.00% |
| Immediate Care Fund | | = | 500 | 500 | :- | 0.00% |
| Prisoner Medical Charges | - | = | 1,000 | 1,000 | (- | 0.00% |
| Vehicle Towing | 460 | 1,245 | 1,500 ′ | 1,500 | Y | 0.00% |
| | | | | | | |

| | | All F | unds - Approp | riations Summ | nary | | |
|-------------------------------|----------|--------------------|--------------------|--|---------------------|--|-------------------|
| ACCOUNT TITLE | <u> </u> | Audit 2020-2021 | Audit 2021-2022 | Budget 2022-2023 | Budget 2023-2024 | Change From Prior Year | Percent Change |
| Fire | | | | | | | |
| Salaries | \$ | 3,001,433 \$ | 3,392,133 \$ | 4,450,000 \$ | 4,497,000 \$ | 47,000 | 1.06% |
| Education Incentive | Ψ | 11,108 | 8,434 | 12,000 | 9,000 | 47,000 (3,000) | -25.00% |
| Training Incentive | | 241,893 | 228,631 | | | 20 10 1050 | 3.77% |
| Unscheduled | | 300,643 | 268,095 | 265,000 130,500 | 275,000 130,500 | 10,000 | 0.00% |
| Scheduled Overtime | | | 500550MF050MF52 | | | 425,000 | |
| F.I.C.A. | | 1,226,619 | 1,368,980 | 1,485,000 | 1,920,000 | 435,000 | 29.29% |
| | | 360,922 | 397,902 | 490,000 | 525,000 | 35,000 | 7.14% |
| Non-Hazardous Duty | | 20,727 | 24,862 | 29,000 | 31,000 | 2,000 | 6.90% |
| Hazardous Duty | | 1,868,411 | 2,305,149 | 3,150,000 | 3,100,000 | (50,000) | -1.59% |
| Deferred Compensation | | 9,530 | 21,708 | 25,000 | 35,000 | 10,000 | 40.00% |
| Health Insurance | | 816,131 | 786,608 | 865,000 | 900,000 | 35,000 | 4.05% |
| Dental Insurance | | 44,235 | 44,592 | 53,000 | 55,000 | 2,000 | 3.77% |
| Group Life | | 5,800 | 5,895 | 9,000 | 9,000 | | 0.00% |
| Long Term Disability | | 12,952 | 14,469 | 16,000 | 18,000 | 2,000 | 12.50% |
| Workers Compensation | | 161,563 | 128,631 | 190,000 | 200,000 | 10,000 | 5.26% |
| Unemployment insurance | | - | | 10,000 | 10,000 | 2 7 | 0.00% |
| Employee Health Programs | | 19,375 | 21,221 | 23,000 | 23,000 | - | 0.00% |
| Medical Director | | 26,000 | 26,000 | 26,000 | 26,000 | . ≈ | 0.00% |
| Special Teams | | 3,460 | 1,775 | 3,000 | 3,000 | ā | 0.00% |
| Hiring Expenditures | | 5,786 | 16,074 | 8,000 | 8,000 | 2 | 0.00% |
| Community Relations | | 1,490 | 1,844 | 4,000 | 4,000 | - | 0.00% |
| Extended Warranties | | 7,249 | 7,617 | 11,209 | 11,209 | Ħ | 0.00% |
| E.M.S. Billing | | 43,575 | 31,208 | 80,000 | 76,800 | (3,200) | -4.00% |
| Computer Services | | 7 = | - | 40,000 | 46,000 | 6,000 | 15.00% |
| Janitorial Supplies | | 11,500 | 11,806 | 11,500 | 11,500 | - | 0.00% |
| Office Supplies | | 1,406 | 2,000 | 2,000 | 2,000 | - | 0.00% |
| Motor Fuels | | 54,293 | 101,635 | 105,000 | 70,000 | (35,000) | -33.33% |
| Medical Supplies | | 84,646 | 81,390 | 85,000 | 90,000 | 5,000 | 5.88% |
| Fire Equipment-Personal | | 22,000 | 11,146 | 20,000 | 20,000 | = | 0.00% |
| Fireground Equipment | | 15,521 | 8,141 | 16,000 | 16,000 | - | 0.00% |
| E.M.S. Equipment | | 9,672 | 12,537 | 15,000 | 20,000 | 5,000 | 33.33% |
| Uniforms | | 25,633 | 32,326 | 28,000 | 30,000 | 2,000 | 7.14% |
| Utility Service | | 57,120 | 79,576 | 55,000 | 55,000 | :- | 0.00% |
| Local Telephone Service | | 29,513 | 30,419 | 35,000 | 40,000 | 5,000 | 14.29% |
| Training & Travel | | 45,667 | 41,751 | 71,000 | 71,000 | := | 0.00% |
| Equipment Repairs & Maint | | 24,500 | 26,939 | 26,000 | 26,000 | - | 0.00% |
| Building Maintenance | | 7,573 | 7,997 | 8,000 | 8,000 | := | 0.00% |
| Vehicle Maint - Fire Trk. | | 113,650 | 86,368 | 130,000 | 100,000 | (30,000) | -23.08% |
| Prof. Memberships & Publ. | | 3,854 | 3,155 | 3,500 | 4,700 | 1,200 | 34.29% |
| Postage | | 380 | 287 | 1,000 | 1,000 | ************************************** | 0.00% |
| Miscellaneous | | 6,471 | 6,535 | 7,500 | 7,500 | := | 0.00% |
| COVID 19 Supplies | | 13,057 | (SINT) | 10 m m m m m m m m m m m m m m m m m m m | - | _ | 0.00% |
| Insurance Loss-Reim of Deduct | | 3,793 | (12,703) | 20,000 | 2,000 | (18,000) | -90.00% |
| Certifications | | * | - | 10,000 | 10,000 | - | 0.00% |
| Total Fire | <u> </u> | 8,719,151 \$ | 9,633,133 \$ | 12,024,209 \$ | 12,497,209 \$ | 473,000 | 3.93% |

| | All E | unds - Approp | riations Sumn | nary | | |
|-------------------------------|------------------------|--------------------|---------------------|---------------------|------------------------------|-------------------|
| ACCOUNT TITLE | Audit 2020-2021 | Audit 2021-2022 | Budget 2022-2023 | Budget 2023-2024 | Change From Prior Year | Percent Change |
| Capital Outlay | | | | | | |
| Computer Hardware | \$ 115,100 \$ | 87,469 \$ | 70,000 \$ | 72,000 \$ | 2,000 | 2.86% |
| Computer Software | 4,807 | ~ | 30,600 | 47,600 | 17,000 | 55.56% |
| Server/Switch blades | | : = | 140,000 | 77,000 | (63,000) | -45.00% |
| Web Site Maintenance | 71,624 | 2,473 | 12,400 | 12,400 | | 0.00% |
| Environmental/Infrastructure | 15,460 | 15,460 | 17,980 | 17,980 | (2) | 0.00% |
| Security System | 13,786 | 7,702 | 93,000 | 110,000 | 17,000 | 18.28% |
| Project Labor | 11,309 | 32,789 | 36,500 | 36,500 | :#: | 0.00% |
| Aquatic POS | = | | | 30,000 | 30,000 | -100.00% |
| Staff Car | =: | 35,607 | = 2 | # | | 0.00% |
| Out of Warranty Allocation | = 0. | | = : | 39,000 | 39,000 | 100.00% |
| Buffalo Data Storage | =. | - | 44,000 | - | (44,000) | -100.00% |
| Digitization/Microfilming | <u></u> | €; | 65,000 | .= | (65,000) | -100.00% |
| Microsoft Exchange Upgrade | - | 47,575 | 57,000 | 57,000 | ¥., | 0.00% |
| Disaster Recovery | - | 253,515 | 38,000 | *** | (38,000) | -100.00% |
| Wireless Upgrade | = | - | 38,000 | 48,000 | 10,000 | 26.32% |
| Council Chamber Refresh | 0.00 | <u> </u> | 110,000 | .= | (110,000) | -100.00% |
| Temperature Monitoring | 12 | - | ₩ | 32,000 | 32,000 | 100.00% |
| Disab. Committee Expend. | := | - | 2,000 | 2,000 | = | 0.00% |
| Municipal Building Alteration | 23,848 | 10,791 | 20,000 | 20,000 | - | 0.00% |
| Mowers | 9,100 | 9,923 | 12,500 | 12,500 | - | 0.00% |
| Major Equipment PS | 40,759 | 34,928 | 46,000 | 46,000 | (- | 0.00% |
| Office Furniture | ; = ; | 6,120 | 5,000 | 5,000 | ~ | 0.00% |
| Special Projects - Parks | 3,304 | 70,278 | 780,000 | 500,000 | (280,000) | -35.90% |
| Replacement Equip - Parks | 49,228 | 50,347 | 60,000 | 60,000 | .= | 0.00% |
| Street Striping | 99,673 | 218,726 | 160,000 | 190,000 | 30,000 | 18.75% |
| Maintenance Van | ; = : | : | 85,000 | =: | (85,000) | -100.00% |
| 2-Pickup/Snow Equipment | 570 | 126,283 | 160,000 | 160,000 | :=: | 0.00% |
| One-Ton Dump | 59,684 | 62,269 | , - | ₩. | | 0.00% |
| Two-Ton Dump | 178,725 | 121 | • | • | Œ. | 0.00% |
| F350 Utility Truck | 35,717 | 73,909 | 130,000 | 85,000 | (45,000) | -34.62% |
| F450 Utility Truck | =3 | . | := 0 | 100,000 | 100,000 | 100.00% |
| Technology and Software | 119,568 | 127,363 | 140,000 | 190,000 | 50,000 | 35.71% |
| 4 Ton Asphalt Hot Box | <u>~</u> | e | = | 45,000 | 45,000 | 100.00% |
| Staff car | ఆ | 63,968 | 40,000 | 40,000 | | 0.00% |
| Backhoe | 123,419 | | 170,000 | - | (170,000) | -100.00% |
| Crack seal machine | 63,918 | - | . | = | - × | 0.00% |
| Traffic Signal Upgrades | 2 | 103,950 | 3,596,000 | ≅ | (3,596,000) | -100.00% |
| Florence Tower Lighting | - | = | 100,000 | £ | (100,000) | -100.00% |
| Leaf Vactor | - | - | 60,000 | 122 | (60,000) | -100.00% |

| | All F | unds - Approp | riations Summ | ary | | |
|--------------------------------|--------------------|--------------------|----------------------|---------------------|------------------------------|-------------------|
| ACCOUNT TITLE | Audit 2020-2021 | Audit 2021-2022 | Budget 2022-2023 | Budget 2023-2024 | Change From Prior Year | Percent Change |
| Capital Outlay-Continued | | | | | | |
| | \$ 537,975 \$ | 435,760 \$ | 550,000 \$ | - \$ | (550,000) | -100.00% |
| Snow Equipment | | 29,996 | - | - | - | 0.00% |
| Dumpster Improvements | | 114,044 | 35,000 | =3 | (35,000) | -100.00% |
| Urban Forest Commission | 29,901 | 175,273 | 100,000 | 100,000 | - | 0.00% |
| Major Equipment PD | 9,557 | 19,891 | 22,000 | 22,000 | . | 0.00% |
| Cruiser Equipment | 131,813 | 167,409 | 209,000 | 145,500 | (63,500) | -30.38% |
| Police Cruisers | 306,180 | 400,036 | 402,457 | 467,500 | 65,043 | 16.16% |
| Radios | -: | 1,495 | 1,500 | 20,000 | 18,500 | 1233.33% |
| Firearms | 4,459 | 7,305 | 10,000 | 10,000 | =11 | 0.00% |
| JAG | 4 | - | 10,000 | = | (10,000) | -100.00% |
| Body Camera Software/Storage | - | 49,663 | ±°. | 55,000 | 55,000 | 100.00% |
| Major Equipment FD | 70,745 | 61,030 | 53,570 | 150,000 | 96,430 | 180.01% |
| Ambulance | 244,106 | 260,000 | 265,000 | 350,000 | 85,000 | 32.08% |
| Pumper | 549,397 | 5 | 655,000 | Æ | (655,000) | -100.00% |
| Bunker gear | 44,683 | 54,921 | 55,000 | 55,000 | <u></u> | 0.00% |
| Personal Protective Gear | - | × - | - | 50,000 | 50,000 | 10000.00% |
| Cardiac Monitors | 224,740 | = | - | 85,000 | 85,000 | 100.00% |
| Office/Station Furniture | 5,000 | 4,459 | 8,500 | 28,500 | 20,000 | 235.29% |
| Engine | 884,996 | 52,667 | 1,565,000 | (@) | (1,565,000) | -100.00% |
| Staff Car | 49,898 | 49,465 | 55,000 | - | (55,000) | -100.00% |
| Computer Services | | : - | 10,000 | - | (10,000) | 100.00% |
| State Office Building-2008 | 1,103,294 | - | - | | - | 0.00% |
| Aquatic Ctr/Skate Park-2010 | 4,551,422 | | 72 | - | = <u>←</u> | 0.00% |
| Baseball Park-2011/2012 | 370,701 | 4,032,037 | : - | | ie. | 0.00% |
| Government Center 2005 | 579,850 | 579,850 | 574,650 | 579,350 | 4,700 | 0.82% |
| City Enhancement | 188,803 | 522,422 | 335,000 | 250,000 | (85,000) | -25.37% |
| Stadium Improvements | 510,900 | 1,062,745 | 9,500,000 | 200,000 | (9,300,000) | -97.89% |
| Directional Signage | 138,021 | 1,533 | :- | =: | - | 0.00% |
| Radios | 50,922 | | (●) | =4 | (=) | 0.00% |
| New Buffington Sidewalk | • | * | 1967 1863 1863 | 1,250,000 | 1,250,000 | 100.00% |
| Building/Equipment Replacement | 171,770 | 207,075 | 200,000 | 200,000 | • | 0.00% |
| Weaver Road Fire Station | 35,069 | * | = | | = | 0.00% |
| Main Street Master Plan | | i n .i | - | 75,000 | 75,000 | 100.00% |
| Kentaboo Construction Plan | 147,284 | ₹ | 525,000 | = | (525,000) | -100.00% |
| Main Street Parking Lot | 23,538 | 430,020 | = | 6 | - | 0.00% |
| KY 18 Overpass | 51,127 | 20,511 | 805,000 | <u> </u> | (805,000) | -100.00% |
| Council Chamber | | 420 | 275,000 | - | (275,000) | -100.00% |
| Property Purchases | 502,250 | 3,626 | 2,100,000 | 675,000 | (1,425,000) | -67.86% |
| Fire Substation | 2 | ₩Y | 11,000,000 | <u></u> | (11,000,000) | -100.00% |
| Tanner Facility Structure | 175,477 | 9,519 | 4 8 | 250,000 | 250,000 | 100.00% |
| Tanner/Ewing Corner | 517,478 | 6,027 | -31 | 7-2 | = 0 | 0.00% |
| Office Space Renovations | 315,801 | 198,090 | - | æ | - | #DIV/0! |

| | | All F | - Funds - Approp | riations Su | mn | nary | | |
|-------------------------------|-----------|---------------|---------------------|---------------|-----------|--------------|--------------|----------|
| | | | | | | | Change | |
| | | Audit | Audit | Budget | | Budget | From | Percent |
| ACCOUNT TITLE | | 2020-2021 | 2021-2022 | 2022-2023 | | 2023-2024 | Prior Year | Change |
| Capital Outlay-Continued | | | | | | | - | <u> </u> |
| Sculpture Park | | | = | 15 | | 100,000 | 100,000 | 100.00% |
| Golf Course Capital | | E | 2,883,972 | 2,000,000 | | | (2,000,000) | -100.00% |
| Florence Nursery Master Plan | | 12 | Ν <u>ω</u> | 65,000 | | | (65,000) | -100.00% |
| Gov't Ctr Facility Assessment | | := | - | :=: | | 120,000 | 120,000 | 100.00% |
| Mall Rd/Cayton/Connector | | N=1 | | - | | 1,750,000 | 1,750,000 | 100.00% |
| Main Street Revitalization | | 678,333 | - | 4,298,000 | | 1,040,000 | (3,258,000) | -75.80% |
| Police Renovation | | 592,350 | | · · | | 3 | | 0.00% |
| Locust/Glenrose Paving | | 637,772 | 192,273 | 124 | | 12 12 | | 0.00% |
| HOME/Demolition Grants | | - | ; = : | - | | 115,000 | 115,000 | 100.00% |
| Façade/Opioid Grants | | - | .= | . | | 110,000 | 110,000 | 100.00% |
| City Signage | | 2: | | 100,000 | | 275,000 | 175,000 | 175.00% |
| Total Capital Outlay | \$_ | 15,474,641 \$ | 13,474,979 \$ | 42,103,657 | \$ | 10,562,830 | (31,540,827) | -74.91% |
| Other Agencies | | | | | | | | |
| Senior Center | \$ | 111,179 \$ | 154,194 \$ | 130,000 | \$ | 140,000 \$ | 10,000 | 7.69% |
| Planning Commission | | 339,891 | 349,540 | 370,000 | | 385,000 | 15,000 | 4.05% |
| Total Other Agencies | \$ | 451,070 \$ | 503,734 \$ | 500,000 | \$ | 525,000 \$ | 25,000 | 5.00% |
| Total General Fund | - \$ | 41,549,629 \$ | 42,191,628 \$ | 76,536,772 | : = :s | 46,784,339 | | -38.87% |
| | | | | | | | Change | |
| | | Audit | Audit | Budget | | Budget | From | Percent |
| ACCOUNT TITLE | | 2020-2021 | 2021-2022 | 2022-2023 | | 2023-2024 | Prior Year | Change |
| 201 Municipal Aid/LGEA | -01-01 | | EUL! EUL | LULL-LULU | | 2020-2024 | Thor rear | Change |
| Street Materials | \$ | 220,066 \$ | 228,270 \$ | 250,000 | \$ | 260,000 \$ | 10,000 | 4.00% |
| Resurfacing Projects | | :=: | 472,722 | 1,227,000 | | 275,000 | (952,000) | -77.59% |
| Snow Removal | | 194,943 | 165,656 | 150,000 | | 150,000 | - | 0.00% |
| Total Municipal Aid/LGEA | \$_ | 415,009 \$ | 866,648 \$ | 1,627,000 | \$ | 685,000 \$ | -942,000 | -57.90% |
| 204 Asset Forfeiture | _ | | | | = | | | |
| Miscellaneous | \$ | 143,902 \$ | 38,645 \$ | 200,000 | \$ | 200,000 \$ | - | 0.00% |
| | | | | | | | | |

| | THE P | A | l F | unds - Appro | pria | tions Sur | nm | nary | Nig. | | |
|---|-------|----------------------|-----|-------------------------|------|----------------------|-----|-------------------------|------|----------------|------------------|
| | | Audit | | Audit | | Budget | | Budget | | Change From | Percent |
| ACCOUNT TITLE | | 2020-2021 | | 2021-2022 | 2 | 022-2023 | | 2023-2024 | | Prior Year | Change |
| 205 Aquatic Center | | × | | | | | | | | | |
| Bank Service Charges | \$ | 467 | \$ | 11,003 \$ | 5 | 12,000 | \$ | 14,000 | 6 | 2,000 | 16.67% |
| Management Contract | | 19,380 | | 153,612 | | 475,000 | | 475,000 | | - | 0.00% |
| Supplies | | - | | 2,772 | | 4,000 | | 4,000 | | :=: | 0.00% |
| Utilities-Electric | | 17,237 | | 31,078 | | 60,000 | | 60,000 | | : - : | 0.00% |
| Utilities-Water | | 11,611 | | 39,852 | | 42,000 | | 42,000 | | : - : | 0.00% |
| Utilities-Sewer | | 298 | | 9,357 | | 10,000 | | 10,000 | | - | 0.00% |
| Repairs and Maintenance | | 12,397 | | 59,248 | | 60,000 | | 60,000 | | -0 | 0.00% |
| Telephone | | 653 | | 653 | | 700 | | 700 | | -: | 0.00% |
| Miscellaneous | | <i>⊞0</i> | | 4,312 | | 5,000 | | 5,000 | | : | 0.00% |
| Annual Replacement Costs | | 81 | | • | | 200,000 | | 360,000 | | 160,000 | 0.00% |
| Capital | | 52,868 | _ | = | | 40 | | = | | #490 | 0.00% |
| Total Aquatic Center | \$_ | 114,911 | \$= | 311,887 \$ | | 868,700 | \$_ | 1,030,700 | | 162,000 | 18.65% |
| | | | | | | | | | | | |
| 203 Infrastructure Fund | | | | | | | | | | | |
| Highway Street Repairs Sidewalk Construction | \$ | 1,315,495 109,018 | \$ | 1,376,902 \$ 163,753 | | 2,075,000 160,000 | \$ | 1,600,000 \$ 160,000 | | (475,000) - | -22.89% 0.00% |

759,722

3,642,791 \$

1,342,414

550,000

767,000

489,000

6,441,000 \$

2,400,000

555,000

2,315,000 \$

5,000

(767,000)

(489,000)

(2,400,000)

-4,126,000

0.91%

-100.00%

-100.00%

-100.00%

-64.06%

Storm Sewer Improvements

Houston Road Sewer

Center Street Sidewalk

Weaver Road Sidewalks

Total Infrastructure \$

258,051

492,807

1,080

2,176,451 \$

| | All F | unds - Approp | riations Sumi | mary | | |
|---------------------------|--------------------|--------------------|---------------------|---------------------|------------------------------|-------------------|
| ACCOUNT TITLE | Audit 2020-2021 | Audit 2021-2022 | Budget 2022-2023 | Budget 2023-2024 | Change From Prior Year | Percent Change |
| 501 Golf Course | | | | | | |
| Clubhouse wages | \$ 161,147 \$ | 149,716 \$ | 215,000 \$ | 208,000 \$ | (7,000) | -3.26% |
| Food and beverage Wages | 23,252 | 126,241 | 350,000 | 325,000 | (25,000) | -7.14% |
| Course Maintenance Wages | 112,415 | 103,297 | 150,000 | 135,000 | (15,000) | -10.00% |
| Putt Putt Wages | 5,872 | 6,655 | 10,000 | 6,000 | (4,000) | -40.00% |
| Management Wages | 89,085 | 106,085 | 125,000 | 110,000 | (15,000) | -12.00% |
| Junior League Wages | 8,629 | 5,152 | 6,000 | 6,500 | 500 | 8.33% |
| FICA | 31,118 | 39,226 | 70,000 | 65,000 | (5,000) | -7.14% |
| Pension | . | 8,308 | 20,000 | 21,000 | 1,000 | 100.00% |
| Health/Dental Insurance | - | 10,974 | 32,000 | 19,000 | (13,000) | 100.00% |
| Employer Life | - | 47 | 55 | 150 | 95 | 172.73% |
| Disability | | 101 | 135 | 300 | 165 | 122.22% |
| Workers Compensation | | 8,314 | 8,000 | 8,000 | ; - | 0.00% |
| Unemployment Insurance | 3,403 | 4,040 | 5,000 | 6,000 | 1,000 | 20.00% |
| Legal Fees | .= | :- | 1,000 | 1,000 | · | 0.00% |
| Accounting/Auditing Fees | 3,500 | 3,500 | 4,000 | 4,000 | - | 0.00% |
| Bank Service Charges | 60,790 | 42,984 | 65,000 | 55,000 | (10,000) | -15.38% |
| Computer Services | = | 6,775 | 10,000 | 10,700 | 700 | 7.00% |
| Private Lessons | 58,532 | 48,872 | 50,000 | 50,000 | 2 | 0.00% |
| Group Lessons | 21,765 | 51,760 | 35,000 | 35,000 | - | 0.00% |
| Grounds Contractual | - | 5,000 | 5,000 | 5,000 | = | 0.00% |
| Management Fee | 47,059 | 49,164 | 75,000 | 85,000 | 10,000 | 13.33% |
| Bonus | • 3 | 35,000 | 25,000 | ** * | (25,000) | -100.00% |
| Advertising | 7,191 | 8,246 | 30,000 | 25,000 | (5,000) | -16.67% |
| Cable TV/Music | 4,597 | 5,296 | 7,000 | 8,000 | 1,000 | 14.29% |
| Janitorial Supplies | 4,991 | 6,387 | 20,000 | 16,500 | (3,500) | -17.50% |
| Office Supplies | 1,192 | 1,494 | 3,000 | 3,500 | 500 | 16.67% |
| Office Supplies - F&B | - | 307 | 3,000 | 500 | (2,500) | -83.33% |
| Motor Fuels | 6,955 | 8,305 | 20,000 | 1,700 | (18,300) | -91.50% |
| Licenses and Fees | 1,825 | 3,450 | 4,000 | 7,000 | 3,000 | 75.00% |
| Equipment Expense | 6,584 | 32,943 | 50,000 | 20,000 | (30,000) | -60.00% |
| Fertilizer | (988) | 9,325 | 12,000 | 12,000 | (전) 전 본 | 0.00% |
| Uniforms | 459 | 7,744 | 5,000 | 3,000 | (2,000) | -40.00% |
| Golf Course Supplies | 8,982 | 5,958 | 30,000 | 17,500 | (12,500) | -41.67% |
| Miniature Golf Supplies | 11,823 | 4,560 | 15,000 | 5,000 | (10,000) | -66.67% |
| Pro Shop Supplies | 4,406 | 4,544 | 15,000 | 5,000 | (10,000) | -66.67% |
| Range Supplies | 34,239 | 72,618 | 100,000 | 40,000 | (60,000) | -60.00% |
| Fungicides/Herbicides | 27,495 | 20,248 | 40,000 | 20,000 | (20,000) | -50.00% |
| Golf Simulator Supplies | 2,203 | 256 | 30,000 | 15,000 | (15,000) | -50.00% |
| Maintenance Shop Supplies | 3,827 | 6,798 | 15,000 | 7,000 | (8,000) | -53.33% |
| Food and Kitchen Supplies | 6,668 | 41,015 | 50,000 | 30,000 | (20,000) | -40.00% |
| Utilities - Electric | 41,807 | 49,247 | 90,000 | 80,000 | (10,000) | -11.11% |
| | | | | | versus southern south of the | |

All Funds - Appropriations Summary

| ACCOUNT TITLE | Audit 2020-2021 | Audit 2021-2022 | | Budget 2022-2023 | | Budget 2023-2024 | -11 s | Change From Prior Year | Percent Change |
|--------------------------------|--------------------|--------------------|----------|---------------------|---------|---------------------|---------|------------------------------|-------------------|
| Golf Course Cont'd | | | | | | | | | |
| Utilities - Water \$ | 5,519 | \$ 5,667 | \$ | 10,000 | \$ | 10,000 | \$ | - | 0.00% |
| Utilities - Sewer | 3,385 | 2,534 | | 10,000 | | 10,000 | | | 0.00% |
| Local Telephone Service | 7,357 | 9,347 | | 7,500 | | 10,500 | | 3,000 | 40.00% |
| Equipment Rental | 2,078 | 1,663 | | 4,000 | | 6,000 | | 2,000 | 50.00% |
| Liability Insurance | 21,432 | 19,364 | | 28,000 | | 28,000 | | - | 0.00% |
| Training & Travel | 559 | 2,482 | ! | 2,500 | | 4,000 | : | 1,500 | 60.00% |
| Equipment Repairs & Maintenanc | 1,260 | 1,237 | | 12,000 | | 12,000 | | - | 0.00% |
| Repairs and Maintenance | 2,842 | 17,096 | | 8,000 | | 5,000 | | (3,000) | -37.50% |
| Repairs and Maintenance-F&B | - | 11,391 | | 8,000 | | 5,000 | | (3,000) | -37.50% |
| Building Maintenance | 33,980 | 51,661 | | 85,000 | | 35,000 | | (50,000) | -58.82% |
| Course Maintenance Supplies | 948 | 724 | | 10,000 | | 10,000 | | - | 0.00% |
| Course Maintenance Other | 1,505 | 3,514 | | 10,000 | | 10,000 | | ģ | 0.00% |
| Irrigation and Drainage | 3,038 | 8,443 | | 7,500 | | 7,500 | | = | 0.00% |
| Cart Repairs | 1,199 | 1,850 | | 2,000 | | 4,000 | | 2,000 | 100.00% |
| Club Repairs | 1,017 | 2,240 | | 2,000 | | 2,000 | | - | 0.00% |
| Prof. Memberships & Publ. | 5,613 | 5,842 | | 6,000 | | 4,500 | | (1,500) | -25.00% |
| Postage | 636 | 771 | | 1,000 | | 750 | | (250) | -25.00% |
| Miscellaneous | 15,741 | 34,956 | | 45,000 | | 20,000 | | (25,000) | -55.56% |
| Miscellaneous - F&B | • | 1,147 | | 10,000 | | 5,000 | | (5,000) | -50.00% |
| Cash Over/Short | 13 | 61 | | 1,000 | | 100 | | (900) | -90.00% |
| Food COGS | 6,035 | 41,918 | | 100,000 | | 100,000 | | := | 0.00% |
| Beer COGS | 23,457 | 27,323 | | 35,000 | | 35,000 | | 5 - | 0.00% |
| Soft Drink COGS | 7,612 | 10,035 | | 14,000 | | 11,000 | | (3,000) | -21.43% |
| Pro Shop COGS | 196,056 | 162,187 | | 135,000 | | 40,000 | | (95,000) | -70.37% |
| Fountain Drinks COGS | 2,784 | 2,655 | | 8,000 | | 2,500 | | (5,500) | -68.75% |
| Liquor COGS | 1,338 | 8,549 | | 3,000 | | 5,000 | | 2,000 | 66.67% |
| Wine COGS | | 254 | | 3,000 | | 5,000 | | 2,000 | 66.67% |
| Depreciation Expense | 199,767 | 168,721 | | 310,000 | | 245,000 | | (65,000) | -20.97% |
| Total Golf Course \$_ | 1,345,994 | 1,703,584 | \$_ = | 2,677,690 | \$ = | 2,105,200 | <u></u> | (572,490) | -21.38% |

| | Audit | Audit | Budget | Budget | Change From | Percent |
|---------------------------|------------------|------------|------------|------------|------------------|---------|
| ACCOUNT TITLE | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | Prior Year | Change |
| 503 Water and Sewer | | | | | | |
| Administration Department | | | | | | |
| Administrative salaries | \$ 234,189 \$ | 293,342 \$ | 312,000 \$ | 335,000 \$ | 23,000 | 7.37% |
| Overtime | 5 | 11 | 500 | 500 | | 0.00% |
| F.I.C.A. | 17,621 | 22,259 | 24,000 | 26,000 | 2,000 | 8.33% |
| Non-Hazardous | 124,470 | 84,743 | 84,000 | 80,000 | (4,000) | -4.76% |
| Deferred Comp | 2,574 | 6,210 | 7,000 | 7,500 | 500 | 7.14% |
| Health | 40,860 | 45,960 | 50,000 | 45,000 | (5,000) | -10.00% |
| Insurance-Dental | 2,398 | 2,728 | 3,000 | 3,000 | (= 1 | 0.00% |
| Group Life Insurance | 295 | 349 | 500 | 500 | - | 0.00% |
| Long Term Disability | 767 | 951 | 1,000 | 1,000 | - | 0.00% |
| Workers Compensation | - | = | 3,000 | 3,000 | = | 0.00% |
| Unemployment | . | | 10,000 | 10,000 | - | 0.00% |
| Employee Health Programs | 594 | 804 | 900 | 900 | - | 0.00% |
| Legal fees | 10,357 | 10,564 | 14,000 | 14,000 | . | 0.00% |
| Audit Fees | 4,000 | 5,000 | 5,000 | 5,000 | - | 0.00% |
| Bank Service Charges | 71,765 | 61,416 | 58,000 | 75,000 | 17,000 | 29.31% |
| Administrative Expense | 90,000 | 100,000 | 90,000 | 90,000 | - | 0.00% |
| Modeling Fees | 8,765 | 13,383 | 3,400 | 3,400 | - | 0.00% |
| Planning/Zoning Comm | 33,000 | 36,000 | 36,000 | 40,000 | 4,000 | 11.11% |
| Hiring Expense | 2 | - | 500 | 500 | - | 0.00% |
| Advertising | 539 | = | 500 | 500 | - | 0.00% |
| Office Supplies | 5,494 | 6,443 | 6,000 | 7,000 | 1,000 | 16.67% |
| Utilities | 1,671 | 1,354 | 2,500 | 2,500 | r a | 0.00% |
| Telephone Service | 12,304 | 14,087 | 12,000 | 21,500 | 9,500 | 79.17% |
| Rent | 6,622 | 6,622 | 7,000 | 7,000 | | 0.00% |
| Maintenance Agreements | 21,459 | 25,920 | 31,000 | 45,000 | 14,000 | 45.16% |
| Insurance and Bonds | 55,268 | 54,557 | 62,000 | 73,000 | 11,000 | 17.74% |
| Travel/Training/Seminars | = | læi | 1,500 | 1,500 | 12 × | 0.00% |
| Postage | 18,463 | 19,444 | 22,500 | 30,000 | 7,500 | 33.33% |
| Miscellaneous | 6,000 | 9,462 | 7,000 | 7,000 | .s | 0.00% |
| Fotal Administration | \$ 769,480 \$ | 821,609 \$ | 854,800 \$ | 935,300 \$ | 80,500 | 9.42% |

| | | | | | | Change | |
|---------------------------|----|--------------|--------------|--------------|--------------|----------------|---------|
| | | Audit | Audit | Budget | Budget | From | Percent |
| ACCOUNT TITLE | | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | Prior Year | Change |
| Sanitary Sewer Department | | | | | | | |
| Sanitary Sewer Salaries | \$ | 553,140 \$ | 534,192 \$ | 650,000 \$ | 680,000 \$ | 30,000 | 4.62% |
| Temporary Employees | • | | 3,510 | 6,000 | 6,000 | 30,000 | 0.00% |
| Overtime | | 11,457 | 19,254 | 26,000 | 26,000 | _ | 0.00% |
| F.I.C.A. | | 42,348 | 41,944 | 53,000 | 56,000 | 3,000 | 5.66% |
| Non-Hazardous | | 305,518 | 161,247 | 184,000 | 170,000 | (14,000) | -7.61% |
| Deferred Comp | | 11,670 | 19,621 | 23,000 | 24,000 | 1,000 | 4.35% |
| Health | | 132,496 | 118,450 | 135,000 | 130,000 | (5,000) | -3.70% |
| Dental | | 7,425 | 6,824 | 8,000 | 7,000 | (1,000) | -12.50% |
| Group Life Insurance | | 944 | 838 | 1,000 | 1,000 | (1,000) | 0.00% |
| Long Term Disability | | 1,797 | 1,692 | 2,000 | 2,000 | - | 0.00% |
| Workers' Compensation | | 9,158 | 11,838 | 14,000 | 14,000 | | 0.00% |
| Unemployment | | 5,100 | - | 10,000 | 10,000 | | 0.00% |
| Employee Health programs | | 595 | 804 | 1,000 | 1,000 | | 0.00% |
| Uniforms | | 8,977 | 8,540 | 12,000 | 12,000 | - | 0.00% |
| Sub Contract Maintenance | | 72,712 | 51,296 | 76,000 | 76,000 | Exper | 0.00% |
| Infiltration Program | | 53,435 | 50,673 | 55,000 | 55,000 | | 0.00% |
| Hiring Expense | | - | - | 1,000 | 1,000 | - | 0.00% |
| Chemical Supplies | | 50,806 | 68,278 | 75,000 | 100,000 | 25,000 | 33.33% |
| Office Supplies | | 2,001 | 1,185 | 3,000 | 3,000 | 25,000 | 0.00% |
| Safety Supplies | | 6,922 | 6,032 | 7,000 | 7,000 | - | 0.00% |
| Motor Fuels | | 23,033 | 32,938 | 30,000 | 35,000 | 5,000 | 16.67% |
| Small Tools | | 7,183 | 4,253 | 8,000 | 8,000 | - | 0.00% |
| Electric | | 32,411 | 38,857 | 33,000 | 40,000 | 7,000 | 21.21% |
| Telephone | | 10,400 | 11,223 | 10,000 | 10,000 | - | 0.00% |
| Rent | | 6,622 | 6,622 | 7,000 | 9,000 | 2,000 | 28.57% |
| Training/Travel/Seminars | | 7,747 | 2,836 | 8,500 | 8,500 | 2,000 | 0.00% |
| Equipment Maintenance | | 42,353 | 50,115 | 49,000 | 49,000 | - | 0.00% |
| System Maintenance | | 25,984 | 27,001 | 30,000 | 30,000 | | 0.00% |
| Building Maintenance | | 3,182 | 3,694 | 4,500 | 4,500 | , - | 0.00% |
| Lift Station Maintenance | | 32,776 | 35,073 | 35,000 | 35,000 | | 0.00% |
| Maintenance Projects | | ,,,, | - | 15,000 | 15,000 | .3: | 0.00% |
| Reimb of Deductible | | 7 | 422 | 4,000 | 4,000 | - | 0.00% |
| Total Sanitary Sewer | \$ | 1,463,092 \$ | 1,319,252 \$ | 1,576,000 \$ | 1,629,000 \$ | 53,000 | 3.36% |

| | | unds - Approp | | | | |
|---------------------------------|----------------|---------------|--------------|----------------|----------------------------|----------|
| | A | A | ь | Basilian | Change | _ |
| ACCOUNT TITLE | Audit | Audit | Budget | Budget | From | Percent |
| ACCOONT TITLE | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | Prior Year | Change |
| Water Department | | | | 22 | | |
| Water Salaries | \$ 506,292 \$ | 569,400 \$ | 782,000 | \$ 765,000 \$ | (17,000) | -2.17% |
| Education Incentive | 139 | 136 | 200 | , - | (200) | -100.00% |
| Temporary Employee | 2,149 | 3,700 | 6,000 | 6,000 | - | 0.00% |
| Overtime | 33,516 | 43,904 | 35,000 | 35,000 | . | 0.00% |
| F.I.C.A. | 41,072 | 46,731 | 57,000 | 63,000 | 6,000 | 10.53% |
| Non-Hazardous | 295,693 | 179,576 | 200,000 | 190,000 | (10,000) | -5.00% |
| Deferred Comp | 9,730 | 12,993 | 17,000 | 15,000 | (2,000) | -11.76% |
| Health | 110,996 | 121,450 | 132,000 | 132,000 | | 0.00% |
| Dental | 6,746 | 7,232 | 10,000 | 10,000 | - | 0.00% |
| Insurance-Group Life | 946 | 901 | 1,500 | 1,500 | - | 0.00% |
| Long Term Disability | 1,353 | 1,267 | 2,000 | 1,500 | (500) | -25.00% |
| Workers' Compensation | 7,861 | 12,108 | 12,500 | 16,000 | 3,500 | 28.00% |
| Unemployment | | · | 10,000 | 10,000 | - | 0.00% |
| Employee Health Programs | 595 | 804 | 1,000 | 1,000 | - | 0.00% |
| Uniforms | 7,962 | 7,488 | 8,000 | 8,000 | -: | 0.00% |
| Water Purchases | 3,895,403 | 4,037,137 | 4,150,000 | 4,150,000 | s o | 0.00% |
| Server Hosting Contract Mueller | 34,774 | =1 | 40,000 | 55,000 | 15,000 | 37.50% |
| Hiring Expenses | - | # 2 | 1,000 | 1,000 | === | 0.00% |
| Lab Testing | 18,739 | 16,146 | 18,000 | 18,000 | - | 0.00% |
| Office Supplies | 2,878 | 1,295 | 3,000 | 3,000 | - | 0.00% |
| Safety Supplies | 4,896 | 4,014 | 5,000 | 5,000 | 4 | 0.00% |
| Motor Fuels | 19,196 | 31,975 | 20,000 | 30,000 | 10,000 | 50.00% |
| Small Tools | 5,357 | 4,863 | 5,000 | 5,000 | 00.00 1 .0000000000 | 0.00% |
| Electric | 12,734 | 15,163 | 10,000 | 15,000 | 5,000 | 50.00% |
| Telephone | 7,608 | 9,998 | 7,000 | 10,000 | 3,000 | 42.86% |
| Rent | 6,622 | 6,622 | 7,000 | 7,000 | 12 | 0.00% |
| Training | 450 | 5,128 | 8,000 | 8,000 | - | 0.00% |
| Equipment Maintenance | 34,732 | 38,809 | 30,000 | 30,000 | ·- | 0.00% |
| Water System Maintenance | 28,836 | 33,665 | 30,000 | 30,000 | - | 0.00% |
| Building maintenance | 4,144 | 2,191 | 4,000 | 4,000 | · | 0.00% |
| Meter Repair Maintenance | 192,028 | 170,484 | 180,000 | 180,000 | _ | 0.00% |
| New Service Meter Purchases | : = | | | 30,000 | 30,000 | 100.00% |
| Maintenance Projects | ₩: | - | 15,000 | 15,000 | - 3,000 | 0.00% |
| Reimb of Deductible | = 3 | 420 | 3,000 | 3,000 | = | 0.00% |
| Γotal Water \$ | 5,293,447 \$ | 5,385,600 \$ | 5,810,200 \$ | 5,853,000 \$ | 42,800 | 0.74% |

| Depreciation | 1,856,339 | | 1,517,232 | | 2,100,000 | | 2,100,000 | | 2 | 0.00% |
|-----------------------------|-----------------|---------|-----------|---------|------------|---------|------------|----|----------|---------|
| Loss on Disposal | 2,732 | | - | | 2 | | - | | = | 0.00% |
| Total Depreciation | \$ 1,859,071 | \$ | 1,517,232 | \$_ | 2,100,000 | \$_ | 2,100,000 | \$ | | 0.00% |
| Interest/Amortization | | | | | | | | | | |
| Interest Expense | \$ 17,367 | \$ | 11,395 | \$ | 12,000 | \$ | 7,500 | \$ | (4,500) | -37.50% |
| Bond Issuance Costs | 5,468 | | 5,468 | | 5,468 | | 456 | | (5,012) | -91.66% |
| Bond Discount | 2,111 | | 2,111 | | 2,111 | | 176 | | (1,935) | -91.66% |
| Loss on Defeasance | 18,317 | | 18,317 | | 18,320 | | 1,526 | | (16,794) | -91.67% |
| Total Interest/Amortization | \$ 43,263 | \$_ | 37,291 | \$_ | 37,899 | \$_ | 9,658 | \$ | (28,241) | -74.52% |
| Total Water and Sewer | \$ 9,428,353 | - \$ | 9,080,984 | - \$ | 10,378,899 | - \$ | 10,526,958 | · | 148,059 | 1.43% |

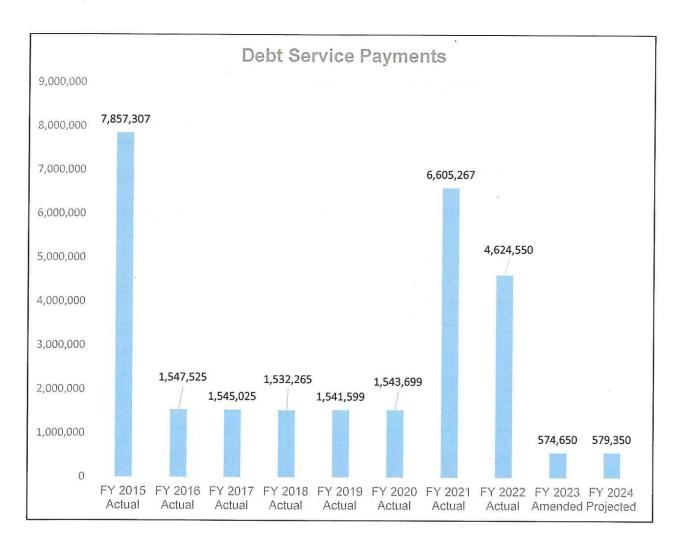
SUMMARY OF OUTSTANDING DEBT

The City's last debt service issue was originated in 2003. Since then the City has been paying for all capital projects and improvements each year with current year resources and/or reserves. All debt service issues were refunded during the period of 2011 thru 2015 to reduce interest rates on each bond issue along with the annual debt service costs.

Because of the decline in interest rates in March 2020, the City had a decision to make on whether to refund bond issues series 2011 and 2012 or to whether to pay them off based on the projected interest earnings on the average cash balance. Even though the interest rate range on the refunded bonds was projected to be 1.725% to 2.137%, the City's interest rate earnings was reduced to 0.50%. Based on the interest expense and fees to refund expenditures versus the projected interest earnings, the decision was made to pay off both bond issues when the semi-annual payoff dates came around.

The Series 2008 bonds were paid off in August 2020 and the Series 2010 bonds were paid off in October 2020.

The Series 2011 bonds were paid off in November 2021 and the 2012 bonds were paid off in February 2022.

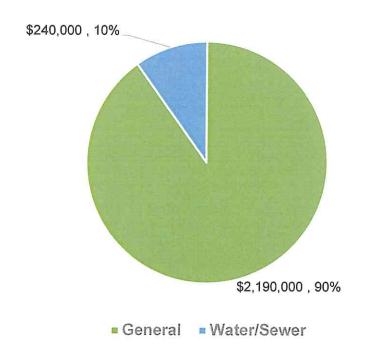


SUMMARY OF OUTSTANDING DEBT

Bonds Payable

The City of Florence had issued debt to fund major capital improvement projects in the past. Total bonds outstanding on the remaining issues at June 30, 2022 are as follows:

| Purpose | Interest Rate | Amount |
|---|---------------|-----------------------|
| Governmental Fund Type: | | |
| General Fund | | |
| General obligation refunding Construction of Government Center(Series 2015) | 1.00-2.50% | 2,190,000 |
| Total General Fund | | \$ 2,190,000 |
| Proprietary Fund Debt: | | |
| Water and Sewer Fund | | |
| Water and Sewer System Improvements Total Water and Sewer | 1.45-2.50% | 240,000 \$ 240,000 |



FUTURE DEBT SERVICE REQUIREMENTS

The following is a schedule of future debt service requirements to maturity at June 30, 2023 for bonds general activities and for business activities. All debt service annual payments are paid for with current year resources and have minimal impact on the annual operating budget at \$823,000 annually.

The City currently has a Moody's bond rating of Aa1 which is stronger than the median rating of Aa3 for US cities. Notable credit factors include a robust financial position, a negligible debt burden, a somewhat elevated pension liability and a sizeable tax base with a healthy wealth and income profile. The City's financial position is robust and favorable in relation to the assigned rating and the debt burden is moderate. However, the situation surrounding coronavirus is rapidly evolving and the longer-term impact will depend on both the severity and duration of the crisis. There were no changes to this credit rating in the Issuer Comment Report issued by Moody's investor Service on November 21, 2022.

MOODY'S

| Quality of ratings: | Ratings | | | | | | |
|------------------------------------|---------|------|------|--|--|--|--|
| Highest Quality | Aaa | | | | | | |
| High quality/very low credit risk | Aa1 | Aa2 | Aa3 | | | | |
| Upper medium grade/low credit risk | A1 | A2 | A3 | | | | |
| Medium grade/moderate credit risk | Baa1 | Baa2 | Baa3 | | | | |

The City's general long-term debt service requirements to maturity at June 30, 2023, are as follows:

| Fiscal Year | | 2015 GO Bonds | | | | | | | |
|--------------------|-------|---------------|------|----------|--|--|--|--|--|
| June 30, | | Principal | | Interest | | | | | |
| 2024 | _\$ - | 530,000 | \$ _ | 49,350 | | | | | |
| 2025 | | 540,000 | | 38,088 | | | | | |
| 2026 | | 555,000 | | 26,613 | | | | | |
| 2027 | | 565,000 | | 14,125 | | | | | |
| 2028 | - | | | | | | | | |
| Total Debt Service | \$ _ | 2,190,000 | \$ _ | 128,176 | | | | | |

The City's proprietary fund debt service requirements to maturity at June 30, 2023 are as follows:

| Fiscal Year | | 2012 Water a | nd S | Sewer System |
|--------------------|----|--------------|------|--------------|
| June 30, | | Principal | | Interest |
| 2024 | \$ | 240,000 | \$ | 3,000 |
| 2025 | | - | | · |
| 2026 | | - | | ×- |
| 2027 | | - | | ×- |
| 2028 | 9 | - | | - |
| Total Debt Service | \$ | 240,000 | \$ | 3,000 |

CHANGES IN LONG-TERM DEBT

During the year ended June 30, 2023, the following changes occurred in liabilities reported in the general long-term debt:

| | June 30, 2022 | Additions | Retirements | | June 30, 2023 | Amounts Due Within One Year |
|---|------------------|-----------------|-----------------|-----|------------------|---------------------------------------|
| Compensated absences Bonds payable: | \$ 973,540 | \$ 1,272,007 | \$ (422,369) | \$ | 1,823,178 | \$ 600,000 |
| Series 2015 | 2,705,000 | - | (515,000) | | 2,190,000 | 530,000 |
| Totals | \$ 14,042,774 | \$ 1,272,007 | \$ (937,369) | \$_ | 4,013,178 | \$ 1,130,000 |

Changes in Business-Type Long-Term Liabilities

Long-term liability activity for business-type activities for the year ended June 30, 2023 was as follows:

| | | Balance June 30, 2022 | _ | Additions | | Retired | Balance June 30, 2023 | | Amounts Due Within One Year |
|-----------------------|------|-----------------------------|-----|----------------|-----|--------------|-----------------------------|-----|-----------------------------------|
| Bonds Payable - Water | \$ | 470,000 | \$ | V 2 | \$ | (230,000) \$ | 240,000 | \$ | 240,000 |
| Compensated absences | | 46,163 | _ , | 102,979 | | (38,325) | 110,817 | 2 3 | 50,000 |
| | \$ _ | 516,163 | \$ | 102,979 | \$_ | (268,325) \$ | 350,817 | \$ | 645,000 |

Compensated absences are liquidated by the general fund. For business-type activities, compensated absences are liquidated by the respective enterprise fund.

The City does not intend to issue any further debt in fiscal year 2024.

LEGAL DEBT MARGIN

The City is subject to a legal debt limitation not to exceed 10% of assessed property value pursuant to section 158 of the Commonwealth of Kentucky Constitution. That section states that cities, having a population of 15,000 or more, shall not incur indebtedness to an amount exceeding 10% of the value of the taxable property therein, to be estimated by the last assessment previous to incurring the indebtedness, unless in the case of an emergency. The City's total outstanding debt in the amount of \$2.43 million is well below the 10% calculation of \$356 million as stated below for the year ended June 30, 2023.

Legal Debt Margin Calculation

| Taxable assessed value | \$_ | 3,585,150,940 |
|------------------------------------|----------------|----------------|
| Debt limit(10% for total | | |
| taxable assessed value) | | 358,515,094 |
| Debt applicable to limit: | i.e. | |
| General obligation bonds | | 2,430,000 |
| Less: amount set aside for | | * |
| repayment general obligation debt | | \ - |
| Total net debt applicable to limit | ļ - | 2,430,000 |
| Legal debt margin | \$ _ | 356,085,094 |
| | | |

Debt Service Payments

| General Fund: | _ | Actual 2020-2021 | - :- | Actual 2021-2022 | _ :_ | Amended Budget 2022-2023 | | Budget 2023-2024 |
|-----------------------|-----|---------------------|------|---------------------|------|--------------------------------|--------------|------------------------|
| Debt Service | \$ | 6,605,551 | \$ | 4,624,550 | \$ | 574,650 | \$ | 579,350 |
| Water and Sewer Fund: | - | Actual 2020-2021 | | Actual 2021-2022 | | Projected 2022-2023 | ≡ (4) | Projected 2023-2024 |
| Debt Service | \$_ | 247,455 | \$_ | 238,538 | \$ | 243,644 | \$ | 243,000 |

The actual amounts for 2020-2021 are high because of paying off the bond issues for 2008 and 2010 during the fiscal year.

The amended budget for 2021-2022 is significant from paying off the bond issues for 2011 and 2012 during the fiscal year.

DEBT SERVICE SCHEDULE

The future debt service payments for the City's General and Water and Sewer Funds appears below.

1.00-2.5% Original 1997 PPC Bonds Refunded 2005 GO Bonds Series 2015 Gov't Ctr Bldg

| | Principal | Interest |
|-----------|--------------|------------|
| 12/1/2023 | | 24,675.00 |
| 6/1/2024 | 530,000.00 | 24,675.00 |
| 12/1/2024 | | 19,043.75 |
| 6/1/2025 | 540,000.00 | 19,043.75 |
| 12/1/2025 | | 13,306.25 |
| 6/1/2026 | 555,000.00 | 13,306.25 |
| 12/1/2026 | | 7,062.50 |
| 6/1/2027 | 565,000.00 | 7,062.50 |
| TOTALS | 2,190,000.00 | 128,175.00 |

Original 2003 RevenueBonds Series 2012 Water/Sewer

| | Principal | Interest | | | |
|----------|------------|----------|--|--|--|
| 7/1/2023 | 240,000.00 | 3,000.00 | | | |
| TOTALS | 240,000.00 | 3,000.00 | | | |

Capital expenditures consist of buildings, building improvements, infrastructure improvements, equipment, vehicles and furniture and fixtures. Annual capital expenditures are identified in a rolling five year capital plan for all City departments and City projects. These expenditures will consist mainly of recurring capital expenditures but will occasionally include some non-recurring expenditures. Certain City projects may not be specifically identified in the five year plan but may arise out of an immediate necessity or an opportunity the presented itself. These assets are reported in the governmental activities column of the government-wide statement of net assets. The City's cash flow allows the flexibility to provide for City projects that arise and have not been included in the five year plan. All capital assets will impact the budget by using annual tax revenues, seized assets, charges for services and reserves when needed. General capital assets are those assets not specifically related to activities reported in the proprietary fund. Capital assets used by the proprietary fund are reported in the business type activities column of the government-wide statement of net assets. The accounting and reporting treatment applied to capital assets associated with a fund are determined by its measurement focus. General capital assets are long-lived assets of the City as a whole. When purchased, such assets are recorded as expenditures in the governmental funds and capitalized (recorded and accounted for). Capital assets are defined by the City as assets with an initial, individual minimum cost of \$5,000 with a useful life in excess of two years. Infrastructure such as streets. traffic signals and signs are capitalized. The valuation basis for general capital assets are historical costs, or where historical cost is not available, estimated historical cost based on replacement cost.

Capital assets used in operations are depreciated over their estimated useful lives using the straight-line method in the government-wide financial statements. Depreciation is charged as an expense against operations and accumulated depreciation is reported on the respective balance sheet. The range of lives used for depreciation purposes for each capital asset class are as follows:

| Buildings | 30 years |
|------------------------------|-------------|
| Building Improvements | 10-20 years |
| Public Domain Infrastructure | 25-40 years |
| Vehicles | 5-10 years |
| Office Equipment | 3-10 years |

General Fund

The General Fund is the main source where capital items are purchased using general tax dollars for all departments and most city projects. The city has no intent on issuing any more bonds in the future. Major capital projects that have been constructed in prior years were identified by the City in the capital plan. Two major construction projects for a new fire house and the baseball stadium club house arose in the last two years arose out of necessity and the opportunity to purchase land that became available. The impact of these two projects will require reserves to be used in conjunction with tax revenues to complete these projects. The philosophy currently adopted by the City is to maintain the current infrastructure and amenities that exist when these two projects are finished.

Per the following pages, the administration capital expenditures in the amount of \$579,480 are for recurring computer refreshes, security system and software upgrades and noted replacement/refreshes of network switches. All of the administration expenditures are annual updates for aging IT infrastructure. A new request from administration is for the wireless upgrades, point of sale terminal replacements, temperature monitoring for the IT closets along

with the annual cost for the migration to office 365. The expenditures are an annual anticipated cost to continually modernize the IT infrastructure. Since the City contracts this service out the only impact to the budget will be the IT Company's annual two percent contract increase. The public services capital expenditures in the amount of \$1,455,500 are mostly forecasted replacement costs for infrastructure, equipment and vehicles on a created replacement schedule. The one item that is a new request is for various park projects including Phase I of a master plan for all City parks. The infrastructure projects will be managed by the public services staff and will impact their workload. The vehicles will have a warranty for a period of time to help offset any increased maintenance costs from the aging of the remainder of the vehicle fleet. The equipment replacements will have the same impact as the vehicles on the current operating budget. The police capital expenditures in the amount of \$720,000 planned are for recurring expenditures for the annual replacement of eleven vehicles along with the needed equipment for each, annual funds for the replacement of radios and firearms if needed. The final phase of the body camera project and funds for scheduled equipment refreshes. The vehicles will have a warranty for a period of time to help offset any increased maintenance costs from the aging of the remainder of the vehicle fleet. The fire capital expenditures in the amount of \$718,500 are planned replacements for an ambulance, bunker gear, cardiac monitor, personal protective gear and miscellaneous equipment needs. During fiscal year 2024, there is an unplanned expenditure for an ambulance in the amount of \$350,000. This expenditure was planned for fiscal year 2025. However, the is constructing an additional fire substation that should be ready towards the end of 2024. Given the fact that is takes approximately 400 days to get this piece of apparatus in from start to finish, the replacement schedule was moved up to fiscal year 2024. Both vehicles are anticipated to be in service by August 31, 2024. The vehicle will have a warranty for a period of time to help offset any increased maintenance costs from the aging of the remainder of the vehicle fleet. The equipment replacements will have the same impact as the vehicles on the current operating budget. All expenditures are scheduled replacements on an annual basis.

The debt service expenditures are planned annual expenditures based on each amortization schedule for each bond issue. The debt service expenditure for the General Fund is \$579,350. The City does not have any leases or loans.

The City Projects in the amount of \$6,410,000 are a combination of scheduled annual replacements and new projects/concepts that will have an additional effect moving forward as an added item for continued maintenance to eventually replacement. The city enhancement account includes funds made available throughout the fiscal year for replacement items that may become a need in the current year such as traffic lights, street banners, trash cans, Christmas decorations, signage, street benches that have become damaged. The baseball stadium improvements in the amount of \$200,000 includes safety repairs, annual parking lot and sidewalk repairs as well as spot painting. The Main Street revitalization project in the amount of \$1,000,000 is a project that started in 2019 and has been budgeted in multiple fiscal years. This is the final phase that will finish the streetscape. The initial phase included the construction of a parking lot that was designed and developed to hold multiple annual events. The prior year expenditures included adding another parking lot, the Main Street streetscape. additional parking area next to the City owned firehouse and the purchase of a strip center mall. The building/equipment replacement account in the amount of \$200,000 is for planned replacements of the replacement of windows, carpet replacement, replacement of air handlers. lighting replacements, exterior painting. Other City projects include the purchase of a parcel of property, the construction of the Mall Road connector, Digital signage, various grants, a facility assessment and master plan, and a sidewalk addition to New Buffington. All City Projects are

non-recurring projects that have an impact on the budget by using annual tax revenues and reserves when needed.

Municipal Aid Fund

The Municipal Aid Fund receives state gasoline tax funds that are used to do major street improvements each year according to the five year plan. All infrastructure improvements in the amount of \$535,000 are in accordance with the street replacement schedule as to the repavement of a street to a total reconstruction.

Infrastructure Fund

The Infrastructure Fund receives 15% of the annual payroll tax revenue collected to annually fund street, sidewalk and storm sewer improvements in accordance with the five year plan. The five year City plan is matched up against the street/sidewalk/storm sewer replacement schedule to see what particular infrastructure improvements are slated for the upcoming fiscal year.

Asset Forfeiture Fund

The Asset Forfeiture fund receives annual funding from drug seizures. These funds can be used for new capital items and other items that will not supplant the General Fund budget. The annual funding for the narcotics drug buy funds and overtime are planned in the amount of \$26,000. The evidence bay will receive a makeover in the amount of \$40,000.A place holder has been put in the budget in the amount of \$134,000 for capital needs that develop during the fiscal year.

Water and Sewer Fund

The Water and Sewer Fund utilizes the user fees generated from each service to fund annual infrastructure and equipment needs. The planned expenses of \$2,178,000 are for slated water and sewer line replacements and equipment and vehicle replacements.

Significant Non-recurring Projects for FY 2023

There are two significant projects for fiscal year 2023 which is the Mall Road connector and the sidewalk extension for New Buffington road. The amounts for both projects will affect the year end excess over revenues in a negative way. Both projects are not projects that will produce any cost savings but will need to be added to the upkeep/replacement schedules maintained by the public service department when completed. Beyond the initial negative effect for the build, it will flow in line with the annual replacement/maintenance concerns addressed and planned for in the five year capital forecasts. With the new construction maintenance costs will be expected in about ten years from the date of finish.

The remaining capital budget is basically for recurring capital improvements in the General Fund budget for next year. The Municipal Aid, Infrastructure, Asset Forfeiture and Water and Sewer funds will have the annual recurring sidewalk, street projects, storm water, equipment and vehicle and water and sewer projects as planned improvements are in accordance with the replacement schedules maintained by the City departments. The expectation is that the City will balance out or minimize any increases in its operating, maintenance and repair costs with the newer equipment being purchased and infrastructure being replaced with the aging of the rest of the base.

The bulk of the Administration capital is to continually upgrade the IT infrastructure due to replacement of computers and servers on a rotating basis for speed, efficiency and storage. Specific projects such as replacements of office furniture, network switches, wireless and data storage updates and migration to Microsoft 365 are for continual rotation of aging and outdated needs.

The Public Services budget includes replacement equipment in the form of major equipment, office furniture, mowers, trucks and park equipment. The replacement of equipment items will save maintenance costs for repairs. The replacement of the trucks will provide for initial savings for maintenance costs as well as shifting the truck maintenance time for the mechanics on staff.

The Police capital items in the annual rotation of eleven police cruisers each year along with the needed cruiser equipment. This will save the department repair and maintenance costs as well as provide replacement vehicles for those wrecked in the previous year. The radio replacement provides funds for a couple radios a year that receive damage. The firearm budget provides for the occasional replacement of a gun when an officer retires.

The Capital budget for Special Projects consists of one-time expenditures for replacement items or the creation of a specific project. No savings from these items would be anticipated in the budget. These items usually enhance the vision and aesthetic of the City, negatively effecting the excess of revenues over expenditures.

All of the above budgeted projects for fiscal year 2024 in the General Fund, whether non-recurring or recurring, will be paid for using current year budgeted resources and fund balance. The proposed fiscal year 2024 does impact the unassigned fund balance, meaning all of the recommended projects included in the General Fund budget will be paid for with fiscal year 2024 operating revenues, funds previously set aside for capital projects and fund balance. Next year's capital budget consists of 99.8% for new projects and .20% for payments on existing debt.

The fiscal year 2023 provides \$5.1 million for streets and community projects, \$4.3 million for City vehicles, equipment and technology upgrades and \$6.4 million for special City projects.

The Municipal Aid and Infrastructure capital items are for continual replacement and upkeep of the City infrastructure for roads, sidewalks, storm sewers and parking surfaces. These repairs may contribute to some savings in maintenance and repair costs but are mostly done on a scheduled replacement program designed by the Public Services department based on surface and videoed conditions.

The Asset Forfeiture capital budget provides for new equipment for the Police department. The intent of this equipment is for improved technology and efficiency. No savings are anticipated from these purchases. They will be one-time negative impacts to the fund balance.

The Sanitary Sewer infrastructure capital are funds for the maintenance and scheduled repairs of the lines. These are annual costs to prevent the system from becoming distressed and to avoid major replacement costs in the future. The capital funds for the specific items of a utility truck, an SUV and an air compressor will be on their replacement cycle and will provide some savings to repairs and maintenance.

The Water Distribution infrastructure capital are funds for the maintenance and scheduled repairs of the lines. These are annual cost to prevent the system from becoming distressed and to avoid major replacement costs in the future. The capital funds for the specific items of a valve turner, fleet parts truck and shoring boxes will be on their replacement cycle and will provide some savings to repairs and maintenance.

The operating impact on the FY 2024 budget is \$15.8 million for the above projects. The outlay of those funds will not create any significant impact on any of the individual fund budgets. The City has adequate available resources to cover all capital initiatives as provided for in the rolling three year strategic plan and five-year capital plan.

CAPITAL IMPROVEMENT PLAN

GENERAL FUND (001)

| | GENERAL I OND (001) | - | FY 2024 |
|-----------------------|--|-----|--------------------|
| Account Number | Account Description | | BUDGET |
| 5100 | Computer Hardware | \$_ | 72,000 |
| 5100 | Computer Software | | 47,600 |
| 5100 | Web Site and Maintenance | | 12,400 |
| 5100 | Environmental/Infrastructure | | 17,980 |
| 5100 | Project Labor | | 36,500 |
| 5100 | Security System | | 110,000 |
| 5100 | Network Switches | | 77,000 |
| 5100 | Out of Warranty Allocation | | 39,000 |
| 5100 5100 | Wireless Upgrade | | 48,000 |
| 5100 | POS System Tomporatura Manitarina IT Claseta | | 30,000 |
| 5100 | Temperature Monitoring IT Closets Office 365 Migration | | 32,000 |
| 3100 | Office 303 Migration | | 57,000 |
| | ADMINISTRATION | \$ | 579,480 |
| 5200 | Disab. Committee Expend. | \$ | 2,000 |
| 5200 | Municipal Building Alteration | | 20,000 |
| 5200 | Street Striping | | 190,000 |
| 5200 | Mowers | | 12,500 |
| 5200 | Major Equipment | | 46,000 |
| 5200 | Office Furniture | | 5,000 |
| 5200 5200 | Technology and Software | | 190,000 |
| 5200 | Special Projects - Parks | | 500,000 |
| 5200 | Replacement Equipment - Parks F450 Pick Up Truck Truck with Snow Equipment | | 60,000 |
| 5200 | F450 UtilityTruck | | 160,000 100,000 |
| 5200 | F350 UtilityTruck | | 85,000 |
| 5200 | Four Ton Asphalt Hot Box | | 45,000 |
| 5200 | Chevrolet Equinox | | 40,000 |
| 5200 | Urban Forest Commission | | 100,000 |
| | PUBLIC SERVICES | \$ | 1,555,500 |
| 5300 | Major Equipment | \$ | 22,000 |
| 5300 | Cruiser Equipment | er. | 145,500 |
| 5300 | Police Cruisers | | 467,500 |
| 5300 | Radios | | 20,000 |
| 5300 | Body Camera Project | | 55,000 |
| 5300 | Firearms | | 10,000 |
| | POLICE | \$ | 720,000 |
| 5500 | Major Equipment | \$ | 150,000 |
| 5500 | Personal Protective Gear | * | 50,000 |
| 5500 | Ambulance | | 350,000 |
| 5500 | Bunker Gear | | 55,000 |
| 5500 | Office/Station Furniture | | 28,500 |
| 5500 | Cardiac Monitor | | 85,000 |
| | FIRE | \$ | 718,500 |
| 5700 | Debt Service - Government Center 2005 | | 579,350 |
| | DEBT SERVICE | \$ | 579,350 |
| | | (C | ontinued) |
| | | | |

CAPITAL IMPROVEMENT PLAN

| | GENERAL FUND (001) | | |
|--|--|------------|---|
| Account Number | Account Description | | FY 2024 BUDGET |
| 5900 5900 5900 5900 5900 5900 5900 5900 | Special Project - City Enhancement Special Project - Stadium Improvements Special Project - Building/Equipment Replacement Special Project - Tanner Facility Structure Special Project - Sculpture Park Special Project - HOME/Façade/Demolition/Opioid/Boone County 225th Grants Special Project - Main Street Murals Special Project - Property Purchasee Special Project - Mall Road Connector Special Project - New Buffington Sidewalks Special Project - Main Street Revitalization Special Project - Main Street Master Plan Special Project - City Signage Special Project - Facility Assessment | \$ | 200,000 200,000 200,000 250,000 100,000 275,000 40,000 675,000 1,750,000 1,250,000 75,000 275,000 120,000 |
| | CITY PROJECTS | \$_ | 6,410,000 |
| | TOTAL GENERAL FUND | \$_ | 10,562,830 |
| | MUNICIPAL AID (201) | <u></u> | |
| 201-5200-520-62-02 | Resurfacing Projects | \$ | 535,000 |
| | TOTAL MUNICIPAL FUND | _ | 535,000 |
| | INFRASTRUCTURE FUND (203) | | |
| 203-5200-520-62-04 203-5200-520-62-06 203-5200-520-62-14 | Highway/Street Repairs Sidewalk Replacement Storm Sewer Improvements | \$ | 1,600,000 160,000 555,000 |
| | TOTAL INFRASTRUCTURE EXPENDITURES | _ | 2,315,000 |
| | ASSET FORFEITURE (204) | | |
| 204-5300-530-59-01 | Miscellaneous Expenditures | | 200,000 |
| | TOTAL ASSET FORFEITURE | | 200,000 |
| | WATER AND SEWER ENTERPRISE FUND(503) | | |
| SANITARY SEWER D | DEPARTMENT (6200) | | |
| 6200 6200 6200 | Infrastructure Improvements Pressure Machine Jetter Two Ton Dump Truck | \$ | 670,000 125,000 260,000 |
| | TOTAL SANITARY SEWER | \$_ | 1,055,000 |
| WATER DISTRIBUTION | ON DEPARTMENT (6300) | | |
| 6300 6300 6300 6300 | Infrastructure Improvements Major Equipment F350 Utility Truck Annexation Projects | \$ | 1,008,000 30,000 75,000 10,000 |
| | TOTAL WATER DISTRIBUTION | \$_ | 1,123,000 |
| | TOTAL WATER AND SEWER FUND | \$_ | 2,178,000 |
| | TOTAL CAPITAL OUTLAY | \$ | 15,790,830 |

Accrual Basis – The basis of accounting under which transactions are recognized when they occur, regardless of when related cash is actually received or spent.

Adopted Budget – Appropriation of funds by the City Council at the beginning of each fiscal year.

ARPA - American Rescue Plan Act

Audit - A formal examination of an City's accounts and financial situation to determine conformity or compliance with applicable laws, regulations, and/or standards.

Property (Ad Valorem) Tax – Tax levied on the assessed value of real and personal property.

Appropriation – A general term used to denote the amount authorized in the budget for expenditure by a department or division.

Assessed Valuation – Appraised value of property adjusted by a classification factor, to determine the basis for distributing the tax burden to property owners.

Authorized Positions – Employee positions, which are authorized in the adopted budget, to be filled during the year.

Balanced Budget – Management of the financial plan with the objective of ensuring that operating expenditures may not exceed anticipated revenues plus unreserved fund balance.

Bond – A certificate of debt issued by a government to finance a capital expenditure or other liabilities in which payment of the original investment plus interest is guaranteed by a specified future date.

Budget – A financial plan for a specific period of time (fiscal year) incorporating an estimate of planned expenditures and financing sources.

Budget Amendment – A legal procedure utilized by the City staff and City Council to revise a budget appropriation during the fiscal year.

Budget Calendar – The schedule of key dates which the City staff follows in the preparation, adoption, and administration of the budget.

Budget Control – The control or management of governmental units or enterprises in accordance with an approved budget for the purpose of keeping expenditures within limitations of available appropriations and revenues.

Budget Document – The official publication prepared by the City Coordinator which presents the proposed budget to the citizens and governing body. The budget document is also available on the City's website at www.florence-ky.gov

Budget Message – A general discussion of the proposed budget presented in writing as part of the budget document. The transmittal letter explains the current budget issues compared to the background of financial experiences in recent years and present recommendations made by the City Coordinator.

Budget Ordinance – The official enactment by the Mayor and City Council legally authorizing City officials to obligate and expend resources.

Budgeted Positions – The number of positions scheduled for a department. However, the number of staff on board may vary from the budgeted position level because of employee terminations, delays in hiring, or other authorized changes in position or staff levels.

Capital Assets – Property and equipment with a unit value of \$1,000 or more (depending on asset classification) and an estimated useful life of five years or more.

Capital Budget – A financial plan of proposed capital expenditures and the means of financing them.

Capital Expenditures – A capital expenditure is a purchase of any item over a specified amount depending upon the type asset (i.e., small tools, vehicles, and infrastructure) with a useful life of five years or more. Items purchased meeting the criteria are tracked in the asset management system.

Compensated Absences – City employees are granted vacation and sick leave in varying amounts. The City records vested vacation and sick leave benefits as earned in the accounting records for GAAP basis only.

Comprehensive Plan – A long-term plan to control and direct the use and development of property in the City. It is also used to make strategic decisions regarding the water and sewage lines, infrastructure, and roads.

Cost of Living Allowance(COLA) – An increase made in wages to counteract the effects of rising prices.

Debt – A specific source of funds represented by a loan note, bond, mortgage or other form stating repayment terms and, if applicable, interest requirements.

Debt Limit - A maximum amount of debt that can be legally incurred.

Debt Service Fund – A governmental fund used to account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

Department – An administrative segment of the City that indicates management responsibility for an operation or a group of related activities within a functional area. Departments are the basic units of the budget.

Depreciation – The expensing of the cost of a capital asset over the estimated useful life of a capital asset. Only used in enterprise funds.

Enterprise Fund – An enterprise fund is used for governmental functions that are self-supporting. Enterprise funds belong to a group of funds called "proprietary" and account for operations that provide services to the community at large. The City utilizes an enterprise fund to account for the daily operations of the Water and Sewer and World of Golf, which are funded by charges to commercial and residential customers.

Expenditure – The outflow of funds paid for an asset, good, or service in the Governmental Funds which use the modified accrual basis of accounting.

Expense - E The outflow of funds paid for an asset, good, or service in the Proprietary Funds which use the full accrual basis of accounting.

Fiscal Year (FY) – The City's accounting period of twelve months, that begins July 1 and ends June 30.

Full Time Equivalent (FTE) - Any employee that averages 30 or more hours per week.

Franchise Fee – An annual assessment paid by utilities for the privilege of doing business in the City of Florence.

Fund – An accounting entity that has a set of self-balancing accounts and records all financial transactions for specific activities or government functions. The City utilized the following fund types: general fund, special revenue funds, enterprise funds and an internal service fund.

Fund Balance – An accounting term used to describe the difference between a fund's assets and liabilities. The goal is to maintain a fund balance reserve of 17% or three months of the General Fund expenditure budget.

GAAP – Generally Accepted Accounting Principles – guidelines for financial accounting and reporting which set uniform minimum standards for accepted accounting practices. They encompass the conventions, rules, and procedures necessary to define accepted accounting practice at a particular time. They include not only broad guidelines of general application, but also detailed practices and procedures. They provide a standard by which to measure financial presentations.

General Fund- The fund used to account for all financial activities of the City except those required to be accounted for in another fund.

General Obligation Bonds – Bonds that finance a variety of public projects such as streets, buildings and improvements. The repayment of these bonds is usually made from taxes but are backed by the full faith and credit of the City.

Governmental Funds – An accounting entity used to account for operations that rely mostly on current assets and current liabilities. Governmental funds include the General Fund and Special Revenue Funds.

Grants – Contributions by another government or other organization to support a particular function.

Infrastructure – The physical assets or foundation of the City, including parks, sidewalks, culverts, bridges, drainage, and street system. This term is also frequently used to describe specifically the City's street and drainage system.

Intergovernmental Revenue - Revenue received from other governments or local agencies.

Internal Service Fund – An accounting entity used to account for operations that provide services to City departments at cost. Like enterprise funds, internal service funds belong to the "proprietary" group of funds. The City's self-insurance fund for the health and dental insurance operations are accounted for through the use of an internal service fund.

Licenses & Permits – Fees collected for the issuance of licenses and permits such as occupational licenses.

NKADD – Northern Kentucky Area Development District. This is a state agency that helps local officials and citizens unite to provide for the planned growth of their area and provide technical and management assistance to local communities on a broad range of topics.

Major Fund – Governmental or enterprise fund reported as a separate fund in the basic fund financial statements. The general fund is always a major fund. Otherwise, major funds are funds whose revenues, expenditures/expenses, assets or liabilities are at least 10 percent of totals for all governmental or enterprise funds and at least 5 percent of the aggregated amount for all governmental or enterprise funds for the same item.

Modified Accrual Basis – The basis of accounting under which revenues are recognized when they become both measurable (i.e., an amount can be determined) and available to finance expenditures of the current period. Available means collected in the current period or soon enough thereafter to be used to pay liabilities of the current period.

Operating Budget – The portion of the City budget pertaining to daily operations that provides basic services. The operating budget contains appropriations for such expenditures as salaries, fringe benefits, goods and services.

Operating Expenditures – Expenditures for goods and services which primarily benefit the current period and are not defined as capital or personal services.

Proprietary Funds – Accounting entities to account for operations similar to a private enterprise with a balance sheet that incorporates long-term debt obligations, assets and liabilities, and depreciation. Enterprise funds and internal service funds are "proprietary" funds.

Real Property – Immobile property such as land, natural resources above and below the ground, and buildings and fixed improvements to land.

Revenue – Funds that the City receives as income. It includes such items as taxes, license fees, service charges, fines, penalties, and grants.

Revenue Bond – Bonds whose principal and interest are payable from pledged revenue sources, and are not legally backed by the full faith and credit of the City.

Special Revenue Fund – A governmental fund used to account for the proceeds of specific revenue sources that are legally restricted to expenditure for a specific purpose such as road, aquatic center and asset forfeitures.

Tax Increment Financing District (TIF) - Tax Increment Financing ("TIF") is a method of facilitating development or redevelopment of a certain area by utilizing future tax revenues to pay for necessary public improvements. The area designated for development or redevelopment is called a "TIF District". Creation of a TIF District does not in and of itself mean that development or redevelopment will occur; market factors will also be the principal motivation for development or redevelopment.